



Service Manual

SITC 38TH ANNUAL MEETING & PRE-CONFERENCE PROGRAMS

NOVEMBER 1-5TH, 2023

SAN DIEGO CONVENTION CENTER
SAN DIEGO, CALIFORNIA

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10/13/2023

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SITC 38TH ANNUAL MEETING

NOVEMBER 1-5TH, 2023

SAN DIEGO CONVENTION CENTER

SAN DIEGO, CALIFORNIA

Booth Equipment

Each 10'x10' booth will be set with 8' high blue and white back drape, 3' high blue side dividers, and a 11" x 17" one-line identification sign.

Exhibit Hall Carpet

Exhibit area is not carpeted; however, the aisles will be carpeted Tuxedo (gray with black specks). To enhance the appearance of your booth, rental carpet is available through Heritage. Please refer to the enclosed carpet brochure and furniture/carpet order form.

Discount Price Deadline Date

In order to receive advance order discount rates listed on the price sheet, we must receive your order and payment by Friday, October 13th, 2023

Shipments to Advance Warehouse Deadline Date

Heritage will begin receiving freight at the advance warehouse on Wednesday, October 4th, 2023. To avoid late fees, all shipments to the advanced warehouse must arrive no later than Wednesday, October 25th, 2023. Shipments will be received Monday through Friday between the hours of 10:00 a.m. and 4:00 p.m.

Show Schedule

Exhibitor Move-In

Wednesday	November 1 st	10:00 AM	-	6:00 PM	
Thursday	November 2 nd	7:00 AM	-	4:00 PM	Hall closes at 4:00PM for cleaning

Exhibit Hours

Friday	November 3 rd	9:00 AM	-	11:00 AM	Authors Hang Posters
		9:00 AM	-	9:00 PM	Hall Open
		12:15 PM	-	1:30 PM	Lunch – Exhibits & Poster Viewing
		5:30 PM	-	7:00 PM	Reception – Exhibits & Poster Viewing
Saturday	November 4 th			7:00 PM	Hall Closes – Authors Remove Posters
		9:00 AM	-	11:30 AM	Authors Hang Posters
		9:00 AM	-	8:30 PM	Hall Open
		11:55 AM	-	1:25 PM	Lunch – Exhibits & Poster Viewing
		7:00 PM	-	8:30 PM	Reception – Exhibits & Poster Viewing
				8:30 PM	Hall Closes – Authors Remove Posters

Exhibitor Move-Out

Saturday	November 4 th	8:30 PM	-	10:00 PM
Sunday	November 5 th	8:00 AM	-	1:00 PM

Dismantle and Move-Out Information

- Heritage will begin returning empty crates and containers as soon as the aisle carpet is removed from the aisles. This will begin at 8:30 PM, on Saturday, November 4th.
- All carriers must check-in no later than 10:30 AM, on Sunday, November 5th. All exhibit materials must be removed from the exhibit hall floor by 1:00 PM, on Sunday, November 5th. Heritage will begin redirecting all outbound freight not claimed by appointed freight carriers to the preferred show carrier at 10:30 AM.
- Please refer to the Outbound Shipments Form included in this packet for detailed information regarding outbound shipping procedures.

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Please contact us for assistance if needed

SITC 38TH ANNUAL MEETING**NOVEMBER 1-5TH, 2023****SAN DIEGO CONVENTION CENTER****SAN DIEGO, CALIFORNIA****Post Show Paperwork and Labels**

Our customer service department will provide a Heritage Bill of Lading and Labels for you to complete. Complete your paperwork ahead of time. Be sure your carrier knows the company name and booth number when making arrangements for shipping your exhibit at the close of the show.

HES Freight Logistics

If you need an on show site, cost effective and reliable carrier to transport your freight to and from the show, please email shipping@heritagesvs.com for a quote (guaranteed lowest material handling rate, priority empty return handling, complimentary shrinkwrap, etc).

Ordering Online

Go To: heritagesvs.com/ordering

Warehouse Shipping Information:

Exhibitor Company Name and Booth Number

HERITAGE

TForce Freight C/O HTS

2321 Siempre Viva Ct. Ste. 103

San Diego, CA 92154

FOR: SITC 2023

Heritage will accept exhibit materials beginning Wednesday, October 4th, 2023 at the warehouse address. Material arriving after Wednesday, October 25th, 2023 will be received at the warehouse with an additional after deadline charge.

Show Site Shipping Address:

Exhibitor Company Name and Booth Number

C/O HERITAGE

San Diego Convention Center

111 W. Harbor Dr.

San Diego, CA 92101

FOR: SITC 2023

Crated, boxed, or skidded materials will be accepted at show site beginning at 10:00 AM, Wednesday, November 1st, 2023 at the show site address. Shipments arriving before this date may be refused by the facility and may be subjected to additional venue handling fees.

Service Center Hours

The Heritage Exhibitor Service Center will be staffed during exhibitor move-in and exhibitor move-out.

We Appreciate Your Business!



exhibitor.services@heritagesvs.com

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Fax 314-534-8050

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METHOD OF PAYMENT & CREDIT CARD AUTHORIZATION FORM

Must be completed and submitted with any HERITAGE order forms

Name of Convention SITC 2023 Booth# _____

Exhibiting Company _____

Phone # _____ Fax # _____

Address _____

City _____ State _____ ZIP _____

Contact Email _____

Print Name _____ Signature _____

Credit Card Payment

Cardholder's Name (Please print) _____

Credit Card Billing Address _____

City _____ State _____ ZIP _____

Credit Card # _____ V-Code _____ EXP _____

Charge to: ☐ American Express ☐ MasterCard ☐ Visa ☐ Discover

If for any reason the submitted credit card or check is declined or returned, a \$50.00 processing fee will be added to the final invoice. For your convenience, we will also process your card for payment of any additional charges incurred at show site. We will automatically provide this service unless informed otherwise by you.

CARD HOLDER'S SIGNATURE

By signing the above, I acknowledge and understand that all services rendered will be billed to this credit card. I agree to be bound by all terms and conditions in this service manual.

Company Check

Make Check Payable to: HERITAGE
620 Shenandoah Ave
St. Louis, MO 63104
Attn: Exhibitor Services

Please include a copy of this order form with your check.

Bank Wire Transfer

Enterprise Bank and Trust
St. Louis, MO 63127
ABA# 081006162
ACCT# 0040520 HERITAGE
Swift Code - Entrus44

Please reference name of show & booth number to credit your account. Customers are responsible for any bank processing fees. Please add \$25.00 to your invoice total for each wire to cover inbound bank processing fees.

Please note: In some instances equipment or services may be handled by other contractors.

All orders received on site at the Exhibitor Service Desk will be charged at standard rates. All outstanding balances must be paid by the close of the show. Adjustments to your invoice will not be made after the close of the show. For your convenience, we will use this authorization to charge your credit card account for your advance orders, and any additional amounts incurred as a result of show site orders placed by your representative. These charges may include all Heritage companies, including but not limited to HES Logistics, Inc., or any charges which Heritage may be obligated to pay on behalf of the Exhibitor, including without limitation, any shipping charges. By submitting this form or ordering materials or services from Heritage, you agree to be bound by all terms & conditions included in your service manual.

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

Order Services Early and SAVE!

Complete and submit necessary order forms listed below before the deadline date to take advantage of Advance Pricing.

Heritage Order Forms		Order Total	
<input type="checkbox"/>	Method of Payment & Credit Card Authorization	Submit With First Order	
<input type="checkbox"/>	Third Party Authorization	NA	
<input type="checkbox"/>	EAC Requirements	NA	
<input type="checkbox"/>	Carpet	\$	
<input type="checkbox"/>	Furniture	\$	
<input type="checkbox"/>	Accessories	\$	
<input type="checkbox"/>	Exhibit Accessories	\$	
<input type="checkbox"/>	Specialty Furniture	\$	
<input type="checkbox"/>	Exhibit Rental Displays	\$	
<input type="checkbox"/>	Material Handling	\$	
<input type="checkbox"/>	Accessible/Priority Storage Return	\$	
<input type="checkbox"/>	Installation & Dismantle Labor	\$	
<input type="checkbox"/>	HES Shipping	\$	
<input type="checkbox"/>	Signs	\$	

TOTAL AMOUNT DUE \$ _____

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company _____

Contact Name _____ Booth # _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



Fax 314-534-8050

BOOTH GRID

SITC 2023

Discount Deadline:
10/13/2023

Use this grid when placing Hanging Sign, Electrical, or other Utility orders. Make as many copies as necessary!

Enter in the booth number above, below and on each side of your booth to ensure proper placement! If you are using this grid for a hanging sign, include the total height from the floor to the top of the sign.

Left Booth #

Right Booth #

Booth #

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

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YOU ARE ENTERING A CONTRACT WHICH LIMITS YOUR POSSIBLE RECOVERY IN CASE OF LOSS OR DAMAGE.

The terms and conditions set forth below become a part of the contract between HERITAGE exposition services and you, the exhibitor. Exhibitor is deemed to have accepted these terms and conditions when any of the following conditions are met:

- The material handling service agreement is signed;
- Exhibitor's materials are delivered to the HERITAGE warehouse or to a show or exposition site for which HERITAGE is the official show contractor, or
- An order for labor and/or rental equipment is placed by exhibitor with HERITAGE.

1. **DEFINITIONS.** For purposes of the Contract, "HTG" means HERITAGE Exposition Services, Inc., d.b.a. HERITAGE Trade Show Services, HERITAGE, Heritage Exposition Services, HES Logistics, and their respective employees, directors, officers, agents, assigns, affiliated companies, and related entities including, but not limited to, any subcontractors HTG may appoint. The term "EXHIBITOR" means the Exhibitor, its employees, agents, representatives, and any Exhibitor Appointed Contractor ("EAC"). Cold Storage: Holding of Goods in a climate controlled area; Accessible Storage: Holding of Goods in an area from which Goods may be removed during shows; Services: Warehousing, transportation, drayage, un-supervised labor, supervised labor and/or related services; Show Site: The venue or place where an exposition or event takes place; Supervised Labor (OK TO PROCEED): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space, and is supervised and/or directed by HTG; Un-Supervised Labor (do not proceed): Union labor that is provided to a Customer to install or dismantle a booth or exhibit space and pursuant to Customer's election is not supervised and/or directed by HTG. Customer assumes the responsibility and any liability arising therefrom, for the work of union labor when Customer elects to use un-supervised labor.

2. **SCOPE.** These Terms and Conditions shall be binding upon Exhibitor, HTG, and their respective Agents and representatives, including but not limited to Exhibitor contracted labor, EAC's or Installation and Dismantle Companies, and any other party with an interest in the Goods. Each shall have the benefit of and be bound by all provisions stated herein, including but not limited to time limits and limitations of liability.

3. Payments are due prior to delivery of services or equipment to EXHIBITOR unless other credit arrangements have been made. All payments shall be in U.S. currency, MasterCard, VISA, American Express or Discover credit cards, debit cards, or check, provided there is sufficient customer credit in EXHIBITOR's form of payment to completely satisfy the amount owed by EXHIBITOR to HTG. Undersigned authorizer acknowledges and agrees that all applicable charges for services rendered to the EXHIBITOR will be applied to the credit card on file in the event other form of payment is not tendered prior to the close of the trade show. In no instance shall any Exhibitor be extended credit beyond 30 days after the close of the Show. If there are any outstanding balances owed by EXHIBITOR to HTG which have not been paid after 30 days following the close of the Show, then these unpaid balances shall bear interest at the rate of 1-1/2% per month (18% per annum).

4. Any discrepancy in items ordered and items received or any complaint or question concerning services, etc., must be reported to the HTG Service Center at the show, in writing, immediately upon noting same. Problems will be resolved and/or any valid adjustments in EXHIBITOR's account will be made at that time, and approved by the HTG Project Manager in charge. Credits and adjustments will not be made based on information received after the Show. Exhibitors who cancel prior to Exhibitor Move-In will be refunded 100% of their advance payment. No refunds will be made for cancellations received once Exhibitor move-in begins or at show site, unless otherwise noted on the specific service form. In the event the exposition or event is cancelled or postponed, HTG reserves the right to charge for services rendered in preparation of the event or exposition as well as non-refundable costs incurred by HTG. Prior to any refunds being paid to EXHIBITORS, these cancellation and/or postponement charges will be determined in good faith by HTG and withheld from any amounts previously paid by EXHIBITOR to HTG in proportion to receipts from all exhibitors with the excess being refunded. EXHIBITOR should be advised that routine audits of Exhibitor booths for service usage are conducted during the Convention. Should the result of such an audit indicate that equipment or services is in fact being used that has not been paid for, the Exhibitor will be charged for the equipment or service at the applicable rate.

5. HTG reserves the right to discontinue one or all services or equipment delivery to EXHIBITOR for non-payment of one or more outstanding bills should such bill not be paid before the close of the first day of the Show. Payment for any one or more of the services rendered does not in anyway release EXHIBITOR from payment of the other remaining services upon presentation of an invoice. Should it become necessary after all discrepancies are resolved to employ a collection agency, then EXHIBITOR agrees that all reasonable and customary collection fees shall be borne by EXHIBITOR.

6. **CHOICE OF LAW & VENUE.** Any dispute between HTG and EXHIBITOR shall be governed by the laws of the State of Missouri (without regard to Missouri's conflicts of laws principles). Venue of any action between HTG and EXHIBITOR shall lie exclusively in the state or federal courts located in St. Louis, Missouri and HTG and EXHIBITOR agree that all reasonable attorney's fees shall be borne by the prevailing party.

7. **LIMITATION OF LIABILITY & INDEMNITY.** HTG shall not be liable to any extent whatsoever for any actual or potential loss of profits or revenues, or for any collateral costs or consequential damages, which may result from (1) any loss, injury or damage to EXHIBITOR's materials or (2) EXHIBITOR's ability to carry-on in its normal business practices. Additionally, HTG shall not be liable for (1) any loss, damage or delay as a result of fire, lightning, strikes, riot or civil commotion or any other cause or condition beyond the control of HTG, (2) damage to uncrated materials, materials improperly packed, or (3) concealed damage, or loss, theft or disappearance of EXHIBITOR's materials while at the show or EXHIBITOR's materials are in EXHIBITOR's possession or are located within or near the confines of EXHIBITOR's booth. HTG's liability shall be limited to any loss or damage which results solely from HTG's negligence in the actual physical handling of EXHIBITOR's materials and not from any other type of loss or damage. HTG does not assume any liability for any loss or damages to electronics, monitors, or devices. HTG's maximum liability for any cause shall be limited to \$0.30 per pound per article with a maximum liability of \$50.00 per item or \$1,000.00 per shipment. HTG shall not be responsible for loss, theft, or disappearance of materials before they are picked up from EXHIBITOR's booth or for reloading after the show. Bills-of-lading covering outgoing shipments, which are furnished to HTG by EXHIBITOR, will be checked at the time of actual pickup from the booth and corrections made where discrepancies occur. Any claims for loss, injury or damage must be submitted to HTG within thirty (30) days of the close of the show in which the loss, injury or damage occurred, or such claims shall be waived. No suit or action for the recovery of any claims arising out of or related to bodily injury, death, or property damage shall be brought against HTG more than one year after the accrual of the cause of action. EXHIBITOR agrees to indemnify and hold harmless HTG against any and all claims, suits, liabilities, or damages, including reasonable settlements and reasonable attorney's fees, arising out of negligence or any other cause on the part of the EXHIBITOR, subcontractors, suppliers, employees

or any individual or company under the control directly or indirectly of the EXHIBITOR at the show.

a. Cold Storage: Goods requiring cold storage are stored at Customer's own risk. HTG assumes no liability or responsibility for Cold Storage. b. Accessible Storage: HTG assumes no liability for loss or damage to Goods while in Accessible Storage. Storage charges are for the use of space and are not a form of insurance, or a guarantee of security. c. Unattended Goods: HTG assumes no liability for loss or damage to unattended Goods received at Show Site at any time from the point of receipt of inbound Goods until the loading of the outbound Goods, including the entire term of the respective show or exhibition. Customer is responsible for insuring its own Goods for any and all risk of loss. d. Empty Storage: HTG assumes no liability for loss or damage to Goods or crates, or the contents therein, while containers are in Empty Storage. It is Customer's sole responsibility to affix the appropriate labels available at the HTG Service Desk for empty container storage, and ensures that any pre-existing empty labels are removed. e. Forced Freight: HTG is not liable for Customer Goods left on the show floor after the show closing deadline, with or without a Material Handling Services/Straight Bill of Lading signed by Customer. It is Customer's responsibility to complete accurate paperwork for shipping to ensure Customer Goods are properly labeled. f. Concealed Damage: HTG shall not be liable for concealed loss or damage including but not limited to glass, electronic equipment, prototypes, original art, uncrated Goods, or improperly packaged or labeled Goods. g. Unattended Booth: HTG shall not be liable for any loss or damage occurring while the Goods are unattended in Exhibitor's booth at any time, including, but not limited to, the time the Goods are delivered to the dock until the time the Goods are received by Exhibitor's selected carrier. h. Labor: HTG assumes no liability for loss, damage, or bodily injury arising out of Exhibitor's supervision of HTG provided union labor. i. Notice of Loss or Damage: In order to have a valid claim, notice of loss or damage to Goods must be given to HTG or its agent within 24 hours of occurrence (as evidenced in an Incident Report completed at Show Site by HTG) or delivery of outbound Goods.

8. **ADVANCED WAREHOUSING/TEMPORARY STORAGE:** HTG assumes no liability or responsibility for loss or damage to Goods delivered to the Advance Warehouse or other similar Temporary Storage facilities.

9. EXHIBITOR recognizes that HTG provides services as EXHIBITOR's agent and not as bailee or shipper. If any employee or subcontractor of HTG shall sign a delivery receipt, bill-of-lading, or other document, EXHIBITOR agrees that these signatories will do so as EXHIBITOR's agent, and EXHIBITOR accepts the responsibility thereof. HTG or its subcontractors are authorized to note the quantities or condition of items on the EXHIBITOR's bill-of-lading when the actual count or condition of such items do not conform to the amount or amounts recorded by EXHIBITOR. Correct weights with Weight Certificate must be provided, otherwise HTG's or its subcontractor's estimate will prevail in the event of any weight discrepancy.

10. Exhibitor permits all contact information provided to HTG to be used by HTG and shared with other entities assisting in the production of the event in question. Email communications may include show information, promotional materials, advertising statements and other commercial notices. Permission may be revoked by the EXHIBITOR in writing.

11. In the case of bills submitted to parties other than the EXHIBITOR (i.e., Third Parties), such arrangements in no way release EXHIBITOR from any and all of the terms and conditions outlined herein.

12. **REFUNDS:** EXHIBITOR shall receive a full and complete refund of any overpayments following final audit after the close of the Show. HTG will remit refunds to EXHIBITOR at the name and address indicated on the Exhibitor Data Sheet. EXHIBITOR will receive a refund for any extra overpayment above and beyond the amount which EXHIBITOR owes to HTG. Also provided for the EXHIBITOR with the final refund shall be a final accounting showing the services or equipment ordered.

13. **CREDIT CARD:** HTG is pleased to accept orders for services, with payment being made by a credit card. By paying for these services in advance, and adhering to the deadline date, you have taken advantage of the discount offered. However, if a payment is subsequently made by check with the intention of reversing the initial credit card payment, there will be a fee assessed for each subsequent transaction following the initial transaction. The fee to reverse the credit card payment and replace it with a check or an alternate credit card is as follows: If the credit card charge is \$1.00 to \$500.00 the fee is \$25.00, \$501.00 to \$1,000.00 the fee is \$30.00, \$1,001.00 to \$2,000.00 the fee is \$60.00, \$2,001.00 to \$5,000.00 the fee is \$150.00, \$5,001.00 to \$10,000.00 the fee is \$300.00, \$10,001.00 to \$20,000.00 the fee is \$450.00. Amounts over \$20,000.00 the fee is 4% of the amount owed.

14. **Insurance:** It is understood that HTG is not an insurer. Insurance should be obtained by the EXHIBITOR. It is highly recommended that exhibitors arrange All Risk coverage which usually can be done by endorsements to existing policies. EXHIBITOR's materials should be insured from the time they leave their firm until they are returned after the close of the show. Insurance and liability against theft or property damage to equipment or exhibit material owned or rented by EXHIBITOR, or bodily injury occurring within the confines of EXHIBITOR's booth, remain the sole and complete responsibility of EXHIBITOR. Except where prohibited by law, the EXHIBITOR and its insurers waive all rights of recovery or subrogation against HTG and their respective directors, officers, employees, and agents.

15. By completing and submitting the service forms, Exhibitor hereby authorizes HTG as its Exhibitor Appointed Contractor to process and pay for those services on behalf of the Exhibitor as a third party.

16. HTG Reserves the right to adjust the price charged for any item in the event of a sudden and unexpected price increase. By way of example without limiting the foregoing, in the event fuel prices escalate in a rapid manner, the price of any individual item may be adjusted to reflect the impact of higher fuel prices. Additionally, HTG reserves the right to pass through to Exhibitor any incremental charges or fees levied by the facility, suppliers or other third parties.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering**Discount Deadline:
10/13/2023**

Exhibiting Company _____ Booth Number _____

EAC Information:

Company Name: _____

Billing Address: _____

City: _____ State: _____ Zip: _____ Country: _____

Contact Name: _____ Email Address: _____

Telephone Number: _____ Fax Number: _____

Please read, complete, and submit this authorization form with required documentation for each contractor (see below) to HERITAGE if hiring a service contractor(s) other than the official contractor selected by show management. Note: For services such as electrical, plumbing, telephone, cleaning and material handling, no contractor other than the official contractor will be approved. This regulation is enforced as equipment and facilities are the sole responsibility of the respective owner. The exhibitor shall control only the material and equipment that he/she owns and that is to be used in the exhibit space.

Official Service Contractors are appointed to perform and provide necessary services and equipment. The Official Service Contractor will provide all usual trade show services, including labor. Supervision, however, may be provided by the exhibitor. The exhibitor may appoint either the official contractor for supervision or a qualified non-official contractor.

Official Show Contractors:

- Ensure orderly and efficient installation and removal of exhibits.
- Assure the distribution of labor to all exhibitors according to need.
- Provide sufficient labor to satisfy the requirements of exhibitors and for the show itself.
- See that the proper type and limit of insurance are in force.
- Avoid any conflict with local union regulations and requirements.

Should an exhibitor wish to employ the services of a contractor other than the Official Show Contractor, the following conditions must be met:

- The exhibitor must inform Heritage of the name and address of the contractor and the work to be performed by completing the Authorization below. The Authorization must be received by Heritage no later than 30 days prior to the show. If notification is not received 30 days prior to the show, Heritage labor must be used for all work and the exhibitor appointed contractor will be permitted to supervise only.

The contractor hired by the exhibitor must

- Provide no later than 30 days prior to the show a Certificate of Insurance with at least the following limits:
 - Commercial Liability not less than \$1,000,000 each occurrence/\$2,000,000 general aggregate, Workers Compensation Insurance, including Employer's Liability coverage, in a minimum amount not less than \$1,000,000; Auto Liability not less than \$1,000,000 each occurrence, naming HERITAGE (the General Contractor), Show Management, Facility, and Organizer as additional insured, except for Workers Compensation.
 - Agree to abide by all rules and regulations of the show and union rules and regulations.

This form must be accompanied by the insurance certificate. Please obtain this certificate from your insurance carrier and send with this form.

INCOMPLETE OR UNSIGNED FORMS WILL NOT BE ACCEPTED.

Signature of Exhibitor: _____ Date: _____

Service to be Performed: _____

Authorizer acknowledges reading and accepting all Terms and Conditions and agrees that Authorizer and Exhibiting Company will be fully governed by the provisions described therein.

Exhibiting Company _____

Contact Name _____ Booth # _____

Phone # _____ Email _____

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering**Discount Deadline:
10/13/2023**

Certificate of Insurance: Each EAC shall provide Heritage with a valid Certificate of Insurance and a copy of the additional insured endorsements required on the primary and excess/umbrella general liability policies. The insurance form must list as Additional Insureds and/or Covered Locations:

**HERITAGE
ORGANIZER
FACILITY**

Exhibitor(s) Represented (all Exhibitors represented by the contractor must be named as additional insured)

SHOW Move-In date(s) through Move-Out date(s) (See General Information Page)

The insurance form must list as the Certificate Holder:

**HERITAGE
620 Shenandoah Ave.
St. Louis, MO 63104**

Minimum Coverage Requirements for Primary & Excess/Umbrella Commercial General Liability: Each EAC shall maintain insurance coverage of the types and in the minimum amounts as follows:

Limits: Primary: Each Occurrence \$1,000,000; Products - COMP/OP AGG \$2,000,000; Personal & Adv Injury \$1,000,000; General Aggregate \$2,000,000
Excess/Umbrella: Each occurrence \$1,000,000; Aggregate \$1,000,000
Coverage for contractual liability and products liability

The following entities shall be named as Additional Insureds for all ongoing operations:

**HERITAGE
ORGANIZER
FACILITY**

Exhibitor(s) Represented (all Exhibitors represented by the contractor must be named as Additional Insured)

SHOW Move-In date(s) through Move-Out date(s) (See Quick Facts pages)

Insurer shall waive any right of subrogation against **ORGANIZER** and **HERITAGE**, their officers, directors, agents or employees. Coverage cannot be cancelled or reduced without at least 30 days prior written notice to **ORGANIZER** and **HERITAGE**.

Workers' Compensation Insurance: Each EAC shall maintain Workers' Compensation and Occupational Disease Insurance in full compliance with all federal and state laws, covering all of the EAC's employees engaged in the performance of any work for the Exhibitor. Coverage for Workers' Compensation and Employers' Liability shall be insured for the following limit:

Each Accident \$1,000,000

Disease - Each Employee \$1,000,000

Disease - Policy Limit \$1,000,000

WCI Insurer shall waive any right of subrogation against **ORGANIZER** and **HERITAGE**, their officers, directors, agents or employees. Coverage cannot be cancelled or reduced without at least 30 days prior written notice to **ORGANIZER** and **HERITAGE**.

Automobile Liability: Automobile liability must be covered whether the EAC has a vehicle on-site or not. Each EAC shall maintain insurance coverage in the minimum amounts as follows: Combined Single Limit \$1,000,000

EAC acknowledges reading and accepting this Agreement and agrees that it will be fully governed by the provisions described herein.

Name of EAC: _____ Booth Number: _____

By (print name): _____

Signature: _____ Date: _____

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering**Discount Deadline:
10/13/2023****Exhibitor Appointed Contractor (EAC)
Work Authorization Form**

Return completed EAC Requirement forms to Heritage via email to exhibitorservices@heritagesvs.com no later than 30 days prior to the show start date. **Please forward a copy of the Certificate of Liability Insurance sample to your EAC.**

This form must be completed by the exhibiting company. No EAC will be granted access to the show floor without this form **AND** completion of requirements and signature by your EAC on the EAC Requirement forms. Please check the appropriate boxes below of the products and/or services you will have outside of those provided by the designated official contractor.

For insurance and safety reasons, the official contractor designated in the service manual must be used for services such as:

Electrical Booth Cleaning Plumbing Material Handling Telecommunications Hanging Signs Rigging

Services:

☐
☐
☐Installation & Dismantle
Photography
Personnel/Models☐
☐
☐Installation & Dismantle – Supervision Only
Security
Other (please specify): _____

Products:

☐
☐
☐Flooring/Carpet Rental
Furniture/Signs/Accessories
Floral☐
☐
☐Audio/Visual – Rental/Production/Lighting
Computer Rental
Other (please specify): _____

Indicate Type of Service Performed for the Above Checked Boxes (i.e. installation, supervision, etc.):

****Note Other Products/Services Here:**

Please Type or Print

EAC Information:

EAC Company Name: _____

Address: _____ City/State/Zip _____

EAC Company Phone: _____ Fax Number: _____

EAC Contact Name: _____ EAC Contact Cell: _____

EAC Contact Email: _____

Product/Service Description: _____

****ALL EAC COMPANY INFORMATION MUST BE COMPLETED**

Exhibitor Signature: _____ Date: _____

Exhibiting Company _____

Contact Name _____ Booth # _____

Phone # _____ Email _____

<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: left;"> <h1 style="margin: 0;">CERTIFICATE OF LIABILITY INSURANCE</h1> </div> <div style="text-align: center; font-size: 2em; font-weight: bold;"> SAMPLE </div> <div style="text-align: right;"> <div style="border: 1px solid black; padding: 2px;">DATE (MM/DD/YYYY)</div> <div style="margin-top: 5px;">00/00/0000</div> </div> </div>																																
PRODUCER (000) 000-0000 FAX AGENTS NAME AGENTS ADDRESS				<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.</p> <div style="display: flex; justify-content: space-between;"> INSURERS AFFORDING COVERAGE NAIC # </div>																												
INSURED YOUR COMPANY NAME YOUR COMPANY ADDRESS EAC FOR:				INSURER A: INSURER B: INSURER C: INSURER D: INSURER E:																												
COVERAGES THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.																																
INSL LTR	ADD'L INSRD	TYPES OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMIT S																										
		<div style="border: 1px solid black; padding: 2px;"> <div style="display: flex; justify-content: space-between;"> <div>TYPES OF INSURANCE</div> <div>POLICY #</div> </div> <div style="display: flex; justify-content: space-between;"> <div> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> OCCUR </div> <div>EFF DATE</div> </div> <div style="display: flex; justify-content: space-between;"> <div> <input type="checkbox"/> GEN'L AGGREGATE LIMIT APLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC </div> <div>EXP DATE</div> </div> </div>				<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="width: 80%;">EACH OCCURRENCE</td> <td style="width: 20%;">\$1,000,000</td> </tr> <tr> <td>DAMAGE TO RENTED PREMISES (EA OCCURRENCE)</td> <td>\$500,000</td> </tr> <tr> <td>MED EXP (Any one person)</td> <td>\$5,000</td> </tr> <tr> <td>PERSONAL & ADV INJURY</td> <td>\$1,000,000</td> </tr> <tr> <td>GENERAL AGGREGATE</td> <td>\$2,000,000</td> </tr> <tr> <td>PRODUCTS-COMP-OP AGG</td> <td>\$2,000,000</td> </tr> <tr> <td> </td> <td> </td> </tr> </table>		EACH OCCURRENCE	\$1,000,000	DAMAGE TO RENTED PREMISES (EA OCCURRENCE)	\$500,000	MED EXP (Any one person)	\$5,000	PERSONAL & ADV INJURY	\$1,000,000	GENERAL AGGREGATE	\$2,000,000	PRODUCTS-COMP-OP AGG	\$2,000,000													
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DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS ADDITIONAL INSURED AS RESPECTS LIABILITY PER WRITTEN CONTRACT:																																

CERTIFICATE HOLDER HERITAGE 620 Shenandoah Ave. St. Louis, MO 63104	CANCELLATION <p>SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.</p> <div style="border: 1px solid black; height: 30px; margin-top: 5px;"> AUTHORIZED REPRESENTATIVE </div>
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exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering**Discount Deadline:
10/13/2023****THIRD PARTY AUTHORIZATION**

FOR USE OF AN EXHIBITOR APPOINTED CONTRACTOR: We understand and agree that we, the exhibiting firm, are ultimately responsible for payment of charges. In the event that the named third party does not discharge payment of the invoice prior to the last day of the show, charges will revert to the exhibiting company. The items checked below are to be invoiced to the third party:

- ☐ ALL SERVICES
☐ BOOTH CLEANING
☐ I & D LABOR
☐ MATERIAL HANDLING/IN & OUT
☐ RENTAL FURNITURE & CARPET
☐ SIGNS
☐ OTHER (Please specify)

THIRD PARTY AGENT:

CREDIT CARD NUMBER _____

EXPIRATION DATE ____/____/____ VERIFICATION CODE ____/____/____/____

☐ VISA ☐ AMERICAN EXPRESS ☐ MASTERCARD ☐ DISCOVER

CARDHOLDER'S NAME _____

AUTHORIZED SIGNATURE _____

PRINT NAME _____

COMPANY NAME _____

ADDRESS _____

CITY/STATE/ZIP _____

PHONE _____ FAX _____

EMAIL _____

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

Exhibitor Signature: _____ **Print Name:** _____ **Date:** _____

(Please Print)

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

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Fax 314-534-8050

Order online at: heritagesvs.com/ordering

Discount Deadline:
10/13/2023

**Classic Expo
Carpet
16 oz**

Item	Quantity	Discount Rate	Standard Rate	Total
C10 10' x 10'	_____ x _____	\$383.37	\$498.39	= _____
C20 10' x 20'	_____ x _____	\$752.67	\$978.48	= _____
C30 10' x 30'	_____ x _____	\$1,125.53	\$1,463.19	= _____
C40 10' x 40'	_____ x _____	\$1,512.38	\$1,966.09	= _____

For booths larger than 40' or configured as islands or peninsulas, use the area carpet option below. Due to dye lot differences and unsightly seams, please do NOT order multiple Pre-Cut pieces for a single booth.

Item	Total Sq. Ft.	Discount Rate	Standard Rate	Total
C60 Area Carpet Classic _____ W x _____ L per sq. ft. _____ x _____	_____	\$6.50	\$8.45	= _____
100 sq. ft. min.				

Circle your color choice for CLASSIC EXPO carpet:

Red Blue Hunter Green Gray Black

**Prestige
Carpet
28 oz**

Item	Total Sq. Ft.	Discount Rate	Standard Rate	Total
C90 Area Carpet Prestige _____ W x _____ L per sq. ft. _____ x _____	_____	\$6.83	\$8.87	= _____
100 sq. ft. min.				

Circle your color choice for PRESTIGE carpet:

Navy Hunter Green Red Black White
Charcoal Silver Cloud Beige Royal Teal

**Padding and
Visqueen**

Item	Total Sq. Ft.	Discount Rate	Standard Rate	Total
C70 Carpet Padding _____ W x _____ L per sq. ft. _____ x _____	_____	\$3.18	\$4.13	= _____
C80 Visqueen Covering _____ W x _____ L per sq. ft. _____ x _____	_____	\$1.89	\$2.46	= _____

Electrical or Utilities Under Carpet? *If yes, please order labor and also provide completed Booth Grid form earlier in the exhibitor kit.

☐ Yes* ☐ No

**Method of Payment & Credit Card Authorization
Form REQUIRED to be submitted with this form.**

SUBTOTAL \$ _____
TAX 7.75% \$ _____
TOTAL DUE \$ _____

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

16 oz. Classic Expo



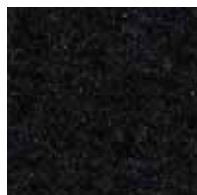
Red



Blue



Hunter Green



Black



Gray

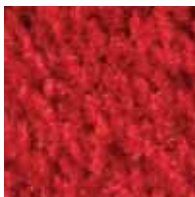
28 oz. Prestige Carpet



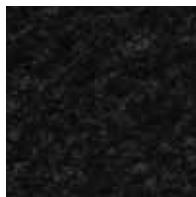
Navy



Hunter Green



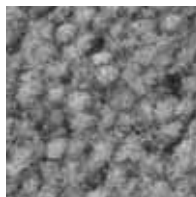
Red



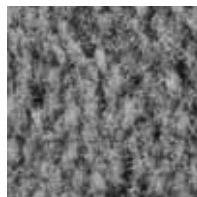
Black



White



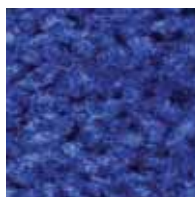
Silver Cloud



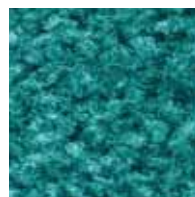
Charcoal



Beige



Royal



Teal

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

Discount Deadline:
10/13/2023

	Item	Quantity		Discount Rate	Standard Rate	Total
Furniture	F60 Plastic Side Chair (Gray)		X	\$ 137.30	\$ 178.50	=
	F50 Padded Sled Base Chair (Gray)		X	\$ 179.21	\$ 232.97	=
	F9 Padded Chair (Gray)		X	\$ 179.21	\$ 232.97	=
	F10 Padded Arm Chair (Gray)		X	\$ 194.26	\$ 252.53	=
	F20 Custom Padded Arm Chair (Gray)		X	\$ 229.46	\$ 298.30	=
	F30 Padded High Stool (Gray)		X	\$ 219.38	\$ 285.20	=
	F40 Custom Padded High Stool (Gray)		X	\$ 288.07	\$ 374.49	=
	F75 Executive Chair (Black)		X	\$ 280.80	\$ 365.04	=
Draped Display Tables	Circle your color choice: Red Blue Teal Burgundy Hunter Green Plum Silver Black White Gold Expo Green					
	F110 4' Table – 30" High		X	\$ 247.90	\$ 322.26	=
	F120 6' Table – 30" High		X	\$ 298.15	\$ 387.60	=
	F130 8' Table – 30" High		X	\$ 348.34	\$ 452.84	=
	F140 4' Table – 42" Counter High		X	\$ 308.16	\$ 400.61	=
	F150 6' Table – 42" Counter High		X	\$ 358.42	\$ 465.94	=
	F160 8' Table – 42" Counter High		X	\$ 408.67	\$ 531.27	=
	F170 4th Side Table Drape - 30" High		X	\$ 103.82	\$ 134.97	=
	F180 4th Side Table Drape - 40" High		X	\$ 103.82	\$ 134.97	=
	Undraped Display Tables	F190 4' Table – 30" High		X	\$ 159.12	\$ 206.86
F200 6' Table – 30" High			X	\$ 194.26	\$ 252.53	=
F210 8' Table – 30" High			X	\$ 231.12	\$ 300.46	=
F220 4' Table – 42" Counter High			X	\$ 172.51	\$ 224.27	=
F230 6' Table – 42" Counter High			X	\$ 204.34	\$ 265.64	=
F240 8' Table – 42" Counter High			X	\$ 249.55	\$ 324.42	=
F80 30" Diameter Pedestal (Gray) 18" H			X	\$ 345.02	\$ 448.53	=
F90 30" Diameter Pedestal (Gray) 30" H			X	\$ 345.02	\$ 448.53	=
F100 30" Diameter Pedestal (Gray) 42" H			X	\$ 345.02	\$ 448.53	=
Table Risers Covered White		F250 4' Long Riser		X	\$ 109.51	\$ 142.37
	F260 6' Long Riser		X	\$ 134.64	\$ 175.03	=
	F270 8' Long Riser		X	\$ 162.79	\$ 211.63	=
Special Drape Products	Circle your color choice: Red Blue Teal Burgundy Hunter Green Plum Silver Black White Gold Expo Green					
	F280 Drape - 3' H		X	\$ 21.27	\$ 27.65	=
	F290 Drape - 8' H		X	\$ 33.48	\$ 43.52	=

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.

SUBTOTAL \$

TAX 7.75% \$

TOTAL DUE \$

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

Chairs



Plastic Side Chair
F60
(Gray)



Padded Sled Base Chair
F50
(Gray)



Padded Chair
F9
(Gray)



Padded Arm Chair
F10
(Gray)



Custom Padded Arm Chair
F20
(Gray)



Padded High Stool
F30
(Gray)



Custom Padded High Stool
F40
(Gray)



Executive Chair
F75
(Black)

Skirted Tables



4' Display Table
F110
30" High



4' Display Table
F140
42" Counter High



6' Display Table
F120
30" Counter High



6' Display Table
F150
42" High



8' Display Table
F130
30" High



8' Display Table
F160
42" Counter High

Table Skirt and Drape Color Options



Red



Teal



Hunter Green



Silver



White



Blue



Burgundy



Plum



Black



Gold



Expo Green

Undraped Display Tables



4' Display Table
F190
30" High



4' Display Table
F220
42" Counter High



6' Display Table
F200
30" High



6' Display Table
F230
42" Counter High



8' Display Table
F210
30" High



8' Display Table
F240
42" Counter High



30" Diameter Pedestal
F80
18" H (Gray)



30" Diameter Pedestal
F90
30" H (Gray)



30" Diameter Pedestal
F100
42" H (Gray)

	Item	Quantity	Discount Rate	Standard Rate	Total
Accessories	A10 Wastebasket	_____ x	\$ 48.24	\$ 62.71 =	_____
	A20 Tripod Easels	_____ x	\$ 80.42	\$ 104.55 =	_____
	A30 Chrome Stanchion	_____ x	\$ 60.26	\$ 78.34 =	_____
	A40 Velour Rope 6' Black	_____ x	\$ 60.26	\$ 78.34 =	_____
	A50 Coat Tree	_____ x	\$ 174.89	\$ 227.35 =	_____
	A60 Chrome Bag Rack	_____ x	\$ 174.89	\$ 227.35 =	_____
	A70 Literature Rack	_____ x	\$ 341.64	\$ 444.13 =	_____
	A80 Garment Rack 5'	_____ x	\$ 187.56	\$ 243.83 =	_____
	A90 2 Way Straight Arm Rack	_____ x	\$ 257.26	\$ 334.43 =	_____
	A100 4 Way Slant Arm Rack	_____ x	\$ 288.07	\$ 374.49 =	_____
	A106 Raffle Ticket Drum	_____ x	\$ 115.20	\$ 149.76 =	_____
	A107 Fishbowl	_____ x	\$ 36.00	\$ 46.80 =	_____
	A110 6' Tensabarrier	_____ x	\$ 273.31	\$ 355.31 =	_____
	D130 1M Straight Shelf	_____ x	\$ 151.77	\$ 197.30 =	_____
	D131 1M Angle Shelf	_____ x	\$ 151.77	\$ 197.30 =	_____
	D210 Acrylic Holder*	_____ x	\$ 50.26	\$ 65.33 =	_____
	D220 Arm Light*	_____ x	\$ 107.21	\$ 139.37 =	_____
	*For use with Heritage Rentals Only				
	D250 Chrome Sign Holder	_____ x	\$ 296.42	\$ 385.35 =	_____

Tackboard	D20 Tackboard Panels (4'x8') Vertical	_____ x	\$ 361.80	\$ 470.34 =	_____
	D30 Tackboard Panels (4'x8') Horizontal	_____ x	\$ 361.80	\$ 470.34 =	_____
	D31 Fabric Modular Panel 1 Meter x 8'	_____ x	\$ 884.30	\$ 1149.60 =	_____
	Circle your fabric modular only panel color choice:				
	Gray Black Blue				

**Method of Payment & Credit Card Authorization
Form REQUIRED to be submitted with this form.**

SUBTOTAL \$ _____
TAX 7.75% \$ _____
TOTAL DUE \$ _____

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Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

ACCESSORIES



Wastebasket
A10



Tripod Easels
A20



Chrome Sign Holder
D250



Chrome Stanchion
A30



Velour Rope 6' Black
A40



Coat Tree
A50



Chrome Bag Rack
A60



Literature Rack
A70



Garment Rack 5'
A80



2 Way Straight Arm Rack
A90



4 Way Slant Arm Rack
A100



Raffle Ticket Drum
A106



Fishbowl
A107



6' Tensabarrier
A110



EXHIBIT ACCESSORIES - GONDOLAS & PANELS RENTAL ORDER FORM

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

SITC 2023

Order online at: heritagesvs.com/ordering

Discount Deadline: 10/13/2023

	Item	Quantity	Discount Rate	Standard Rate	Total
Pegboard	D10 Pegboard Panels (4'x8')	_____ x	\$ 482.33	\$ 627.03	= _____
	D09 Pegboard 4" Single Hook	_____ x	\$ 11.96	\$ 15.55	= _____
	D11 Pegboard 6" Single Hook	_____ x	\$ 20.59	\$ 26.77	= _____
	D12 Pegboard 8" Single Hook	_____ x	\$ 24.05	\$ 31.26	= _____
Gondolas	D800 Single Sided 1M x 4' High	_____ x	\$ 957.14	\$ 1244.29	= _____
	D801 Double Sided 1M x 4' High	_____ x	\$ 1340.00	\$ 1742.00	= _____
	D802 Single Sided 1M x 8' High	_____ x	\$ 1340.00	\$ 1742.00	= _____
	D803 Double Sided 1M x 8' High	_____ x	\$ 1914.29	\$ 2488.57	= _____
Gridwall	D40 Gridwall 2'x8' Black *Legs & Connectors required below	_____ x	\$ 329.62	\$ 428.50	= _____
	D80 4" Gridwall Single Hook	_____ x	\$ 11.96	\$ 15.55	= _____
	D60 6" Gridwall Single Hook	_____ x	\$ 20.59	\$ 26.77	= _____
	D70 8" Gridwall Single Hook	_____ x	\$ 24.05	\$ 31.26	= _____
	D81 Grid Legs (Black)* *Legs & Connectors required below	_____ x	\$ 51.62	\$ 67.11	= _____
	D82 Grid Connectors*	_____ x	\$ 28.25	\$ 36.72	= _____
	D83 3-Ball Waterfall Arm	_____ x	\$ 43.76	\$ 56.89	= _____
	D84 5-Ball Waterfall Arm	_____ x	\$ 47.08	\$ 61.21	= _____
	D85 7-Ball Waterfall Arm	_____ x	\$ 51.29	\$ 66.68	= _____
Slatwall	D50 Slatwall 1 Meter x 8'	_____ x	\$ 442.15	\$ 574.80	= _____
	D120 Slatwall Waterfall Hooks	_____ x	\$ 72.36	\$ 94.07	= _____
	D121 Slatwall 8" Bracket	_____ x	\$ 24.05	\$ 31.26	= _____

Method of Payment & Credit Card Authorization
Form REQUIRED to be submitted with this form.

SUBTOTAL \$ _____

TAX 7.75% \$ _____

TOTAL DUE \$ _____

Please see the Terms and Conditions page for full
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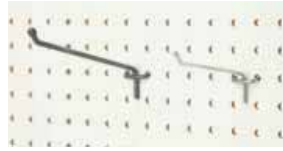
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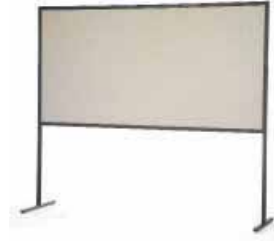
DISPLAYS



**Pegboard Panels
(4'x8')**
D10



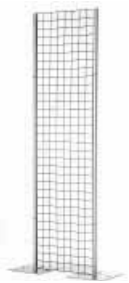
**Pegboard 6" Single
Hook**
D11



**Tackboard Panels
(4'x8')**
D30



**Fabric Impact Panel 1
Meter x 8'**
D31



Gridwall 2'x8' Black
D40



**Gridwall 6" Single
Hook**
D60



Slatwall 1 Meter x 8'
D50



**Slatwall Waterwalls
Hooks**
D120



Slatwall 8" Bracket
D121



Shelf 1 meter wide
D130



Acrylic Holder
D210



Arm Light
D220

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**Exhibit
Cabinets &
Counters**

All metal is silver

Circle your panel choice: White PVC Black PVC *Printed Graphic Black Fabric Gray Fabric

*If yes on Printed Graphic choice above, please order graphics on the Sign Service form and submit per the form's instructions.

	Item	Quantity	Discount Rate	Standard Rate	Total
C_092	1 Meter Display Counter with Shelf 1M x 1/2M x 42" High with Sliding Door	_____ x	\$ 1125.50	\$ 1463.16	= _____
C_084	2 Meter Display Counter with Shelf 2M x 1/2M x 42" High with Sliding Door	_____ x	\$ 1028.04	\$ 1336.46	= _____
C_152	1 Meter Curved Counter with Shelf 1M x 1/2M x 42" High with Sliding Door	_____ x	\$ 1238.05	\$ 1609.47	= _____
C_053	1 Meter Radius Counter with Shelf 1M x 1/2M x 42" High with Sliding Door	_____ x	\$ 868.52	\$ 1129.07	= _____
C_179	1 Meter Display Cabinet with Shelf 1M x 1/2M x 42" High with 2 Swing Doors and built in locks	_____ x	\$ 1125.50	\$ 1463.16	= _____
MD60	Counter Locks	_____ x	\$ 63.65	\$ 82.74	= _____

Showcases

	Item	Quantity	Discount Rate	Standard Rate	Total
All showcases come with lights, sliding doors and jewelers lock. If you want to add graphics, please contact Customer Service at exhibitor.services@heritagesvs.com.					
D140	4' Full View Showcase	_____ x	\$ 1065.24	\$ 1384.81	= _____
D150	6' Full View Showcase	_____ x	\$ 1145.59	\$ 1489.27	= _____
D160	4' Quarter View Showcase	_____ x	\$ 904.39	\$ 1175.71	= _____
D170	6' Quarter View Showcase	_____ x	\$ 1018.30	\$ 1323.78	= _____

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CABINETS AND COUNTERS



Counter

C_092

1M x 1/2M x 42" High,
W/Shelf



Counter

C_084

2M x 1/2M x 42" High,
W/Shelf



Curved Counter

C_152

1M x 1/2M x 42"
High W/Shelf



Radius Counter

C_053

1M x 1/2M x 42"
High



Cabinet

C_179

1M x 1/2M x 42"
(White Only/ Comes
With Lock & Shelf)

Display Cases



D140/D150 (shown)

D140 - 4' Full View
Showcase

D150 - 6' Full View
Showcase



D160/D170 (shown)

D160 - 4' Quarter View
Showcase

D170 - 6' Quarter View
Showcase



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Item #:	Description:	Dimensions:	Advance Price:	Standard Price:	QTY:	Total:
30AGBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30AGBC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30AGHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30AGHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30BEBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30BEBB	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30BEHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30BEHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30BKHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30BKHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30BKSB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30BKSC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30BRHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30BRHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30GRHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30GRHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30GSBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30GSBC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30GSHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30GSHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30MAHB	30" Round Madison Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30MAHC	30" Round Madison Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30MTHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30MTHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30OSBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30OSBC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30OSHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30OSHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30WDBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30WDBC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30WDHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30WDHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30WH29	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30WH42	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30WHHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	377.97	491.37		

Additional items on the next page

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Item #:	Description:	Dimensions:	Advance Price:	Standard Price:	QTY:	Total:
30WHHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
30YBBB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
30YSBC	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
30YSHB	30" Round Bar Table w/ Hydraulic Base	30"RND 45"H	371.57	483.04		
30YSHC	30" Round Cafe Table w/ Hydraulic Base	30"RND 29"H	371.57	483.04		
36ATO	Atomic 36" Round Table	36"RND 30"H	330.12	429.16		
36BKHB	36" Round Bar Table w/ Hydraulic Base	36"RND 45"H	435.23	565.79		
36BKHC	36" Round Cafe Table w/ Hydraulic Base	36"RND 29"H	435.23	565.79		
36BKSB	36" Round Bar Table w/ Standard Black Base	36"RND 42"H	310.88	404.14		
36BKSC	36" Round Cafe Table w/ Standard Black Base	36"RND 29"H	310.88	404.14		
36GRHB	36" Round Bar Table w/ Hydraulic Base	36"RND 45"H	435.23	565.79		
36GRHC	36" Round Cafe Table w/ Hydraulic Base	36"RND 29"H	435.23	565.79		
36MTHB	36" Round Bar Table w/ Hydraulic Base	36"RND 45"H	435.23	565.79		
36MTHC	36" Round Cafe Table w/ Hydraulic Base	36"RND 29"H	435.23	565.79		
36WTHB	36" Round Bar Table w/ Hydraulic Base	36"RND 45"H	435.23	565.79		
36WTHC	36" Round Cafe Table w/ Hydraulic Base	36"RND 29"H	435.23	565.79		
42ATO	Atomic 42" Round Table	42"RND 30"H	330.12	429.16		
42BKCT	42" Round Table	42"RND 29"H	495.92	644.70		
ADCTBK	Adelaide Cocktail Table	48.875"L 25.375D	341.96	444.55		
ADCTBP	Adelaide Powered Cocktail Table	48.875"L 25.375D	475.20	617.75		
ADCTGL	Adelaide Cocktail Table	48.875"L 25.375D	341.96	444.55		
ADCTWH	Adelaide Cocktail Table	48.875"L 25.375D	341.96	444.55		
ADCTWP	Adelaide Powered Cocktail Table	48.875"L 25.375D	475.20	617.75		
ADETBK	Adelaide End Table	21.5"L 21.5"D 17.75"H	330.12	429.16		
ADETGL	Adelaide End Table	21.5"L 21.5"D 17.75"H	330.12	429.16		
ADETWH	Adelaide End Table	21.5"L 21.5"D 17.75"H	330.12	429.16		
ALC100	Alondra Cocktail Table	47"L 24"D 16"H	413.02	536.93		
ALC200	Alondra Cocktail Table	47"L 24"D 17"H	413.02	536.93		
ALE100	Alondra End Table	20"L 20"D 20"H	330.12	429.16		
ALE200	Alondra End Table	20"L 20"D 21"H	330.12	429.16		
ATHCHA	Atherton Chair	27"L 31"D 30"H	715.01	929.52		
AURA	Aura Round Table	15"RND 22"H	185.05	240.56		
BC8	Madison Bookcase	36"L 12"D 72"H	578.82	752.47		
BCHWHT	Baja Chair	36"L 30.5"D 28"H	777.19	1,010.35		

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Item #:	Description:	Dimensions:	Advance Price:	Standard Price:	QTY:	Total:
BCW	Madrid Chair	30"L 30"D 31"H	715.01	929.52		
BKC10N	10' Table	120"L 48"D 29"H	1,138.40	1,479.92		
BKC10P	10' Table, Powered	120"L 48"D 29"H	1,449.27	1,884.05		
BKCT5N	5' Table	60"L 48"D 29"H	620.27	806.35		
BKCT5P	5' Table, Powered	60"L 48"D 29"H	703.17	914.12		
BKCT8N	8' Table	96"L 48"D 29"H	1138.40	1479.92		
BKCT8P	8' Table, Powered	96"L 48"D 29"H	1,449.27	1,884.05		
BLDBBK	Blade Barstool	20.5"L 20"D 40.5"H	155.44	202.07		
BLDBRD	Blade Barstool	20.5"L 20"D 40.5"H	155.44	202.07		
BLDBSB	Blade Barstool	20.5"L 20"D 40.5"H	155.44	202.07		
BLDCBK	Blade Chair	20.5"L 19"D 30.5"H	102.14	132.79		
BLDCRD	Blade Chair	20.5"L 19"D 30.5"H	102.14	132.79		
BLDCSB	Blade Chair	20.5"L 19"D 30.5"H	102.14	132.79		
BLVWHT	Baja Loveseat	61"L 30.5"D 28"H	984.44	1,279.77		
BNMCOB	Brooklyn Meeting Chair, Oak Base	24.5"L 25.5"D 31.75"H	413.02	536.93		
BNMCOW	Brooklyn Meeting Chair	24.5"L 25.5"D	413.02	536.93		
BNMCSB	Brooklyn Meeting Chair, Black Swivel Base	24.5"L 25.5"D 31.75"H	413.02	536.93		
BNMCSW	Brooklyn Meeting Chair, Swivel	24.5"L 25.5"D	413.02	536.93		
BOWCHA	Bowery Chair	29.75"L 31"D 27.25"H	715.01	929.52		
BS001	Shark Barstool	22"L 19"D 34-44"H	371.57	483.04		
BS002	Zoey Barstool	15"L 16"D 30-34.75"H	341.96	444.55		
BSFWHT	Baja Sofa	86"L 30"D 28"H	1,181.33	1,535.73		
BSR	Syntax Barstool	23"L 19"D 43.25"H	267.95	348.33		
BSS	Banana Barstool	21"L 22"D 41"H	341.96	444.55		
BST	Banana Barstool	21"L 22"D 41"H	341.96	444.55		
BVLYBK	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYBN	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYGR	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYLN	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYOB	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYRD	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVLYWH	Beverly Bench Ottoman	60"L 20"D 18"H	445.59	579.26		
BVSMBK	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMBL	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMBN	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		

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BVSMGN	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMGY	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMLN	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMLV	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMOR	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMRD	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMWH	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
BVSMYL	Beverly Small Bench Ottoman	30"L 20"D 18"H	373.05	484.97		
C10PWR	10' Table, Powered	120"L 48"D 29"H	1,449.27	1,884.05		
C1C	Geo Cocktail Table	50"L 22"D 16"H	341.96	444.55		
C1E	Silverado Cocktail Table	36"RND 17"H	341.96	444.55		
C1FWB	Geo Cocktail Table	47"L 24"D 17"H	341.96	444.55		
C1W	Sydney Cocktail Table	48"L 26"D 18"H	341.96	444.55		
C1WP	Sydney Powered Cocktail Table	48"L 26"D 18"H	475.20	617.75		
C1Y	Sydney Cocktail Table	48"L 26"D 18"H	341.96	444.55		
C1YP	Sydney Powered Cocktail Table	48"L 26"D 18"H	475.20	617.75		
C5PWR	5' Table, Powered	60"L 48"D 29"H	703.17	914.12		
C8PWR	8' Table, Powered	96"L 60"D 29"H	1,449.27	1,884.05		
CB8	42" Round Madison Table	42"RND 29"H	495.92	644.70		
CBSBAZ	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CBSBBK	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CBSBGY	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CBSBOR	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CBSBWL	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CBSBYL	Chelsea Barstool, Black Tower Base	18.5"L 22"D 46"H	238.34	309.84		
CCBTAZ	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCBTBK	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCBTGY	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCBTOR	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCBTWL	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCBTYL	Chelsea Chair, Black Tower Base	18.5"L 22"D 34"H	176.16	229.01		
CCSCAZ	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		
CCSCBK	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		
CCSCGY	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		

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CCSCOR	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		
CCSCWL	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		
CCSCYL	Chelsea Chair, Black Swivel Base w/ Casters	18.5"L 22"D 34"H	176.16	229.01		
CE1	Geo Table, Rounded Square	42"L 42"D 29"H	371.57	483.04		
CE2	Geo Table, Rectangle	60"L 36"D 29"H	620.27	806.35		
CF1	Geo Table, Rounded Square	42"L 42"D 29"H	371.57	483.04		
CF2	Geo Table, Rectangle	60"L 36"D 29"H	620.27	806.35		
CHR002	Allegro Chair	36"L 34.5"D 30"H	777.19	1,010.35		
CNTCHR	Century Chair	30"L 30"D 31"H	715.01	929.52		
COCHTP	Cordoba Chair	37"L 32"D 32.75"H	620.27	806.35		
COLVTP	Cordoba Loveseat	60.5"L 32"D 33"H	889.70	1,156.61		
CONF10	10' Table	120"L 48"D 29"H	1,138.40	1,479.92		
CONF42	42" Round Table	42"RND 29"H	495.92	644.70		
CONF5	5' Table	60"L 48"D 29"H	620.27	806.35		
CONF8	8' Table	96"L 60"D 29"H	1,138.40	1,479.92		
CS4	Syntax Chair	23"L 19"D 32.25"H	247.22	321.39		
CUBPOW	Wireless Charging Table, Powered	20"L 20"D 18"H	559.58	727.45		
CUPCHA	Cupertino Mid Back Chair	27"L 30.5"D 40-43"H	321.24	417.61		
DIVBAR	Clear Divider, Bar/Counter	48-70"L 12"D 31.5"H	247.22	321.39		
DIVFCR	Clear Divider, Freestanding Corner	39"L 39"D 72"H	824.56	1,071.93		
DIVFRE	Clear Divider, Freestanding	39"L 1.5"D 72"H	413.02	536.93		
DIVFST	Clear Divider, Sofa/Table	34"L 11"D 47-74"H	309.40	402.21		
DIVFWB	Divider, Freestanding Whiteboard	39"L 1.5"D 72"H	558.10	725.52		
DIVFWL	Clear Divider, Freestanding Wall	40"L 1.5"D 72"H	413.02	536.93		
DUET	Duet Stack Chair	21"L 23"D 33"H	102.14	132.79		
E1C	Geo End Table	24"L 24"D 20"H	267.95	348.33		
E1E	Silverado End Table	24"RND 22"H	267.95	348.33		
E1FWB	Geo End Table	20"L 20"D 21"H	267.95	348.33		
E1W	Sydney End Table	27"L 23"D 22"H	330.12	429.16		
E1Y	Sydney End Table	27"L 23"D 22"H	330.12	429.16		
END01B	Endless Curved Ottoman	60.5"L 37.5"D 15"H	578.82	752.47		
END01W	Endless Curved Ottoman	60.5"L 37.5"D 15"H	578.82	752.47		
END02B	Endless Square Ottoman	34"L 34"D 15"H	507.76	660.09		
END02W	Endless Square Ottoman	34"L 34"D 15"H	507.76	660.09		

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FAIRCW	Fairfax Chair	27"L 26"D 30"H	528.49	687.04		
FAIRSW	Fairfax Sofa	62"L 26"D 30"H	682.45	887.18		
GENCHA	Genesis Chair	27.5"L 27.5"D 40"	238.34	309.84		
HDG4FT	Boxwood Hedge, 4'	46"L 9"D 47"H	723.90	941.06		
HDG7FT	Boxwood Hedge, 7'	36.5"L 12"D 84"H	1,138.40	1,479.92		
JD8	Madison Executive Desk	60"L 30"D 29"H	744.62	968.01		
KEYCHR	Key Largo Chair	35"L 35"D 34"H	528.49	687.04		
KEYLOV	Key Largo Loveseat	57"L 35"D 34"H	620.27	806.35		
KEYSOF	Key Largo Sofa	79"L 35"D 34"H	682.45	887.18		
LA14	Mason Table Lamp	16"RND 26"H	176.16	229.01		
LA15	Mason Floor Lamp	18"RND 55"H	330.12	429.16		
LABREA	La Brea Swivel Chair	35"L 27"D 40"H	620.27	806.35		
LENCHA	Lena Chair	27"L 25"D 31"H	620.27	806.35		
LMBAR	Laguna Barstool	18"L 20"D 47"H	238.34	309.84		
LMCHR	Laguna Chair	18"L 19"D 34"H	176.16	229.01		
LUBSCL	Lucent Barstool	22"L 22.5"D 45.5"H	341.96	444.55		
LUCHCL	Lucent Chair	19.5"L 19.75"D 32.5"H	267.95	348.33		
MADC05	Madison 5' Table	60"L 48"D 29"H	620.27	806.35		
MADC08	Madison 8' Table	96"L 60"D 29"H	1,138.40	1,479.92		
MADC10	Madison 10' Table	120"L 48"D 29"H	1,138.40	1,479.92		
MALGRN	Malba Chair	20"L 20"D 32"H	102.14	132.79		
MALGRY	Malba Chair	20"L 20"D 32"H	102.14	132.79		
MAR001	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR002	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR003	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR004	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR005	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR006	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR007	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR008	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR009	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR010	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR011	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR012	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR013	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		

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MAR014	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR015	Marche Swivel Ottoman	17"RND 18"H	267.95	348.33		
MAR016	Marche Swivel Ottoman	17"L 17"D 18"H	267.95	348.33		
MARBBE	Marina Barstool	21"L 17.5"D 41.5"H	341.96	444.55		
MARBBK	Marina Barstool	21"L 17.5"D 41.5"H	341.96	444.55		
MARBBR	Marina Barstool	21"L 17.5"D 41.5"H	341.96	444.55		
MARBRD	Marina Barstool	21"L 17.5"D 41.5"H	341.96	444.55		
MARBWH	Marina Barstool	21"L 17.5"D 41.5"H	341.96	444.55		
MARCBE	Marina Chair	17.5"L 19.5"D 35"H	205.77	267.50		
MARCBK	Marina Chair	17.5"L 19.5"D 35"H	205.77	267.50		
MARCBR	Marina Chair	17.5"L 19.5"D 35"H	205.77	267.50		
MARCRD	Marina Chair	17.5"L 19.5"D 35"H	205.77	267.50		
MARCW	Marina Chair	17.5"L 19.5"D 35"H	205.77	267.50		
MESCTB	Mesa Cocktail Table	32.25"RND 17.25"H	341.96	444.55		
MESCTG	Mesa Cocktail Table	36"RND 17.25"H	341.96	444.55		
MESCTW	Mesa Cocktail Table	32.25"RND 17.25"H	341.96	444.55		
MESETB	Mesa End Table	20.5"RND 21.25"H	267.95	348.33		
MESETG	Mesa End Table	24"RND 21.25"H	267.95	348.33		
MESETW	Mesa End Table	20.5"RND 21.25"H	267.95	348.33		
MIRWHT	Miramar Divider, White	63"L 23"D 83"H	599.55	779.41		
MNCHCH	Munich Armless Chair	22.5"L 27"D 28.5"H	487.04	633.15		
MONCHA	Montreal Chair	30"L 23.25"D 30"H	777.19	1,010.35		
MONLOV	Montreal Loveseat	62"L 27.25"D 29.5"H	984.44	1,279.77		
MTBLPI	Midtown Bar, Lighted w/ Plug In	60"L 18"D 42"H	1,863.77	2,422.91		
MTBUUL	Midtown Bar, Unlighted	60"L 18"D 42"H	1,573.62	2,045.71		
MTCLPI	Midtown Powered Counter, Lighted w/ Plug In	60"L 18"D 42"H	1,863.77	2,422.91		
MTCPU	Midtown Powered Counter, Unlighted	60"L 18"D 42"H	1,760.15	2,288.19		
NPLCHP	Naples Chair, Powered	36"L 30"D 33.25"H	963.71	1,252.83		
NPLCHR	Naples Chair	36"L 30"D 33.25"H	777.19	1,010.35		
NPLLOP	Naples Loveseat, Powered	62"L 30"D 33.25"H	1,191.69	1,549.20		
NPLLOV	Naples Loveseat	62"L 30"D 33.25"H	984.44	1,279.77		
NPLSOF	Naples Sofa	87"L 30"D 33.25"H	1,181.33	1,535.73		
NPLSOP	Naples Sofa, Powered	87"L 30"D 33.25"H	1,407.82	1,830.17		
P30BWH	30" Bar Table, Powered	30" RND 42"H	910.42	1,183.55		

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P30CWH	30" Cafe Table, Powered	30" RND 29"H	910.42	1,183.55		
PALSOF	Palm Beach Sofa	69"L 29"D 33"H	1,005.16	1,306.71		
PASCHR	Pasadena Chair	27"L 25"D 26"H	413.02	536.93		
PDL36B	Powered Locking Pedestal, 36"	24"L 24"D 36"H	661.72	860.24		
PDL36W	Powered Locking Pedestal, 36"	24"L 24"D 36"H	661.72	860.24		
PDL42B	Powered Locking Pedestal, 42"	24"L 24"D 42"H	777.19	1,010.35		
PDL42W	Powered Locking Pedestal, 42"	24"L 24"D 42"H	777.19	1,010.35		
PROEXB	Pro Executive High Back Chair	25"L 24"D 45-48"H	341.96	444.55		
PROEXE	Pro Executive High Back Chair	25"L 24"D 45-48"H	341.96	444.55		
PROGB	Pro Executive Guest Chair	24"L 26"D 36"H	288.67	375.27		
PROMDB	Pro Executive Mid Back Chair	24"L 22"D 36.75-	321.24	417.61		
PROMID	Pro Executive Mid Back Chair	24"L 22"D 36.75-	321.24	417.61		
PSHCCS	Posh Shelving	36"L 18"D 72"H	475.20	617.75		
REGBEN	Regis Bench/Table	47"L 15.5"D 16"H	373.05	484.97		
REGOTT	Regis End Table	16"L 15.5"D 16.5"H	330.12	429.16		
ROLLBL	Lift Barstool	15"RND 23-33.5"H	267.95	348.33		
ROLLGY	Lift Barstool	15"RND 23-33.5"H	267.95	348.33		
ROLLRD	Lift Barstool	15"RND 23-33.5"H	267.95	348.33		
ROLLWH	Lift Barstool	15"RND 23-33.5"H	267.95	348.33		
RSTDIN	Rustique Chair w/ Arms	20"L 18"D 31"H	176.16	229.01		
RSTSQT	Rustique Square Metal Bar Table	23.75"L 23.75"D	392.30	509.98		
RSTSTL	Rustique Barstool	13"L 13"D 30"H	155.44	202.07		
SC10	Razor Armless Chair	15.5"L 23.5"D 30.5"H	102.14	132.79		
SC3	Brewer Chair	20"L 20"D 32"H	176.16	229.01		
SEDBBK	Sedona Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
SEDBWD	Sedona Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
SEDBWH	Sedona Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
SFA002	Allegro Sofa	73"L 34.5"D 30"H	1,005.16	1,306.71		
STECOA	Sterling Chair	33"L 33.5"D 32"H	963.71	1,252.83		
STESOF	Sterling Sofa	82"L 33.5"D 32"H	1,407.82	1,830.17		
STNCH1	Stanchion w/ Retractable Belt	96"L 37"H	93.26	121.24		
STNSGN	Stanchion Sign Holder	10"L 13"H	81.42	105.85		
SWAN	Swanson Swivel Chair	28"L 25"D 30"H	487.04	633.15		
SYDBEC	Sydney Cocktail Table	48"L 26"D 18"H	341.96	444.55		
SYDBEE	Sydney End Table	27"L 23"D 22"H	330.12	429.16		

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SYDWDC	Sydney Cocktail Table	48"L 26"D 18"H	341.96	444.55		
SYDWDE	Sydney End Table	27"L 23"D 22"H	330.12	429.16		
TAOBBK	Taos Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
TAOBWD	Taos Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
TAOBWH	Taos Side Table	15.75"L 15.75"D 24"H	185.05	240.56		
TASKST	Task Stool	27.5"L 27.5"D 32.75"	205.77	267.50		
TCHGRY	Tech Tablet Chair	30.5"L 29"D 33.5"H	487.04	633.15		
TCHP	Tech Chair, No Tablet	30.5"L 29"D 33.5"H	487.04	633.15		
TECH	Tech Desk, Powered	60"L 30"D 30"H	487.04	633.15		
TECH3	3 Drawer File Cabinet on Castors	16"L 20"D 28"H	226.50	294.44		
TECH3B	Tech Desk, Powered w/ 3 Drawer File Cabinet	60"L 30"D 30"H	735.74	956.46		
TMBTBL	Timber Table	16"RND 17"H	185.05	240.56		
VALCHA	Valencia Chair	28"L 30.5"D 31"H	528.49	687.04		
VALSOF	Valencia Sofa	63"L 30.5"D 31"H	682.45	887.18		
VIB01	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB02	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB04	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB05	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB08	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB09	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB10	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB11	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB12	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB13	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB14	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB15	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB16	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VIB17	Vibe Cube Ottoman	18"L 18"D 18"H	143.59	186.67		
VILHUB	Village Charging Hub	12"L 12"D 28.25"H	373.05	484.97		
VNTBLK	Ventura Communal Bar Table, Powered	72.25"L 26.25"D 42"H	1,242.02	1,614.63		
VNTBMW	Ventura Communal Bar Table w/ Grommet Holes	72.25"L 26.25"D 42"H	963.71	1,252.83		
VNTBNP	Ventura Communal Bar Table	72.25"L 26.25"D 42"H	963.71	1,252.83		
VNTBWW	Ventura Communal Bar Table w/ Grommet Holes	72.25"L 26.25"D 42"H	963.71	1,252.83		
VNTCBK	Ventura Communal Cafe Table, Powered	72.25"L 26.25"D 30"H	1,014.05	1,318.26		
VNTCBN	Ventura Communal Cafe Table	72.25"L 26.25"D 30"H	723.90	941.06		

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VNTCMN	Ventura Communal Cafe Table	72.25"L 26.25"D 30"H	723.90	941.06		
VNTCMW	Ventura Communal Cafe Table w/ Grommet Holes	72.25"L 26.25"D 30"H	723.90	941.06		
VNTCWH	Ventura Communal Cafe Table, Powered	72.25"L 26.25"D 30"H	1,014.05	1,318.26		
VNTCWN	Ventura Communal Cafe Table	72.25"L 26.25"D 30"H	723.90	941.06		
VNTCWW	Ventura Communal Cafe Table w/ Grommet Holes	72.25"L 26.25"D 30"H	723.90	941.06		
VNTMNP	Ventura Communal Bar Table	72.25"L 26.25"D 42"H	963.71	1,252.83		
VNTWHT	Ventura Communal Bar Table, Powered	72.25"L 26.25"D 42"H	1,242.02	1,614.63		
VNTWNP	Ventura Communal Bar Table	72.25"L 26.25"D 42"H	963.71	1,252.83		
VT A	30" Round Madison Bar Table w/ Standard Black	30"RND 42"H	300.51	390.67		
VTB	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
VTJ	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
VTK	30" Round Bar Table w/ Standard Black Base	30"RND 42"H	300.51	390.67		
VTN	36" Round Bar Table w/ Standard Black Base	36"RND 42"H	310.88	404.14		
VTP	36" Round Bar Table w/ Standard Black Base	36"RND 42"H	310.88	404.14		
VTW	36" Round Bar Table w/ Standard Black Base	36"RND 42"H	310.88	404.14		
WD3	Work Table	48"L 24"D 30"H	383.41	498.44		
WENCHA	Wentworth Swivel Chair	31"L 24"D 31.5"H	487.04	633.15		
XBAR	Christopher Barstool	19"L 19"D 41"H	267.95	348.33		
XCHR	Christopher Chair	17"L 19"D 35"H	176.16	229.01		
ZENBAR	Zenith Barstool	19"L 20"D 44"H	238.34	309.84		
ZENCHR	Zenith Chair	18.25"L 22"D 32"H	176.16	229.01		
ZTA	30" Round Madison Cafe Table w/ Standard Black	30"RND 29"H	300.51	390.67		
ZTB	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
ZTJ	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
ZTK	30" Round Cafe Table w/ Standard Black Base	30"RND 29"H	300.51	390.67		
ZTN	36" Round Cafe Table w/ Standard Black Base	36"RND 29"H	310.88	404.14		
ZTP	36" Round Cafe Table w/ Standard Black Base	36"RND 29"H	310.88	404.14		
ZTQ	36" Round Cafe Table w/ Standard Black Base	36"RND 29"H	310.88	404.14		

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☐
B214

Advanced Price: \$4,385.88

Standard Price: \$5,701.64

☐
B362

Advanced Price: \$4,281.22

Standard Price: \$5,565.59

☐
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Advanced Price: \$6,847.61

Standard Price: \$8,901.89

☐
B368

Advanced Price: \$9,513.13

Standard Price: \$12,367.07

☐
B004

Advanced Price: \$7,694.92

Standard Price: \$10,003.40

☐
B361

Advanced Price: \$8,243.43

Standard Price: \$10,716.46

**20' x 20'
Display**
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B333

Advanced Price: \$12,381.80

Standard Price: \$16,096.34

☐
B215

Advanced Price: \$11,319.98

Standard Price: \$14,715.97

☐
B437

Advanced Price: \$13,139.25

Standard Price: \$17,081.03

☐
B403

Advanced Price: \$19,466.49

Standard Price: \$25,306.43

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Phone # _____ Email _____

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10' x 10' Exhibit Rental Displays

Booth graphics are NOT included in each space. For more info, contact us at graphics@heritagesvs.com. Some furnishings are included in booth packages. Please note what may and may not be included for each package. Please consult the sign service sheet, or contact your Heritage Design Consultant for pricing.

B001



Advanced Price \$4,385.88
Standard Price \$5,701.64

INCLUDED: Three arm lights
 10' x 10' carpet
 Installation/Dismantle Labor
 Complimentary consultation for booth alterations

B214



Advanced Price \$4,385.88
Standard Price \$5,701.64

INCLUDED: Two arm lights
 10' x 10' carpet
 Installation/Dismantle Labor
 Complimentary consultation for booth alterations

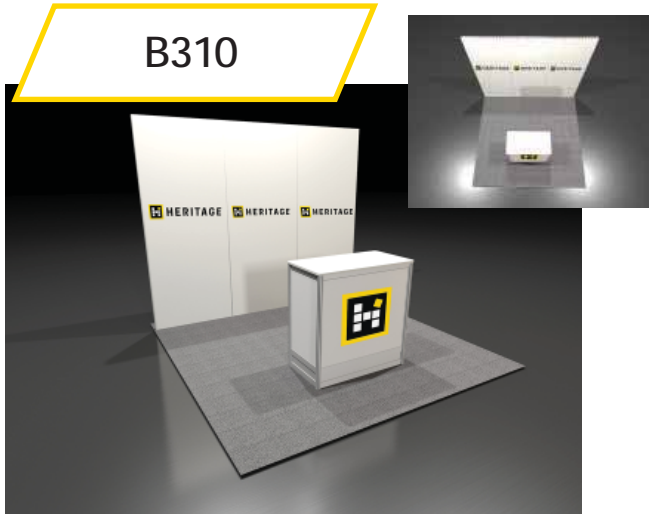
B362



Advanced Price \$4,281.22
Standard Price \$5,565.59

INCLUDED Two arm lights
 10' x 10' carpet
 Installation/Dismantle Labor
 Complimentary consultation for booth alterations
Monitor display sold separately

B310



Advanced Price \$3,057.16
Standard Price \$3,974.31

INCLUDED Three arm lights
 10' x 10' carpet
 Installation/Dismantle Labor
 Complimentary consultation for booth alterations

10' x 20' Exhibit Rental Displays

Booth graphics are NOT included in each space. For more info, contact us at graphics@heritagesvs.com. Some furnishings are included in booth packages. Please note what may and may not be included for each package. Please consult the sign service sheet, or contact your Heritage Design Consultant for pricing.

B002



Advanced Price \$6,847.61
Standard Price \$8,901.89

INCLUDED: Six arm lights
10' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations

B368



Advanced Price \$9,513.13
Standard Price \$12,367.07

INCLUDED: Six arm lights
10' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations
Monitor and furnishings sold separately

B004



Advanced Price \$7,694.92
Standard Price \$10,003.40

INCLUDED Six arm lights
10' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations

B361



Advanced Price \$8,243.43
Standard Price \$10,716.46

INCLUDED Four arm lights
10' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations
Monitors sold separately

20' x 20' Exhibit Rental Displays

Booth graphics are NOT included in each space. For more info, contact us at graphics@heritagesvs.com. Some furnishings are included in booth packages. Please note what may and may not be included for each package. Please consult the sign service sheet, or contact your Heritage Design Consultant for pricing.

B333



Advanced Price \$12,381.80

Standard Price \$16,096.34

INCLUDED:

Eight arm lights
20' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations

B215



Advanced Price \$11,319.98

Standard Price \$14,715.97

INCLUDED:

Eight arm lights
20' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations

B437



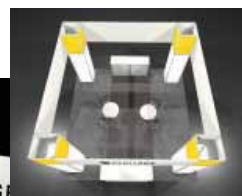
Advanced Price \$13,139.25

Standard Price \$17,081.03

INCLUDED

Eight arm lights
20' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations
Monitor and furnishings sold separately

B403



Advanced Price \$19,466.49

Standard Price \$25,306.43

INCLUDED

Four corner columns and two counters back-lit
20' x 20' carpet
Installation/Dismantle Labor
Complimentary consultation for booth alterations
Furnishings sold separately

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

WHAT IS MATERIAL HANDLING? Material handling is the process of receiving your materials, either at the warehouse in advance of the show or at show site during move-in; delivering them to your booth; removing empty containers for storage during the show; returning the empty containers to your booth after the show; delivering your materials back to the dock; and loading for outbound shipping. Charges are determined by weight and ease of handling.

EMPTY REMOVAL INSTRUCTIONS

All exhibitors must have all crates tagged for empty storage by 1 hour prior to end of exhibitor move-in.

NOTE: Exhibitors will be subject to a surcharge of up to 20% of the total freight invoice if crates are not tagged for removal by set deadline.

Any shipment not handled by Heritage, but for which Heritage is required to handle storage of the empty shipping containers, a charge of \$50.00 per crate, case, box, or carton will be assessed.

CERTIFIED WEIGHT TICKETS

In the event that no weight tickets or inaccurate weight tickets are indicated on the delivery documents presented, Heritage shall estimate the weight or re-weigh, and charges shall be based upon the estimates. The estimated weight shall be final and binding if actual scale weight figures are not submitted prior to the close of the show. All shipments received at the warehouse and show site are subject to re-weigh.

INSURANCE

It is understood that Heritage is not an insurer. Insurance, if any, should be obtained by the exhibitor. It is suggested that exhibitors arrange All Risk coverage. This can be done by endorsements to existing policies. Exhibitor's materials should be insured from the time they leave their firm until they are returned after the close of the show.

INBOUND SHIPMENT(S)

Consistent with trade show practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his/her representative. During this time, the materials will be left unattended. Heritage will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material after it has been delivered to the exhibitor's booth.

OUTBOUND SHIPMENT(S)

Heritage will not be responsible or liable for any loss, damage, theft, or disappearance of exhibitor's material between the time it is packed and when it is picked up and loaded. If found liable for any loss, Heritage's sole and exclusive MAXIMUM liability for loss or damage to EXHIBITOR'S materials and EXHIBITOR'S sole and exclusive remedy is limited to \$.30 (USD) per pound per article with a maximum liability of \$50.00 (USD) per item, or \$1,000 (USD per shipment), whichever is less.

exhibitor.services@heritagesvs.com

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LIABILITY

- Shipments delivered or consigned direct to the dock or warehouse address are subject to the following: Heritage shall not be liable for loss, damage or delay due to fire, acts of God, strikes or causes beyond its control. Furthermore, Heritage maximum liability is limited to \$0.30 per pound per article, with a maximum of \$50.00 per item or \$1,000.00 per shipment, while these goods and materials are in the warehouse or in vehicles during delivery to or from the convention facility.
- Heritage shall not be responsible for damage to uncrated materials, improperly packed materials or concealed damage.
- Heritage shall not be responsible for loss, theft, or disappearance of materials after same has been delivered to the exhibitor's booth.
- Collect shipments will not be accepted. Send freight prepaid.
- Direct carrier shipments must have certified weight tickets. If correct weights are NOT provided, receiver's estimates will prevail. Mixed shipments arriving on van lines must have certified weight tickets separating weights of crated items from loose and uncrated items. Weights not broken out will be charged at "loose and uncrated" rates.
- NO LIABILITY IS ASSUMED for shipments without receipts, freight bills, or specific counts such as UPS or van lines.
- Empty container labels will be available at Heritage Service Desk. Affixing the labels is the sole responsibility of the exhibitor or his representatives. All previous labels should be removed or obliterated. Heritage assumes no responsibility for:
 - Error to above procedures.
 - Removal of containers with old empty labels and Heritage labels.
 - Improper information on empty labels.
 - Material stored in containers with empty labels.
- To expedite removal of materials, Heritage shall have authority to change designated carriers.
- Heritage has Right of Preference into and out of show-site building to prevent tie-ups and provide an orderly operation for the show.
- Exhibitors have the responsibility of arranging for outgoing shipments.
- Make sure materials are properly crated and labeled before turning in Bills-of-Lading to freight desk. This prevents shipping out empty crates.
- Acceptance of Bills-of-Lading by Heritage freight desk does not represent acceptance of counts on the bill. All outgoing freight will be counted by designated carrier at the booth, notifying Heritage of any adjustments. Heritage is not responsible for security of exhibitor freight that is left unattended in the booth while waiting for the designated carrier.
- Heritage shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.
- Claims for loss or damage must be submitted to Heritage prior to the close of the Show. No suit or action shall be brought against Heritage more than one (1) year after the accrual of the cause of action.
- Any claims regarding material handling services will be adjudicated on its own merits and shall not impact payment for any other services due.

ALL CHARGES ARE THE RESPONSIBILITY OF THE EXHIBITING COMPANY FROM WHOM MATERIALS HAVE BEEN RECEIVED AND HANDLED.

HERITAGE RESERVES THE RIGHT TO SHIP MATERIALS WITH OFFICIAL SHOW CARRIER IF EXHIBITOR CARRIER DOES NOT CHECK IN BY THE APPOINTED DATE AND TIME.

exhibitor.services@heritagesvs.com

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- **Crated:** Material that is skidded or is in any type of shipping container that can be unloaded at the dock with **no special handling required**.
- **Special Handling:** Applies to shipments that are loaded by cubic space and/or packed in such a manner as to require additional labor/handling, such as ground unloading, constricted space unloading, designated piece unloading, or stacked shipments. Also included are mixed shipments and shipments without individual bills of lading. Shipments loaded in this manner require additional time, labor, or equipment, to unload, sort and deliver. **Federal Express (FedEx), UPS, USPS and DHL are included in this category due to their delivery procedures.**
- **What about carpet/pad only shipments?** Shipments that consist of carpet and/or carpet padding only require additional handling because of additional labor and equipment to unload.
- **What is a Small Package?** (30lbs. maximum per package) Letters or small packages received at show-site **during show hours only**.
- **What is a Cartage Company?** Freight forwarders, as well as, other carriers, will often outsource the delivery of their freight to third party cartage companies. Cartage companies provide local pick-up and delivery services to and from the event venue, as well as, other locations. In most cases, cartage companies will consolidate shipments from multiple carriers onto a single truck. Due to their loading/unloading procedures, these shipments may fall into the additional handling category.
- **What is Ground Loading/Unloading?** Vehicles that are not dock height, preventing the use of loading docks, such as U-hauls, flat bed trailers, double drop trailers, company vehicles with trailers that are not dock level, etc.
- **What is Constricted Space Loading/Unloading?** Trailer loaded "high and tight" shipments that are not easily accessible. Freight is loaded to full capacity of trailer - top to bottom, side to side. One example of this is freight that is loaded down one side of a trailer that must be bypassed to reach targeted freight.
- **What is Designated Piece Loading/Unloading?** Drivers that require the loading crew to bring multiple pieces of the freight to the rear of the trailer to select the next piece, having to remove freight from the trailer then reload to fit or the trailer must be loaded in a sequence to ensure all items fit.
- **What is Alternate Delivery Location?** Shipments that are delivered by a carrier that requires pieces to be delivered to different areas/levels in the same building, or to other venues (such as a hotel near an event venue).
- **What are Stacked Shipments?** Shipments loaded in such a manner requiring multiple items to be removed to ground level for delivery to booth. Stacked or "cubed out" shipments, loose items placed on top of crates and/or pallets constitute special handling.
- **What are Multiple Shipments?** Multiple shipments on a truck do not automatically indicate special handling, unless the shipments are mixed on the truck, failing to maintain shipment integrity and/or have multiple deliver areas.
- **What are mixed shipments?** Mixed shipments are defined as shipments of mixed crated and uncrated goods, where the percentage of uncrated is minimal and does not warrant the full uncrated rate for the shipment, but does require special handling.
- **What does it mean if I have No Documentation?** Shipments arrive from a small package carrier (including, among others, Federal Express [FedEx] and UPS) without an individual Bill of Lading, requiring additional time, labor and equipment to process.
- **What is Inbound?** Shipments being sent to a warehouse for advance receiving or to show site.
- **What is Outbound?** Shipments leaving show site and being sent to another destination.
- **What is Off Target?** Used when there is a specific date and time that an exhibitor must move in by and is missed.
- **What is a Marshalling Yard Fee?** A marshalling service has been established to ease congestion at the facility and better utilize dock space. All carriers and privately owned vehicles must check in at the marshalling location prior to unloading/loading.
- **What is Overnight Parking Fee?** There is a fee for parking at the marshalling yard. This is for exhibitors with company owned trailers and box trucks only. **Any vehicles left without a parking pass will be towed at owner's expense.**
- **What are Shipments Returned to Warehouse?** Shipments returned to the warehouse at close of show will be charged an additional fee of \$50.00 per CWT (2500lb. min.). Shipments not picked up from the warehouse within 72 hrs. will be charged for storage by Heritage.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering
MATERIAL HANDLING SERVICES
CRATED: Material that is skidded or is in any type of shipping container that can be unloaded at the dock with no additional handling required.

SPECIAL HANDLING: Material delivered by a carrier in such a manner that it requires additional handling, such as ground unloading, stacked or constricted space unloading, designated piece unloading, shipment integrity, alternate delivery location, loads mixed with pad wrapped material, carpet and/or pad only shipments, no documentation and shipments that require additional time, equipment or labor to unload. Federal Express, UPS & DHL are included in this category due to their delivery procedures.

UNCRATED: Material that is shipped loose or pad-wrapped, and/or unskidded machinery without proper lifting points.

	Description	Price per CWT	200 lb Minimum
Rate Classifications	Warehouse Shipment (200 lb Minimum)		
	Crated or Skidded Shipment	\$282.81	\$565.62
	Special Handling Shipment	\$339.37	\$678.74
	Crated or Skidded after 10/25/2023 deadline date	\$353.51	\$707.02
	Special Handling Shipment after 10/25/2023 deadline date	\$424.21	\$848.42
	Show Site Shipment (200 lb Minimum)		
	Crated or Skidded Shipment	\$285.90	\$571.80
	Special Handling Shipment	\$343.08	\$686.16
	Uncrated or Pad Wrapped Shipment	\$400.26	\$800.52
	Small Package—Maximum Weight is 30 lbs per Shipment	\$50.00	\$50.00

*A small package shipment is a shipment totaling any number of pieces with a combined weight not to exceed 30 lbs that is received on the same day, from the same shipper and delivered by the same carrier.
 **Warehouse Shipments will be received Monday through Friday between the hours of 10:00a.m. and 4:00 p.m.

ROUND UP TO NEXT CWT (2CWT MINIMUM)

Description / Number of Pieces	Weight	÷ 100 =	CWT	x	Price per CWT	=	Estimated Total Cost (200 lb. min)
example: Special Handling	467	÷ 100 =	5		\$300.00		\$1500.00
		÷ 100 =					
		÷ 100 =					
		÷ 100 =					
		÷ 100 =					
						TOTAL	

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Certified weight tickets and proper documentation will be required on all loads containing machinery/equipment. Any shipments containing a mixture of exhibit material and machinery/equipment not accompanied by separate certified weight tickets will be charged at the prevailing exhibit material rates. All machinery/equipment shipments not crated or skidded or without proper lifting bars or hooks will be considered uncrated exhibit material and charged at the appropriate prevailing rate.

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering
Discount Deadline:
10/13/2023

Straight Time: Monday-Friday, 8:00 a.m. – 4:30 p.m.

Overtime: Monday-Friday, 4:30 p.m. – 8:00 a.m., All day Saturday, Sunday, and Holidays

- Show site rates will apply to all labor orders placed at show site.
- Start time guaranteed only at start of working day.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- Union Holidays: New Year's Day, Martin Luther King Day, President's Day, Good Friday, Patriot's Day, Memorial Day, Independence Day, Labor Day, Columbus Day, Veterans Day, Thanksgiving Day, Christmas Day.
- Supervisor must check in at Service Desk to pick up labor.
- One hour minimum - labor thereafter is charged in half (1/2) hour increments.

	Item	Advance Rate	Show Site Rate
Forklift Labor	L301 <input type="checkbox"/> Forklift w/ Operator – up to 5,000 lbs – ST	\$387.73	\$504.04
	<input type="checkbox"/> Forklift w/ Operator – up to 5,000 lbs – OT	\$581.59	\$756.07
	L302 <input type="checkbox"/> Forklift w/ Operator – up to 10,000 lbs – ST	\$648.07	\$842.49
	<input type="checkbox"/> Forklift w/ Operator – up to 10,000 lbs – OT	\$972.10	\$1,263.73
	L303 <input type="checkbox"/> Forklift w/ Operator – 4-Stage – ST	\$648.07	\$842.49
	<input type="checkbox"/> Forklift w/ Operator – 4-Stage – OT	\$972.10	\$1,263.73
Rigging Labor	LR100 <input type="checkbox"/> Rigger – ST	\$168.07	\$218.49
	<input type="checkbox"/> Rigger – OT	\$252.10	\$327.73
Equipment	L304 <input type="checkbox"/> Forklift Cage	\$186.67	\$242.67
	L305 <input type="checkbox"/> Forklift Boom	\$186.67	\$242.67
	L306 <input type="checkbox"/> Pallet Jack	\$186.67	\$242.67
	<input type="checkbox"/> Check here if you need a Scissorlift for booth work		
Special Services	L307 <input type="checkbox"/> Straight Time Pallet Jack with Operator	\$315.95	\$410.73
	<input type="checkbox"/> Overtime Pallet Jack with Operator	\$473.92	\$616.10
	L308 <input type="checkbox"/> Scissor Lift with Operator – ST	\$630.34	\$819.44
	<input type="checkbox"/> Scissor Lift with Operator – OT	\$945.51	\$1,229.16
	L230 <input type="checkbox"/> Metal Banding – \$0.50 ln. ft.	\$129.28	\$168.06
	L240 <input type="checkbox"/> Shrinkwrap Pallet	\$110.78	\$144.01

Installation

Description	Date	Start Time	# of People/ Equipment	Approx Hours Per	Total Hours	Hourly Rate	Estimated Total Cost
			x	=	x	=	
			x	=	x	=	
Describe work to be done: _____							SUBTOTAL _____

Dismantle

			x	=	x	=	
			x	=	x	=	
Describe work to be done: _____							SUBTOTAL _____

**Method of Payment & Credit Card Authorization
Form REQUIRED to be submitted with this form.**

FORKLIFT I/D _____
SPECIAL SERVICES _____

TOTAL DUE _____

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax: 314-534-8050

Discount Deadline:
10/13/2023

Priority Empty Container Return – This service provides for the priority return of your empties to your booth after the close of the show. This service must be ordered prior to the removal of your empties. To order, fill in information below and return to HERITAGE.

	Item	Estimated # of Pieces	Standard Rate	Total
Priority Return	FR350 Priority Empty Container Return	_____ x _____	\$100	= _____

PLEASE NOTE THAT THIS SERVICE CANNOT BE ORDERED AFTER THE PIECES HAVE BEEN TAKEN TO STORAGE

Accessible storage is unsecured. A storage area will be available for exhibitor's samples and literature in the facility. Depending on space available in the facility, these items may be stored on trailers in the loading dock area. Heritage employees will be available to access storage items during show hours, one hour prior to show opening, and one half hour after show closing each day. All material in storage on the last day of the show will be returned to their designated booth space at the close of the show. Due to fire regulations and for security purposes, **NO LARGE DELIVERIES CAN BE MADE DURING SHOW HOURS**. Show management reserves the right to stop deliveries at any time during the show hours, so please schedule deliveries prior to show opening. Storage space may be limited. Orders **MUST** be received by the deadline date to guarantee storage space. The charge for storage space is as follows:

	Item	# of Days	Standard Rate	Total
Accessible Storage	FR101 Set-up Fee (There is a One-time Set-up Fee)	N/A	\$50.00	= _____
	Storage Fee (Based Upon Squared Feet Required for Storage):			
	FR025 Up to 25 square feet	_____ x	\$75.00	= _____
	FR2650 26 to 50 square feet	_____ x	\$125.00	= _____
	FR51100 51 to 100 square feet	_____ x	\$175.00	= _____
	FR101150 101 to 150 square feet	_____ x	\$225.00	= _____
	FR151200 151 to 200 square feet	_____ x	\$275.00	= _____
	SUBTOTAL			_____

Labor – Each time your materials are accessed, you will be charged a minimum of one-half (1/2) hour of labor according to the hourly rates indicated on the Exhibitor Labor Form. Please note that all exhibit materials that are still remaining in storage trailers will be returned to your booth space upon official show closing.

YES, I wish to reserve space for accessible storage, I plan on storing _____ pallets/boxes/crates/cases
(# of pieces) (circle one)

Deliveries – To have items placed in or removed from accessible storage, please notify the Heritage Service Desk.

Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.

SUBTOTAL \$ _____
TOTAL DUE \$ _____

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

ALL GOODS STORED WITH HERITAGE ARE STORED AT YOUR OWN RISK. We shall not be liable for any injury, damage, loss, theft, or destruction, including, but not limited to damage from atmospheric conditions or rust, negligence (whether caused by ourselves or by servants, agents, employees or others), failures to act breach of contract, breach of warranty, water condensation, fire, floods, acts of God or any act beyond our sole control. We are not liable for any direct, consequential, or incidental damages nor for loss of profit or loss due to failures to obtain or turnover goods at any particular time or place whatsoever, however such loss may be incurred. We are not liable for or chargeable with any loss of sales, income, resale, commissions, or brokerage, nor for any freight or demurrage.

Exhibiting Company _____ Booth# _____

Address _____ City _____ State _____ Zip _____

Please fax, mail or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



IMPORTANT NOTICE REGARDING DIRECT SHIPMENTS

Please be aware that the San Diego Convention Center does NOT receive exhibitor freight, literature or supplies through the venue package room. The package room is too small to handle Exhibit Materials and the venue's everyday receiving. All exhibit materials, being shipped directly to show site must be addressed as listed below to insure unloading and delivery to your booth area.

NOTE: Direct shipments will only be received beginning at 10:00 a.m., Wednesday, November 1st, 2023. Any materials sent to the venue prior to this date may be returned to sender and/or may be turned over to Heritage and will be billed according to the Show's Shipping & Receiving Rates, and will be subject to venue assessed fees.

EXHIBITOR COMPANY NAME _____

BOOTH NUMBER _____

C/O HERITAGE
SAN DIEGO CONVENTION CENTER
111 W. HARBOR DR.
SAN DIEGO, CA 92101

FOR: SITC 2023

All shipments should be accompanied with a Bill of Lading or Packing List indicating the total weight of shipment and piece count.

See the enclosed Shipping Information/Material Handling Order Form for detailed service descriptions, rates and limits of liability.

**WE APPRECIATE YOUR COOPERATION.
HERITAGE EXPOSITION SERVICES**



RELAX WITH OUR CAREFREE LOGISTICS!

HES Logistics is the official show carrier. Our dedicated team of Logistics Specialists will provide you with personalized and efficient shipping solutions to make sure your freight arrives on time. We make shipping easy and convenient!

INBOUND & OUTBOUND LOGISTICS

- *Small Package*
- *Standard Ground*
- *Next Day, 2nd Day, and 3rd Day Service Levels*
- *Air Ride*
- *Flat Bed*
- *Dedicated Truckload*

HES VALUE-ADDED SERVICES

- *Priority empty return for all inbound HES Logistics customers*
- *Transparent quotes with no hidden charges such as reweigh or trade show fees.*
- *HES Logistics available 7 days a week*
- *Late to Warehouse and Late to Show Site Fee waived*
- *Outbound shrink-wrap at no charge*

Have a Logistics Question?

Contact our Logistics team:

Phone: 1-866-493-1675

Email: shipping@heritagesvs.com



WHAT IS SHIPPING?

Shipping is the process of a carrier picking up your items from your office or place of origin and transporting it to the dock of either advance warehouse or facility dock of your event. It is separate from Material Handling. Exhibitors may use any carrier they want, including HES Logistics.



WHAT IS MATERIAL HANDLING?

Material Handling is the process of receiving your shipment from your carrier and managing it through the event cycle. It is a standard tradeshow practice and it is a chargeable fee typically based on the weight of your shipment. Don't forget to add Material Handling to your budget!



Material Handling Process:

- Unloading the trade show freight from your carrier once it arrives at the receiving dock.
- Transporting your shipment to your booth space.
- Removing empty shipping containers (boxes, crates, and pallets) from your booth.
- Temporarily storing your empty shipping containers during the show.
- Returning empty shipping containers to your booth once the event is over.
- Transferring the freight back to the loading dock.
- Loading the items into your carrier's delivery vehicle for return shipping

ONE EASY WAY TO KEEP YOUR CHARGES LOWER?

Consolidate, Consolidate, Consolidate!

Skid items as much as possible so that they are sure to arrive together. Each shipment that arrives at a separate time is assessed the minimum charge. Whether you ship to the advance warehouse or show site, it is in your best interest to consolidate as much as possible.



OUTBOUND (RETURN) SHIPPING

NEED A RELIABLE CARRIER TO TRANSPORT YOUR OUTBOUND (RETURN) FREIGHT?

Email, fax, or call in the information needed below to have your freight returned to your offices or next destination, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.

Show Name _____

Booth Name _____

Booth Numbers (if known) _____

Return Delivery Information

Company Name _____

Address _____

Suite _____

City, State, Zip _____

Contact Name _____

Contact Number _____
(for the driver to call if needed)

Delivery Hours _____

☐ Standard Ground Shipping (Estimated 2-7 business days)

☐ Deliver by Date _____

☐ Must Deliver on Specific Date _____

USE THE SHOW CARRIER (HES Logistics) FOR ROUNDTRIP SHIPPING! BENEFITS INCLUDED

- Lowest Material Handling Rate Offered by Heritage
- Complimentary Priority Empty Container Return
- Complimentary Shrink Wrapping and / or Banding at the Show Site, if requested
- No need to schedule a pickup for the return shipment
- All-inclusive pricing with no additional fees for pickups and deliveries, including weekend and night service
- One convenient invoice encompassing all Heritage Trade Show Services
- Transportation experts are available before, during, and after the show
- Reliable customer service seven days a week, offering complete shipment visibility and expert supervision

Description of Pieces & Loading Area

(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150 lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"

Is there a loading dock at the delivery address? (ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service) _____

If not, please describe delivery area and / or additional instructions for the driver: _____

- For return (outbound) shipping, REGARDLESS OF CARRIER, all exhibitors MUST fill out a HERITAGE Bill of Lading (BOL or MHA) to the show site, unless you are hand carrying all of your items out of the show. Please fill out and return the BOL/MHA at the Heritage Service Desk. Thank You
- Generic adhesive labels can also be found at the Heritage Service Desk



INBOUND SHIPPING

NEED A RELIABLE CARRIER TO TRANSPORT YOUR INBOUND FREIGHT?

Email, fax, or call in the information needed below to have your freight shipped to the advance warehouse or showsite, and invoiced along with any other orders placed with the show decorator, Heritage Trade Show Services.

NOTE: If the inbound or outbound shipment requires air or expedited service, please inform HES Logistics as soon as possible. HES Logistics can accommodate any type of shipping need, but specializes in LTL ground freight totaling 100 lbs or greater.

Show Name _____

Booth Name _____

Booth Numbers (if known) _____

Inbound Pickup Information

Company Name _____

Address _____

Suite _____

City, State, Zip _____

Contact Name _____

Contact Number _____
(for the driver to call if needed)

Pickup Hours _____

Pickup Date _____
(call HES Logistics to discuss, if needed)

USE THE SHOW CARRIER (HES Logistics) FOR ROUNDTRIP SHIPPING! BENEFITS INCLUDED

- Lowest Material Handling Rate Offered by Heritage
- Complimentary Priority Empty Container Return
- Complimentary Shrink Wrapping and / or Banding at the Show Site, if requested
- No need to schedule a pickup for the return shipment
- All-inclusive pricing with no additional fees for pickups and deliveries, including weekend and night service
- One convenient invoice encompassing all Heritage Trade Show Services
- Transportation experts are available before, during, and after the show
- Reliable customer service seven days a week, offering complete shipment visibility and expert supervision

Description of Pieces & Loading Area

(quantity / type / approx. lbs & dims L"xW"xH") Example: 2 Cases 150 lbs each 54"x36"x12" / 1 crate 600 lbs 96"x48"x40"

Is there a loading dock at the pickup address? (ex. Lift Gate Truck Required / Residential / Inside pickup / Notify / White Glove Service) _____

If not, please describe pickup area and / or additional instructions for the driver: _____

☐ Check this box if you request the show carrier to deliver the same pieces back to the original pickup address, via standard ground (not time critical) shipping

☐ Check this box if you request the show carrier to ship a different piece count, to ship to a different address, or is time sensitive whatsoever.
-- Please fill out the next page if you choose this option.



**Must arrive no later than
WEDNESDAY, OCTOBER 25TH, 2023**

ADVANCE SHIPMENT TO WAREHOUSE

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: SITC 2023



**Must arrive no later than
WEDNESDAY, OCTOBER 25TH, 2023**

ADVANCE SHIPMENT TO WAREHOUSE

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: SITC 2023



**Must arrive no later than
WEDNESDAY, OCTOBER 25TH, 2023**

ADVANCE SHIPMENT TO WAREHOUSE

TO: _____
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HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: SITC 2023



**Must arrive no later than
WEDNESDAY, OCTOBER 25TH, 2023**

ADVANCE SHIPMENT TO WAREHOUSE

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: SITC 2023



DO NOT DELAY!

**DIRECT SHIPMENT
TO SHOW SITE**

MUST NOT ARRIVE BEFORE: WEDNESDAY, NOV 1ST

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

C/O HERITAGE
SAN DIEGO CONVENTION CENTER
111 W. HARBOR DR.
SAN DIEGO, CA 92101

FOR: **SITC 2023**



DO NOT DELAY!

**DIRECT SHIPMENT
TO SHOW SITE**

MUST NOT ARRIVE BEFORE: WEDNESDAY, NOV 1ST

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

C/O HERITAGE
SAN DIEGO CONVENTION CENTER
111 W. HARBOR DR.
SAN DIEGO, CA 92101

FOR: **SITC 2023**



DO NOT DELAY!

**DIRECT SHIPMENT
TO SHOW SITE**

MUST NOT ARRIVE BEFORE: WEDNESDAY, NOV 1ST

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

C/O HERITAGE
SAN DIEGO CONVENTION CENTER
111 W. HARBOR DR.
SAN DIEGO, CA 92101

FOR: **SITC 2023**



DO NOT DELAY!

**DIRECT SHIPMENT
TO SHOW SITE**

MUST NOT ARRIVE BEFORE: WEDNESDAY, NOV 1ST

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

C/O HERITAGE
SAN DIEGO CONVENTION CENTER
111 W. HARBOR DR.
SAN DIEGO, CA 92101

FOR: **SITC 2023**

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

To help you in your planning, it's important to understand in advance that union labor will be required for certain aspects of your exhibit handling. Since Work Rules and Union Jurisdictions vary from city to city, please familiarize yourself with the following statements to help you in understanding the Union Requirements in the facility.

DECORATOR & CARPENTER JURISDICTION

It is necessary for all exhibitors to use qualified union personnel for the installation and dismantling of prefabricated exhibits and displays and to install and remove draperies and floor covering. The handling, placing or setting out of merchandise that is to be displayed does not require union labor and may be done by the exhibitor. In addition, the installation or dismantling of an exhibit which does not require the use of hand tools, or more than one person, and can be accomplished within thirty minutes, may be performed by the owner or company representative. Your labor requirements can be ordered on the enclosed Exhibit Labor Order Form.

TEAMSTER JURISDICTION

Our Material Handling Department is responsible for maintaining in and out traffic schedules at the show site. Even local exhibitors should clear all movements of exhibit materials through this department, as we will have priority at the unloading area at all times. Union jurisdiction allows individually hand carried items only and will not permit exhibitors use of dollies, hand trucks or pushcarts. Material Handling Services may be ordered in advance by completing and returning the enclosed Shipping Information and Service Order Form or by ordering on site at the HERITAGE Service Desk.

SAFETY

Standing on chairs, table or other rental equipment is prohibited. This equipment is not engineered to support your weight. HERITAGE cannot be responsible for injuries or falls caused by the improper use of this equipment. If assistance is required in assembling your booth, please order labor in the Display Labor section of the HERITAGE order form and the necessary ladders and/or tools will be provided.

TIPPING

HERITAGE requests that exhibitors do not tip employees.

LABOR

If you encounter any difficulty with any laborer, or if you are not satisfied with the work performed, please bring this to the attention of the Show Manager at HERITAGE during the show. Please refrain from voicing complaints directly to craft personnel.

The person in charge of your exhibit should carefully inspect and sign all work order forms. If there are any questions about any bills, bring the bill to the appropriate Service Desk and discuss it with the person in charge.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering
**Discount Deadline:
10/13/2023**
EXHIBIT LABOR (One Hour Minimum per Worker)

		Advance Price Per Hour	Standard Price per Hour
Straight Time	8:00 a.m. to 4:30 p.m. Monday through Friday	\$226.30	\$294.19
Overtime	6:00 a.m. to 8:00 a.m. and 4:30 p.m. to 6:30 p.m. Monday through Friday	\$339.45	\$441.29
Double Time	All other hours including Saturday, Sunday, and Holidays	\$452.60	\$588.38

- Show Site prices will apply to all labor orders placed at show site.
- Standard Pricing is per person/per hour
- Start time guaranteed only when labor is requested for the start of the working day (8:00 a.m.), unless the official set up time begins later in the day.
- One hour minimum per man--labor thereafter is charged in half (1/2) hour increments.
- Supervisor must check in at Service Desk to pick up laborers. Upon completion of work, supervisor must return to Service Desk to release laborers.
- Labor must be cancelled in writing, 24 hours in advance to avoid a one (1) hour cancellation fee per worker.
- When scheduling dismantle labor, be sure to allow sufficient time for empty containers to be returned to your booth.
- Heritage supervising jobs will be completed at our discretion prior to show opening and before the hall must be cleared. Please include setup plan/photo, special instructions and inbound shipping information with this order.

Installation Labor

- ☐ Supervision by Heritage I & D **Please complete the information on the next page.**
- Installation of your exhibit will be completed at our discretion prior to show opening
 - The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00.

Emergency Contact: _____ Phone Number: _____

- ☐ Supervision by Exhibitor Personnel

Supervisor will be: _____ Phone Number: _____

Date	Time	No. of People		Approx. Hours		Total Hours		Hourly Rate		Total Estimated Cost
			X		=		X		=	\$
			X		=		X		=	\$
						Heritage Supervision (30%/\$45.00)			=	\$
						Total Installation			=	\$

Dismantle Labor

- ☐ Supervision by Heritage I & D **Please complete the information on the next page.**
- Installation of your exhibit will be completed at our discretion prior to show opening
 - The charge for this service is 30% of the total installation labor bill, with a minimum of \$45.00.

Emergency Contact: _____ Phone Number: _____

- ☐ Supervision by Exhibitor Personnel

Supervisor will be: _____ Phone Number: _____

Date	Time	No. of People		Approx. Hours		Total Hours		Hourly Rate		Total Estimated Cost
			X		=		X		=	\$
			X		=		X		=	\$
						Heritage Supervision (30%/\$45.00)			=	\$
						Total Dismantle			=	\$

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering**Discount Deadline:
10/13/2023****HERITAGE SUPERVISED LABOR**

IN ORDER TO BETTER SERVE YOU--PLEASE COMPLETE THE FOLLOWING INFORMATION IF YOUR DISPLAY IS TO BE SET-UP AND/OR DISMANTLED BY HERITAGE AND YOU WILL NOT BE PRESENT TO SUPERVISE THE INSTALLATION AND/OR DISMANTLE.

INBOUND SHIPPING INFORMATION AND SET-UP INFORMATION:

Freight will be shipped to: Warehouse _____ Show Site _____ Date _____

Total No. of: Crates _____ Cartons _____ Fiber Cases _____

Other (Specify) _____

Setup Plan/Photo: Attached _____ To Be Sent With Exhibit _____ In Crate No. _____

Carpet: With Exhibit _____ Rented From Heritage _____ Color _____ Size _____

Electrical Placement: Drawing Attached _____ Drawing With Exhibit _____ Electrical Under Carpet _____

Comments: _____

Graphics: With Exhibit _____ Shipped Separately _____

Comments: _____

Special Tools/Hardware Required: _____

OUTBOUND SHIPPING INFORMATION

Ship To: _____

METHOD OF SHIPMENT☐ **HERITAGE EXHIBIT TRANSPORTATION**☐ Common Carrier☐ Air Freight ☐ Next Day ☐ Second Day ☐ Deferred ☐ Expedited**OTHER CARRIER**

Other Common Carrier: _____

Other Air Freight: _____

Van Line: _____

FREIGHT CHARGES☐ Prepaid☐ Collect

Bill To: _____

In the event your selected carrier fails to show on the final move-out day, please select one of the following options:

☐ Reroute via Heritage's Choice☐ Delivery back to warehouse at the Exhibitor's expense.

PLEASE NOTE: Heritage will not be responsible for product or literature that is not properly packed and labeled by exhibitor personnel.

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

STRUCTURAL INTEGRITY INFORMATION

THIS FORM MUST BE RETURNED FOR ALL SUSPENDED STRUCTURES

_____ the contracted exhibitor at SITC 2023 and (if applicable), the display house or EAC for the aforementioned exhibitor, do hereby certify and guarantee that the stress points for the hanging structure have been properly engineered and tested. We further certify that the structure can be hung safely and has been constructed to meet all applicable regulations and safety measures.

We hereby release, indemnify and forever hold harmless **SITC, SAN DIEGO C.C., AND HERITAGE** and their subsidiaries, directors, officers, employees, representatives, agents and contractors from and against any and all liability, claims, damage, loss, fines, or penalties arising from the installation, use or dismantling of this structure. All hang points supporting in excess of two hundred (200) pounds may be verified (metered) on site at exhibitor's expense.

Exhibiting Company: _____ Booth #: _____

Authorized Signature: _____

Printed Name: _____ Date: _____

Email: _____

Display House/EAC (if applicable) _____

Authorized Signature: _____

Printed Name: _____ Date: _____

HANGING SIGN LABOR AND EQUIPMENT
INSTRUCTIONS

- All ceiling rigging must conform to Show Management rules and regulations and facility limitations.
- All overhead hanging signs or banners must be assembled, installed and removed by Heritage. Exhibitors, display company and/or I&D representatives may supervise, but will not be allowed to assemble or install and remove the hanging sign.
- Please complete the enclosed Labor Order Form to assemble your hanging sign.
- All overhead electrical hanging signs must be certified for structural integrity and safety in order to be approved by the building. Complete the enclosed Structural Integrity Form. Hanging signs greater than 250 lbs. must be certified for structural integrity and safety in order to be approved by the convention facility.
- Set up instructions must be provided for signs needing assembly.
- Hanging anchor points must be pre-fabricated and ready for use.
- Electrical signs must be in working order and in accordance with the National Electrical Code. ELECTRICAL SERVICE requirements must be ordered in advance on the enclosed ELECTRICAL SERVICE Order Form.
- All Electrical Sign or Signs with Motor and/or Truss will need to be hung by the building.
- If any hang point supports over 250 lbs., notify Heritage immediately for special authorization.
- Overhead hanging signs are to be sent in separate containers directly to advance warehouse using the enclosed Hanging Sign Labels. This container MUST arrive no later than 10/25/2023. If these procedures are not followed, Heritage cannot guarantee the hanging of your sign.

Ship To:

HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: SITC 2023

EQUIPMENT AND LABOR RATES TO HANG SIGNS

Straight Time: 8:00 a.m. - 4:30 p.m., Monday through Friday

Overtime: 4:30 p.m. - 8:00 a.m., Monday through Friday, Saturdays, Sundays, and Holidays

Crew Size: Three (3) Laborers

Materials: Cables, clamps, etc. additional and charged accordingly

Equipment With Crew

- **Show Site rates will apply to ALL labor orders placed at show site**
- Rates are per lift and crew per hour
- One Hour minimum per lift and crew
- Straight Time cannot be guaranteed

		STRAIGHT TIME	OVERTIME
Condor			
Condor with Crew	L331	\$969.19	\$1,453.79
Show Site Pricing		\$1,259.95	\$1,889.93

**Assembly Crew/
Additional Labor**

Display Assembly Labor	L332	\$226.30	\$339.45
(Per Person/Per Hour)			
Show Site Pricing		\$294.19	\$441.29

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

Sign Description, Size, & Weight

For signs other than banners, include blueprint or drawing with detailed information so hanging anchor points may be determined

Type: Cloth Banner _____
Metal or Wood _____
Other _____

Shape: Square _____
Triangle _____
Rectangle _____
Other _____

Size: Height _____
Length _____
Width _____
Weight of Sign _____

Does your sign require:
Electricity? _____
Assembly? _____

Is your sign designed to rotate? _____ Yes _____ No
(Check next to answer)

Placement Diagram

Please submit the booth grid form with this hanging sign labor form. Indicate how far in from each boundary you would like your sign placed.

The ceiling structure and relation to the support beams may require your sign to be moved from your specified location.

Installation Estimate

Approx. Hours		Hourly Rate		Estimated Sub-Total
_____	@	_____	=	_____

Dismantle Estimate

_____	@	_____	=	_____
-------	---	-------	---	-------

Estimated Sub-Total	_____
Tax	NA
Total	_____

Supervision for assembly and disassembly of overhead hanging can be provided by Heritage at an additional cost, or by your company representative, display house, independent or lighting contractor.

Please indicate method of supervision you require for assembly and disassembly:

_____ No Supervision Required
_____ Heritage I&D
_____ Exhibitor Personnel
_____ Display House

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.



RUSH! – HANGING SIGN

**ADVANCE SHIPMENT
TO WAREHOUSE**

TO: _____
EXHIBITOR NAME

BOOTH NUMBER: _____

HERITAGE
TFORCE FREIGHT C/O HTS
2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: **SITC 2023**

RUSH! – HANGING SIGN

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2321 SIEMPRE VIVA CT. STE. 103
SAN DIEGO, CA 92154

FOR: **SITC 2023**

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Discount Deadline:
10/13/2023

Order online at: heritagesvs.com/ordering

Enhance your booth with custom graphics from HERITAGE. Graphics and signs are created in-house and our Design Team offers many options to fit your needs. Our Design Team can create digital custom graphics that fit your exhibit. Send us your logo and any graphics you want to produce and let us do the rest. All signs are printed using 6 color printing and produced on a solid substrate. Consult a HERITAGE Team Member for specialty material choices.

Please submit high resolution PDFs with the fonts embedded or outlined. If text is to be edited then please submit the font files and font name. Please contact HERITAGE and the customer graphic submission guidelines for specific instructions on formatting your graphics and submitting your graphic files.

File conversion, retouching, cloning or color correcting may incur additional labor charges (straight time is \$85.00 per hour and custom charges apply outside normal business hours). The pricing below is based on print ready files submitted.

	Item	Quantity	Discount Rate	Standard Rate	Total
Standard Size Signs	G10 Standard Sign 7" x 11"	_____ x _____	\$ 63.75	\$ 82.88	= _____
	G20 Standard Sign 7" x 44"	_____ x _____	\$ 74.25	\$ 96.53	= _____
	G30 Standard Sign 11" x 14"	_____ x _____	\$ 78.38	\$ 101.90	= _____
	G40 Standard Sign 14" x 22"	_____ x _____	\$ 95.63	\$ 124.32	= _____
	G60 Standard Sign 22" x 28"	_____ x _____	\$ 129.75	\$ 168.68	= _____
	G70 Standard Sign 28" x 44"	_____ x _____	\$ 216.75	\$ 281.78	= _____
	G80 Standard Sign 40" x 60"	_____ x _____	\$ 289.12	\$ 375.86	= _____
	G90 Easelback (up to 11" x 14" sign)	_____ x _____	\$ 39.75	\$ 51.68	= _____
	G91 Mini Hoffa Sign 24" x 80" with base	_____ x _____	\$ 369.15	\$ 479.90	= _____
	G92 Meter Board Sign 38" x 80" with base	_____ x _____	\$ 552.23	\$ 717.90	= _____

Custom Size Signs	Item	Total Sq. Ft.	Discount Rate	Standard Rate	Total
	G100 Banner single sided - enter dimensions below <div> <div>_____ W x _____ L = total sq. ft.</div> <div>feet feet</div> </div>	<div>_____ x _____</div> <div>min. order 9 sq. ft.</div>	\$ 21.00	\$ 31.50	= _____
	G100 Custom Sign - enter dimensions below <div> <div>_____ W x _____ L = total sq. ft.</div> <div>feet feet</div> </div>				
<div> <div>Contact an exhibitor service team member for other custom graphic applications.</div> <div> <div>Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.</div> <div> <div>SUBTOTAL \$ _____</div> <div>TAX 7.75% \$ _____</div> <div>TOTAL DUE \$ _____</div> </div> </div> </div>					

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

Please read carefully and follow all requirements and instructions to insure proper production of high quality graphics and timely delivery. Feel free to contact HERITAGE with any questions or concerns.

For Print Ready Graphics

CMYK color mode

150 dpi at 100% scale

Bleed is **ONLY** required on fabric prints - .5" all sides

Vector artwork files preferred - **.PDF, .AI, and .EPS**

Rasterized artwork files - **.TIFF or .JPG**

Full scale artwork only. However if necessary, use 300 dpi at 50% scale

Outline/Rasterize all fonts

Flatten all transparencies

Change all opacities to solid colors

Keep all critical logos and text 0.25" from the edges

Supply links

GRAPHIC SUMMARY REQUIRED for large volume graphic orders.

Please indicate/specify graphic size, quantity, single or double sided, material (i.e. vinyl, foam core...), area of use and description of graphic i.e. text/copy.

Click **HERE** for a sample graphic summary to download.

For Heritage Designed Graphics

Please supply vector logos - **.AI, .EPS or .PDF**

High resolution photos - **10MB or higher recommended**

Preferred font choice and/or supply font file

Any Pantone (PMS) color references i.e. your company's brand colors

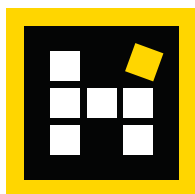
To Submit Artwork Files

Via Dropbox - email **graphics@heritagesvs.com** and Heritage will setup a shared Dropbox folder. Please save/upload files in this folder.

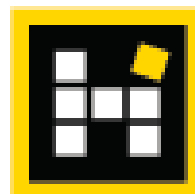
OR

Via Email - attachments 10MB or less.

Acceptable Artwork



NOT Acceptable Artwork



Questions?

Contact Heritage Graphics Department or your Account Executive
graphics@heritagesvs.com | 1-800-360-4323

exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

Discount Deadline:
10/13/2023

Discount prices only apply to orders received with full payment by the discount deadline date listed on the general information page. All charges for equipment and/or services are payable in advance or when placing order at show site. Orders will not be processed without payment. For your convenience, MasterCard, American Express, Visa and Discover will be accepted.

INDIVIDUAL CLEANING FOR YOUR BOOTH MAY BE ORDERED BY FILLING IN INFORMATION BELOW.

CHARGES BASED UPON GROSS EXHIBIT BOOTH AREA. (100 SQ. FT. MINIMUM)

****EXCESS TRASH WILL BE SUBJECT TO AN ADDITIONAL FEE FOR DISMANTLING AND DISPOSAL AT MARKET RATE****

Item		Total # of Days	Total # Sq. Ft.	Standard Rate	Total
Carpet Cleaning	L150 Vacuuming before initial opening of Exhibit and DAILY thereafter, including emptying of waste baskets nightly	_____ x _____	_____ x _____	\$0.65 =	_____
	Vacuuming ONCE before initial opening of Exhibit	1 x _____	_____ x _____	\$0.65 =	_____
	SUBTOTAL				_____

Item		Total # of Days	Total # Sq. Ft.	Standard Rate	Total
Exhibit Cleaning	L200 Cleaning and dusting of display background and furnishings before initial opening of Exhibit and DAILY thereafter	_____ x _____	_____ x _____	\$0.79 =	_____
	Cleaning and dusting of display background and furnishings ONCE before initial opening of Exhibit	1 x _____	_____ x _____	\$0.79 =	_____
	SUBTOTAL				_____

Item		Total # of Days	Total # Hours	Standard Rate	Total
Porter Service	L220 Includes emptying of wastebaskets and policing of your exhibit at two-hour intervals during show hours (4 hour minimum per day)	_____ x	_____ x	\$72.94 =	_____
	Requested Time(s) for Porter Service	_____			

Special Instructions: _____

Please see the Terms and Conditions page for full explanation of our policy on cancellations and changes.

Method of Payment & Credit Card Authorization Form REQUIRED to be submitted with this form.

SUBTOTAL \$ _____

TOTAL DUE \$ _____

Exhibiting Company _____

Contact Name _____ Booth# _____

Phone # _____ Email _____

Please fax or email this form promptly to HERITAGE using the information at the top of the page - retain one copy for your files.

SITC 2023 Annual Meeting

November 3-5, 2023



ORDER ELECTRICAL ONLINE!

Take advantage of discounted rates!

Order your electrical services online by

10/12/2023



ORDERING.EDLEN.COM

Quick, secure, and easy to use!

You may receive an email to finalize your order from

ExhibitorServices-SanDiego@edlen.com

EDLEN
The Power People

Edlen Electrical Exhibition Services

2102 Main Street, San Diego, CA 92113

sandiego@edlen.com • www.edlen.com



INTERNET SERVICE CONTRACT SAN DIEGO CONVENTION CENTER



Exhibitor Company Name:		Booth/Room#:	Show Name:	
Billing Company Name:		Show Start Date:		Show End Date:
Billing Company Address:		INCENTIVE ORDER DEADLINE: 14 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN		
City, State, Zip:		Country:	On-site Authorized Contact:	On-site Cell Number:
Contact Name:	Phone Number:	Contact Email:	Cell Number:	

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Effective June 17, 2022 – December 31, 2023 - V061722A

BASIC INTERNET, **NOT FOR STREAMING**

QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Includes: 1 Private IP Address, Routers PROHIBITED and will not work				
1.5 Mbps Burstable To 3 Mbps (DHCP), <i>Intended for light Internet usage</i>	\$895	\$1,140	\$1,368	
Additional Device(s), Per Device Up to 4 [6 or more available online]	\$185	\$220	\$255	

DEDICATED INTERNET, **FOR STREAMING, GAMING & WEBCAST**

QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Includes: 5 Public IP Addresses, Routers SUPPORTED				
Dedicated 3 Mbps	\$3,495	\$4,370	\$5,244	
Dedicated 6 Mbps	\$5,900	\$7,375	\$8,850	
Dedicated 10 Mbps	\$7,850	\$9,810	\$11,772	
Dedicated 15 Mbps	\$11,700	\$14,630	\$17,556	
Dedicated 20 Mbps	\$15,500	\$19,380	\$23,256	
Upgrade to 29 Public Static IP Addresses	\$995	\$1,194	\$1,433	
<i>Higher bandwidth services available for uhd streaming</i>				

INTERNET EQUIPMENT & LABOR

QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Switch Rental – up to 24 ports	\$185	\$225	\$270	
Patch Cable (up to 100') – Cat5e	\$50	\$62	\$74	
Labor / Floor Work – four lines per hour	\$125	\$125	\$125	
Distance Fee for each Internet line delivered outside the facility	\$500	\$500	\$500	

WIRELESS INTERNET, Full products catalog available online SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)

I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the [Terms and Conditions](#).

SUBTOTAL	
ESTIMATED 10% TAX/FEES	
GRAND TOTAL	

ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

Printed Name:	Signature:	Date:
(X) _____	(X) _____	____/____/____

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can **pay via credit card**.

Make checks payable to SMART CITY NETWORKS
Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110
Las Vegas, NV 89118



You may reach us with questions at:
Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001

ORDER NOW ➔

Customer Number:



TELEPHONE & CABLE TV SERVICE CONTRACT

SAN DIEGO CONVENTION CENTER



Exhibitor Company Name:		Booth/Room#:	Show Name:	
Billing Company Name:		Show Start Date:		Show End Date:
Billing Company Address:		INCENTIVE ORDER DEADLINE: 14 DAYS PRIOR TO 1ST DAY OF SHOW MOVE-IN		
City, State, Zip:		Country:	On-site Authorized Contact:	On-site Cell Number:
Contact Name:	Phone Number:	Contact Email:	Cell Number:	

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Effective June 17, 2022 - December 31, 2023 - Y061722A

VOICE SERVICES, PBX Service – Domestic Long Distance Included					QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Single Line <input type="checkbox"/> Instrument <input type="checkbox"/> Non Dial 9 <input type="checkbox"/> International Long Distance						\$275	\$345	\$414	
Multi Line Phone with (1) main number and (1) rollover line						\$415	\$520	\$624	
Speaker Phone Line with Polycom Instrument						\$465	\$575	\$690	
CABLE TV SERVICES					QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Cable TV Circuit						\$500	\$625	\$750	
Converter / Set-Top Box deposit						\$150	\$150	\$150	
SPECIAL SERVICES					QTY	INCENTIVE*	BASE	ON-SITE	TOTAL
Labor / Floor Work – four lines per hour						\$125	\$125	\$125	
Distance Fee for each Telephone line delivered outside the facility						\$100	\$100	\$100	
SPECIAL QUOTE, Attachment A or Statement of Work (if applicable)									

I hereby acknowledge the above listed on-site authorized contact is permitted to make on-site changes to my order. I also acknowledge any change to my order could result in the credit card on file being charged. Upon execution of this document the Customer hereby authorizes Smart City Networks to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the [Terms and Conditions](#).

SUBTOTAL	
ESTIMATED 10% TAX/FEES	
GRAND TOTAL	

ACCEPTANCE OF TERMS AND CONDITIONS AND AUTHORIZATION OF ORDER

Printed Name:	Signature:	Date:
(X) _____	(X) _____	____/____/____

PAYMENT IN FULL IS REQUIRED PRIOR TO THE EVENT

When your order is processed, you will receive an email with a link to Smart City Networks payment portal where you can **pay via credit card**.

Make checks payable to SMART CITY NETWORKS
Send completed form(s) with payment to: 5795 W. Badura Avenue, Suite 110
Las Vegas, NV 89118



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Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001

ORDER NOW ➔

Customer Number:

"COMMUNICATIONS" FLOORPLAN WORKSHEET

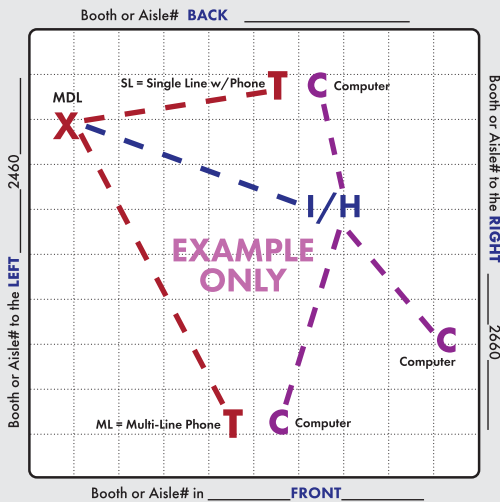
Company Name:

Show:

Booth/Room #:

Center: **San Diego Convention Center**

Customer / Ref #:



SPECIFY YOUR DESIRED LOCATION OF SERVICES

X = MAIN DISTRIBUTION LOCATION (MDL)

The originating line(s) for service, whether overhead, a floor pocket or a column, will be delivered to a "MDL" before booth distribution. Example: Storage area, back of booth, etc. Unless specified, the default for the "MDL" will be the back of the booth or where Smart City deems the most convenient. All distribution of services to their final destination within the booth will originate from the Main Distribution Location "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and/or installed.

T = TELEPHONE/FAX

I = INTERNET SERVICE

H = HUBS

PC = PATCH CABLES

C = COMPUTERS

Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

Voice and Data communications cabling. Smart City is the exclusive installer of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

IMPORTANT! Prior to installation of service, a complete Floorplan is required.

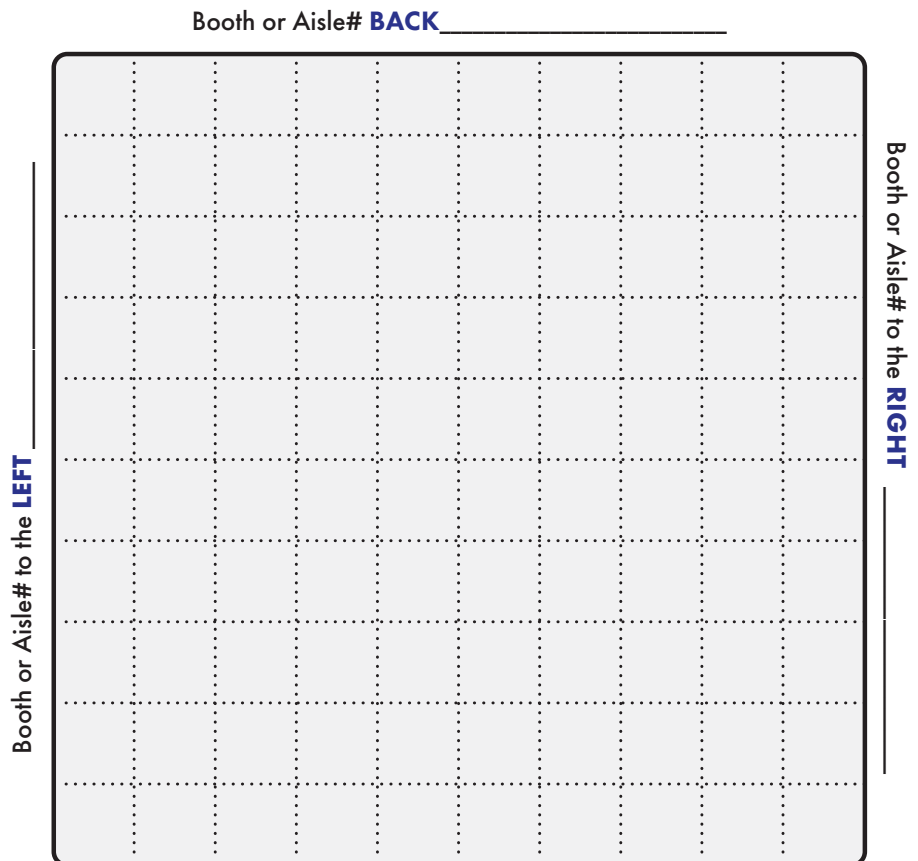
Please utilize this grid should you not have your own Floorplan to send us. You may use a different Floorplan for each service group (Telephone, Internet, etc.) or combine all services on one Floorplan. For a Floorplan to be considered complete it must include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).

Booth Orientation: For Smart City to accurately install services a minimum of one surrounding Booth or Aisle # is required, two or more is best.

BOOTH SIZE _____ ft x _____ ft

SCALE: 1 BOX IS = TO _____ ft

BOOTH TYPE ☐ Island ☐ Inline



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Order online at: orders.smartcitynetworks.com

Or fax order to (702) 943-6001

WIRELESS PERFORMANCE AGREEMENT

Company Name:	Show:	Booth/Room #:
Center: San Diego Convention Center	Customer / Ref #:	

OVERVIEW

Smart City is the exclusive provider for wired and wireless services for the Facility and has in operation a comprehensive wireless 802.11 network. The actual maximum bandwidth available depends on how many users are accessing the network simultaneously at any given time dependent upon the type of service purchased. Router, Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with this connection. Smart City can engineer custom dedicated network(s) to achieve your company objectives. Please contact us at (888) 446-6911 to discuss your network design.

CUSTOM WIRELESS NETWORKS

If you require wireless 5 GHz access for application demonstrations, Smart City is able to build a custom 5 GHz wireless network in your booth. Please call Smart City at (888) 446-6911 for a custom wireless quote.

INTERNAL NETWORKS

Smart City is the exclusive provider of all voice, wired and wireless data services. Wireless Devices not authorized by Smart City are strictly prohibited. Smart City requires all Customers showcasing their wireless products to contact Smart City 21 days prior to the show move-in so that we may engineer a cohesive network operating without interference (all approvals will incur a Wireless Engineering Management Fee). Please provide Smart City with the make and model of your wireless router for network approval (wireless access points without adjustable power outputs cannot be authorized under any circumstances). Wireless devices need to be programmed on-site following Smart City guidelines.

CUSTOMER ACCEPTANCE

Wireless service is inherently vulnerable to interference from other devices that transmit similar radio frequency signals or that operate within the same frequency spectrum. Smart City does NOT recommend wireless service for mission critical services such as presentations or product demonstrations that can accept a wired connection. Per our Terms and Conditions listed on Smart City's Customer Contract, misuse of any wireless service may result in service interruption to yourself or other Customers and can lead to disconnection of the Customer's equipment. No service refunds will be given.

ALL WIRELESS ACCESS POINTS NOT AUTHORIZED BY SMART CITY ARE PROHIBITED.

I hereby attest that I understand the limitations and vulnerabilities of the wireless service provided by Smart City. I also understand that if I use this service for any reason including, but not limited to, demonstrating, showcasing or presenting my product(s), Smart City will not be responsible for possible interference that I may experience. Upon receipt of the completed Smart City Contract, Smart City Services will be activated / available for your use.

Printed Name: _____ Signature: _____ Date: _____

Title: _____ Email: _____ Phone #: _____



You may reach us with questions at:
Call (888) 446-6911 • Email: customerservice@smartcitynetworks.com
Order online at: orders.smartcitynetworks.com
Or fax order to (702) 943-6001

INTERNET | TELEPHONE | CABLE TV

SAN DIEGO

CONVENTION CENTER

EXHIBITOR ORDERING GUIDE

YOUR ROADMAP TO
A SUCCESSFUL EVENT



Where TECHNOLOGY Meets HOSPITALITY

EXPERTISE

WE HAVE DESIGNED & INSTALLED
MORE NETWORKS
FOR MAJOR TRADESHOWS
THAN ANY OTHER ORGANIZATION

FIRST CLASS CUSTOMER SERVICE

Leading up to the start of your event, our **customer service team will work with you** to ensure all the required information needed to install services is collected prior to your arrival. These items include; verifying your order, providing all pertinent IP and wireless information, collecting a floor plan, advanced payment, and confirmation of all required signatures. We understand **there are a lot of moving parts** when planning to exhibit at a convention and our mission to make this process as easy as possible.

It's our goal to make our team as accessible as possible. All our events are staffed with local team members for you to utilize, helping **ensure network reliability and the delivery of the services you need**. During move-in and show days, our team is available to assist you with your ordered services.

KNOWLEDGEABLE TECHNICAL SUPPORT

Our experienced technicians are **readily available** to perform troubleshooting, installation of additional services, relocations and much more.

Our team will be available **throughout the entire event** to provide you with the show experience you've always envisioned.

REDUNDANCY OF EQUIPMENT

We always have spares on-hand and are network ready. Smart City always keeps network switches and wireless access points on-hand and connected to the network. If a piece of equipment fails, we can replace it immediately with **little to no downtime**.

24/7 NETWORK MONITORING

All ports on the Smart City network are **polled every minute for network stability**. Certified network engineers are on staff in our Network Operations Center during event hours and on call 24/7.





Is the exclusive provider of the following services:

INTERNET

TELEPHONE

CABLE TV

Need just a **BASIC** CONNECTION?

Our **BASIC INTERNET SERVICE**, ideal for
LIGHT INTERNET USAGE such as
web browsing and checking email via a wired connection.

SERVICE	INCENTIVE**	BASE	ON-SITE
Basic Internet	\$895	\$1,140	\$1,368
Additional Device	\$185	\$220	\$255
EQUIPMENT & LABOR	INCENTIVE**	BASE	ON-SITE
Switch Rental	\$185	\$225	\$270
Patch Cables	\$50	\$62	\$74
Labor (Floor Work)	\$125	\$125	\$125

***NOT FOR STREAMING**

****ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Basic Internet Includes:

- 1.54 Mbps burstable to 3 Mbps per device
- Routers are not permitted on this service and will not work
- Each device includes (1) Private IP Address
- Up to 4 additional IPs [devices] may be purchased separately
- Ethernet RJ45 Hardline drop and is DHCP (plug and play)

To connect multiple devices to this service a Switch Rental, Patch Cables and Floor Work are required. If more than 5 devices are needed, another main drop (Basic Internet w/ 1 Private IP) is required. An additional 4 devices can then be added to your order. A maximum of 10 devices in one location is permitted.

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

What if it's **MISSION CRITICAL?**

Our **DEDICATED WIRED SERVICES** are the
FASTEST AND MOST RELIABLE way
to deliver high quality experiences at your event.

DEDICATED SERVICES	STREAMING			INCENTIVE*	BASE	ON-SITE
	SD	or HD	or UHD			
3 Mbps Dedicated	1	N/A	N/A	\$3,495	\$4,370	\$5,244
6 Mbps Dedicated	2	1	N/A	\$5,900	\$7,375	\$8,850
10 Mbps Dedicated	3	2	N/A	\$7,850	\$9,810	\$11,772
15 Mbps Dedicated	5	3	N/A	\$11,700	\$14,630	\$17,556
25 Mbps Dedicated	6	4	1	\$19,250	\$24,060	\$28,872

***ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

Whether you are setting up your own booth Wi-Fi, Webcasting, HD Streaming, Gaming or require Point to Point connectivity, Dedicated Internet is the way to go!

Dedicated Services Include:

- Ethernet (1) RJ45 Hardline drop with VLAN
- Wireless and Hardline routers are permitted
- (5) Static Public IP addresses
- Speeds up to 1 Gbps available
- Additional Static IP addresses available for purchase

ORDER NOW 



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

NEED WIRELESS CONNECTIVITY?



Our **STANDARD HOTSPOT** provides
SIMPLE & SECURE WIRELESS
connectivity ideal for checking emails, browsing the web,
processing payments, and light website demonstrations.

STANDARD HOTSPOT PROVIDES 3 Mbps BURSTABLE TO 5 Mbps PER DEVICE*			
DEVICE LIMIT	INCENTIVE **	BASE	ON-SITE
5 Device Limit	\$2,339	\$2,807	\$3,368
15 Device Limit	\$4,133	\$4,960	\$5,952
30 Device Limit	\$6,762	\$8,114	\$9,737
Additional Access Point Rental	\$750	\$750	\$750

*** NOT FOR STREAMING.**

**** ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

WILL YOUR BOOTH DEMO BRING OUT THE MASSES?

Our **PREMIUM HOTSPOT** combines
HIGH BANDWIDTH WIRELESS
with greater flexibility and customization options that generate smoother product demos, quicker remote connectivity and superior video streaming quality.

PREMIUM HOTSPOTS ARE NOT RATE LIMITED PER DEVICE

BANDWIDTH ALLOCATION	STREAMING			INCENTIVE *	BASE	ON-SITE
	SD	or HD	or UHD			
10 Mbps	3	N/A	N/A	\$8,800	\$10,560	\$12,672
20 Mbps	6	4	N/A	\$16,600	\$19,920	\$23,904
30 Mbps	10	6	1	\$24,200	\$29,040	\$34,848
40 Mbps	13	8	1	\$31,550	\$37,860	\$45,434
50 Mbps	16	10	2	\$39,050	\$46,860	\$56,232
Additional Access Point Rental	N/A	N/A	N/A	\$750	\$750	\$750

*** ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

All Hotspots broadcast on the **5 Ghz frequency only** and include:

- (1) Custom network name or SSID
- (1) Password (8 character minimum)
- (1) Access Point - booth size may require additional Access Point rental

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911



orders.smartcitynetworks.com/wifi-splash-page-design

NEED TELEPHONE OR CONFERENCE SERVICES?

Our **TELEPHONE SERVICES** provide reliable **VOICE SERVICE** solutions for Single Line, Multi Line, and Conference calls.

VOICE SERVICES	INCENTIVE *	BASE	ON-SITE
Single Line Telephone - With or Without Device	\$275	\$345	\$414
Multi Line Telephone	\$415	\$520	\$624
Polycom Speaker Phone	\$465	\$575	\$690

*** ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

We have specialized in telephone services for over 30 years. Smart City provides reliable phone services with crystal clear connections. Our telephone services can be used for reception check-in, conference calls in meeting rooms and for credit card processing machines.

Telephone Service Information:

- Multi Line telephones include (1) Main number and (1) rollover line
- Polycom speakerphones require power source, **electrical** services may need to be ordered separately
- Domestic Long Distance is included
- International calling is billed separately

ORDER NOW >



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

NEED CABLE TV SERVICES?

Smart City Networks is the exclusive provider of **CABLE TV SERVICES**. Visit our online ordering site to learn more.

Our cable services deliver high-definition channels with clear and crisp picture quality to satisfy even the most discerning of viewers.

***ORDER 14 DAYS PRIOR TO FIRST DAY OF MOVE-IN TO GET THE INCENTIVE RATE!**

****Cable services may require a deposit in some locations.**

ORDER NOW



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

FAQ

Frequently Asked Questions

DOES SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI?

Yes! Smart City Networks provides complimentary Wi-Fi in most designated public areas of the facility, such as the concourse lobbies and food courts. Check with your specific venue for locations. This service is made available to approximately 30 million guests, visitors, and attendees at our convention centers throughout the country. There is no requirement to purchase a Smart City Networks service in order to take advantage of the complimentary Wi-Fi.

WHY DOESN'T SMART CITY NETWORKS PROVIDE COMPLIMENTARY WI-FI IN THE EXHIBIT HALLS?

Exhibit halls are not public areas since this space is typically licensed to a company, government agency, or trade association for a private event. The space license agreement governs the availability of a range of services for the event and the license may or may not call for complimentary Wi-Fi services.

WILL MY PERSONAL HOTSPOT (MI-FI) WORK IN YOUR BUILDING?

Yes – however, the capability of your personal mobile hotspot is limited by your cellular carrier by the spectrum and Internet bandwidth capacity they have made available. Cellular carrier signals penetrate into a facility either from a nearby cellular tower or via an in-building Distributed Antenna System (DAS). It is important to remember that your personal mobile hotspot is obtaining a wireless signal from a shared cellular network, so service may be disrupted or become unreliable due to user density and demand on the carrier's network. In all cases, you have the option to take advantage of the complimentary Wi-Fi throughout the public areas, or if you choose, you can purchase an upgraded package based on your service requirements.

WHAT MUST BE IDENTIFIED ON MY FLOORPLANS?

Floor plans should include the surrounding booth numbers for orientation, measurements and easy identification of all required end location(s). Be sure to distinguish your main distribution line (MDL) and additional patch cables. Please reference Smart City's Communications Floorplan Worksheet.

TIP: Most of our venue's data jacks originate from a floor pocket. Be sure to submit a completed floorplan prior to the first day show move-in to avoid any additional labor charges.



Order online at:
orders.smartcitynetworks.com
or call 888.446.6911

DO YOU OFFER INCENTIVE RATES?

Yes! Orders received along with payment by the incentive deadline date will receive our early incentive pricing.

WHY ARE ROUTERS NOT ALLOWED ON A SHARED NETWORK?

Many times, Smart City has found that routers on a shared network are installed incorrectly, which can cause problems for other users of the network. Additionally, an accurate count of the number of devices on the network is required to determine the appropriate network size and bandwidth available to the network. For more information and to request the build-out of a special system to meet your needs, contact our team today for a quote.

CAN I PROVIDE MY OWN SWITCH AND/OR CABLING?

Yes, you can provide your own switch and patch cables for in booth cabling. Unless otherwise mandated by the venue.

Please Note: Connectivity can be guaranteed only to the point where Smart City Networks' services originate in the booth. Smart City Networks cannot guarantee service on customer/exhibitor-provided cable(s) and/or equipment. Any request for trouble diagnosis or problem resolution found not to be the fault of Smart City Networks (such as faulty equipment or damaged cable) may be billed to the exhibitor at the prevailing labor rate.

HOW MUCH BANDWIDTH DO I NEED?

To identify how much bandwidth you should require, please reach out to a technical representative in your organization, review your program specifications listed with any demonstrations or downloads you plan to run.

WHAT DOES SD, HD, AND UHD STAND FOR?

SD, HD, and UHD are the abbreviated names of three video streaming formats. The basic difference between each of the formats is the number of pixels comprising the video image. The greater the pixel count the sharper and more detailed your video will be.

FORMAT	RESOLUTION	BANDWIDTH REQUIRED
Standard Definition (SD)	720x480	3.0-5.0 Mbps
High Definition (HD)	1280x720 & 1920x1080	5.0-8.0 Mbps
Ultra High Definition (UHD)	3840x2160	25 Mbps

Our Promise ★★★★★

Smart City Networks is “Where Technology Meets Hospitality”. By anticipating and responding to our clients’ needs, we continue to lead the nation in providing quality advanced technology and telecommunication solutions to the trade show and event industry. We work to build personal relationships with our clients because excellent service requires an exceptional and long-lasting commitment.

“IN A HECTIC WORLD, WE PROVIDE PEACE OF MIND.”



AUDIO VISUAL SERVICES EXPO ORDER FORM

QTY	VIDEO EQUIPMENT	ADVANCE RATE	SHOW RATE	TOTAL
	Media Player	\$95.00	\$114.00	
	Windows Laptop with Microsoft Office	\$300.00	\$360.00	
	MacBook Pro	\$450.00	\$540.00	
	-other accessories available upon request			
QTY	LCD MONITORS	ADVANCE RATE	SHOW RATE	TOTAL
	Where needed, please select Wall Mount or Table Stand			
	Some monitors and mounts may require labor. See terms.			
	20" - 24" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$250.00	\$300.00	
	32" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$500.00	\$600.00	
	40" - 43" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$700.00	\$840.00	
	48" - 50" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$800.00	\$960.00	
	55" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$900.00	\$1080.00	
	70" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$1550.00	\$1860.00	
	80" LCD HD Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$2500.00	\$3000.00	
	-other sizes and 4K Monitors available upon request			
	40" - 43" Touch Screen Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$1350.00	\$1620.00	
	55" Touch Screen Monitor * <input type="checkbox"/> Wall Mount <input type="checkbox"/> Table Stand	\$1600.00	\$1920.00	
	Monitor Floor Stand (Dual Post for 32" - 70" Displays)	\$125.00	\$150.00	
	HDMI Video Cable (10'-25') (No Monitor Ordered)	\$25.00	\$30.00	
	HDMI 1x4 Distribution Amplifier	\$110.00	\$132.00	
QTY	PROJECTION EQUIPMENT	ADVANCE RATE	SHOW RATE	TOTAL
	LCD HD Laser Projector, 5000 Lumen	\$1150.00	\$1380.00	
	42" Projector Cart w/drape	\$60.00	\$72.00	
	6' - 8' Tripod Screen - larger sizes available upon request	\$90.00	\$108.00	
QTY	AUDIO EQUIPMENT	ADVANCE RATE	SHOW RATE	TOTAL
	Wireless Microphone Kit (Handheld or Lavalier)	\$275.00	\$330.00	
	Headset Microphone *Requires Wireless Microphone Kit	\$75.00	\$90.00	
	Wired Handheld Microphone	\$75.00	\$90.00	
	PC Audio Interface Kit	\$100.00	\$120.00	
	Powered Speaker with Floor Stand	\$150.00	\$180.00	
	Sound System #1: (2) Speakers w/stands, (1) Wired Mic, (1) Mixer	\$425.00	\$510.00	
	Sound System #2: (2) Speakers w/stands, (1) Wireless Mic, (1) Mixer	\$675.00	\$810.00	
<p>For the best rate please email order by 1/19/2023</p> <p>An ON Site representative will call to confirm payment.</p>			Equipment Total	0.00
			Install Labor \$95/hr, 2 hr min	
			Dismantle Labor \$95/hr, 2 hr min	
			7.75% Sales Tax	0.00
			3% CC Fee	0.00
			Grand Total	0.00



AUDIO VISUAL SERVICES EXPO ORDER FORM

Show Name:	On-Site Client Contact:	Cell Phone:
	Hall:	Booth:
Company:	Delivery Date:	Delivery Time:
Contact:	Pick Up Date:	Pick Up Time:
Address:		
City:	State:	Zip:
Phone:	Fax:	
Email: (Confirmation of order will be sent here)		
ACKNOWLEDGMENT: This exhibit order is complete and accurate for submission.		
Signature:		

Pricing:

Orders must be received by **7 business days prior to scheduled setup** to receive the Advanced pricing. An additional 20% (Show Rate Pricing) will be added to equipment pricing for late/on-site orders. Rental prices are for the duration of the show.

Delivery:

An authorized representative must be present at the time of delivery and pickup. Equipment will be delivered to and picked up from your booth.

Labor, Installation & Dismantle (I&D):

Any order requiring labor, including the installation and dismantling of equipment, will be subject to a labor charge of \$95 per hour, per technician. ON Site does not supply labor to mount hanging brackets to your booth. This must be done prior to ON Site setting up any equipment that is to be mounted on your booth. The client will be responsible for any union labor costs, if applicable.

Equipment:

For equipment not listed, please contact us for a complete list of inventory. Customer is responsible for the security of rented equipment and will be required to pay for any items that are lost or stolen during the rental period (anytime after delivery and before pickup of equipment).

Guarantee:

Equipment is guaranteed to be operational upon delivery to your booth. It is assumed that the renter has a working knowledge of the operation of equipment. Equipment problems must be reported immediately to our service desk. ON Site will not be responsible for problems reported after termination of rental. Any loss or damage of said equipment will be paid for by the renter.

Cancellation:

Equipment rental cancellation must be submitted 5 days prior to show or will be charged 50% of rental fee. On-site cancellations will be charged 100% of rental fee.

Payment:

All exhibit orders will be acknowledged with a return order and payment link for a major credit card. Orders paid in full will be acknowledged with an order confirmation. Processing fees apply.

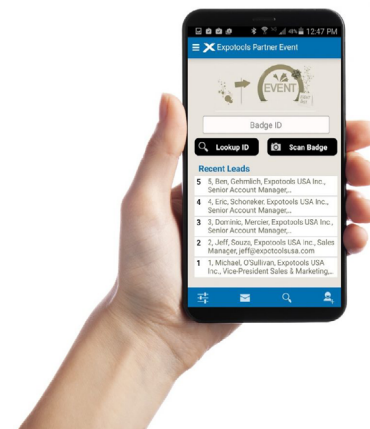


Option | Showlead +™

App for iOS + Android smartphones / tablet devices

- Simply scan the 2D barcode using a smartphone or tablet with rear facing camera
- Complete with 10 standard sales qualifiers, ability to add notes, email, follow-up and store contacts within seconds.
- Create custom qualifiers
- Application can be used anywhere – both on and off the show floor.
- Real time lead access; by email or our online portal
- Devices with no internet or data service will capture all the data
- Requires internet connectivity to sync data.

Note: iOS 13 or higher required for iPhone/iPad



Option | Showlead Touch™

- Compact, portable barcode scanner allows simple badgescanning to capture contact details and demographic profile with the ability to add notes.
- Colour graphic touch LCD display to verify scanned data.
- Ability to add notes to your lead data.
- Connects wirelessly to available Bluetooth portable printer.
- All scans are date and time stamped.
- Scanner includes 10 standard sales qualifiers with the option to add custom sales qualifiers.
- Lead data will be available for download post show at www.showlead.com



Note: This device does not require power.

Option | Showlead™ badge reader

- Compact, portable barcode scanner allows simple badge scanning to capture contact details and demographic profile.
- Graphic LCD display to verify scanned data.
- Connects wirelessly to available Bluetooth portable printer.
- All scans are date and time stamped.
- Scanner includes 10 standard sales qualifiers with the option to add custom sales qualifiers.
- Lead data will be available for download post show at www.showlead.com



Note: This device does not require power.

Features	Showlead +	Showlead	Showlead Touch
Real time lead data	✓		
Add notes	✓		✓
Includes standard sales qualifiers	✓	✓	✓
Add custom sales qualifiers	✓	✓	✓
Handheld/wireless	✓	✓	✓
Optional Bluetooth printer		✓	✓
Add lead data to contacts	✓		

Optional services & accessories

Showlead Print™

For use with the Showlead & Showlead Touch badge reader

- Wireless printer.
- Compact, portable thermal printer provides paper receipts.
- Extremely quiet and fast printing.
- Connects directly to the Showlead unit via Bluetooth technology.

Custom sales qualifiers

For use with Showlead & Showlead Touch badge reader

Add up to 30 custom sales action codes to better qualify prospects (max. 21 characters per line including spaces).

Event API integration

Showcare will provide API instructions and test badge to your IT dept. to access the registration database in real time to set up the data transfer.

USB flash drive

Available for Showlead, Showlead Touch badge readers

- Leads downloaded on USB flash drive at the end of the event
- Leads will also be available post-show online at www.showlead.com.

Real time direct access

Direct access transfers the Lead data wirelessly to your secured password protected web portal allowing you to track manage and follow-up you're Leads anytime (available for Showlead and Showlead Touch).

E-blast email service

Don't struggle trying to send out an email to your valuable leads. Simply select one of our standard html Designs and provide us with the verbiage and links you would like to send with an email campaign to your Lead contacts.

38th SITC Annual Meeting
San Diego Convention Center
San Diego, California
November 1 - 5, 2023



Event code: **SITC2023**

Order online: www.showlead.com/orders

E: leads@showcare.com | T: 1 (866) 267-2107

Complete package Best value options	Specifications	Early thru 10/06/23	Standard from 10/07/23	Qty	Total
Showlead Essential (no electricity req'd)	- Showlead hand-held badge reader - Wireless printer - Custom sales qualifiers	\$500	\$600	<input type="text"/>	<input type="text"/>
Showlead Optimum (no electricity req'd)	- Showlead Touch badge reader - Custom sales qualifiers - USB Flash drive & e-blast email service	\$575	\$675	<input type="text"/>	<input type="text"/>
Showlead + (Mobile app)	1 License for Single Device	\$330	\$375	<input type="text"/>	<input type="text"/>
	2 Licenses for Multiple Devices	\$600	\$650	<input type="text"/>	<input type="text"/>
	3 Licenses for Multiple Devices	\$750	\$800	<input type="text"/>	<input type="text"/>
	5 Licenses for Multiple Devices	\$950	\$999	<input type="text"/>	<input type="text"/>
Note: iOS 13 or higher required for iPhone/iPad					
A la carte lead management solutions					
Showlead Touch	Wireless colour touch badge reader	\$525	\$625	<input type="text"/>	<input type="text"/>
Showlead	Wireless badge reader	\$425	\$525	<input type="text"/>	<input type="text"/>
Optional sevices & accessories					
Showlead Print	For Showlead, Showlead Touch	\$150	\$190	<input type="text"/>	<input type="text"/>
Custom sales qualifiers	For Showlead, Showlead Touch	\$80	\$100	<input type="text"/>	<input type="text"/>
Leads report on USB key	For Showlead, Showlead Touch	\$80	\$100	<input type="text"/>	<input type="text"/>
Booth delivery & pick-up service	For Showlead, Showlead Touch	\$100	\$125	<input type="text"/>	<input type="text"/>
Real time direct access to lead data	For Showlead, Showlead Touch	\$175	\$200	<input type="text"/>	<input type="text"/>
Event API integration	Third party post-show solution	\$1000	\$1500	<input type="text"/>	<input type="text"/>

Exhibitors - In addition to your Lead Retrieval providing you with valuable "Lead Data" the attendees which were scanned at your booth will receive post show an email which contains a list of all the booths they visited, along with the Company Profile, Website and Social Media Links. Attendees are now given the opportunity to follow up with exhibiting booths they visited!

Company Name

Processing Fee

\$10

Order total
(payable in US funds)

Contact information

Contact name	<input type="text"/>		
Exhibiting company	<input type="text"/>		
Phone	<input type="text"/>	Address	<input type="text"/>
Email	<input type="text"/>		
City	<input type="text"/>	State & Country	<input type="text"/>
Zip	<input type="text"/>	Booth #	<input type="text"/>

Payment information

☐ MC
 ☐ VISA
 ☐ AMEX
 ☐ Check

Card no.

Name on card

Expiration date

Signature

Authorization (your signature denotes acceptance of all the terms & conditions).

Online orders will receive instant confirmation via email. All other orders submitted will receive confirmation immediately after successful processing.
No refunds on order 30 days prior to show opening. Cancellation requested 30 days prior to show are subject to \$50 cancellation fee.

Terms & conditions

All orders & usage of Showlead equipment provided by Showcare are/is subject to the following terms & conditions.

A) Orders and order deadlines

1. All orders must be paid for in full prior to unit pick-up.
2. Orders received after the stated deadline will be charged at AFTER DEADLINE RATES without exception. The date payment is received shall determine the applicable rate.
3. All items ordered after the order deadlines are subject to availability.

B) Payment terms and cancellations

1. Service will be rendered after receipt of full payment by credit card or check.
2. Showcare will correct any miscalculations in the "Order Total" column if different than total amount on the order form.
3. All cancellations made more than 30 days prior to the event will be subject to a \$50 processing fee per unit. No refunds will be considered for cancellations requested 30 days prior to the event start date.
4. Unclaimed units or unused orders are not refundable once paid for.

C) On-site services and terms

1. All orders which include rental hardware must be picked up from the Showcare counter on-site. It is highly recommended that your company representative(s) pick up your ordered units to avoid delays.
2. A minimum of one hour for processing time will be required to fulfill on-site orders, subject to availability.
3. On-site modification(s) or addition of existing custom sales qualifiers will be subject to a \$50.00 processing fee.

D) User terms

1. At all times Showcare remains sole owner of each Showlead unit including all the software and hardware.
2. All data acquired through use of units under this agreement remains the property of the show management of the event where used.
3. If the rented unit(s) are not returned to the Lead Retrieval Desk at the on-site Exhibitor Service. The Renter agrees to pay an additional late fee of \$150.00 (one hundred fifty U.S dollars) per day, up to a maximum of the unit cost as well as any additional fees incurred by Showcare to retrieve said unit (i.e shipping charges). Replacement Costs:
 - a. Showlead \$1750.00 USD
 - b. Showlead Touch \$2350 USD
 - c. Showlead Print \$550.00 USD
4. If any Showlead unit is misplaced, stolen or damaged while in the user's care, the user shall be responsible for said repair costs or replacement fees as indicated in item 3.

E) Increased visibility

1. Showcare does not guarantee and shall not be held liable should the user not achieve overall success of the exhibit with respect to the expected revenue, expected number of leads, booth traffic, return on investment (ROI), profits and attendance by using Showcare's equipment, software or know how.
2. The user and Showcare each agree to indemnify, defend and hold harmless the other party and its respective successors and permitted assigns, and its officers, directors,

members, agents, employees and/or representatives from and against any claim, action, cause of action, and liabilities including damages (including court costs and attorney fees and other fees of professionals) which may be asserted by third parties arising out of the performance of either party's obligations pursuant to the services rendered by Showcare to the user, except for the willful misconduct or gross negligence of the other party.

3. "Force Majeure" shall refer to any cause or event(s) that is beyond the reasonable control of Showcare or the organizer of the meeting, that could not have been reasonably foreseen and prevented by means reasonably available to it, and that causes the Event(s) to be either canceled or postponed "sine die" and this term shall include but shall not be restricted to acts of God, civil unrest or of the public enemy, acts of the Government, fires, flood, epidemics, strikes, lockouts, curtailment of transportation facilities or service. In any such event of Force Majeure, the obligations of Showcare for services not yet rendered shall become automatically terminated and Showcare shall be entitled to retain all the payments already received.

F) Privacy policy

1. Showcare will collect personal data such as name and contact information for the only purpose of fulfilling the lead retrieval service agreement. Personal information will not be shared with any third parties that are not data sub-processors. You can read our complete privacy policy here: <http://www.showcare.com/privacy-policy/>
2. The General Data Protection Regulation (GDPR) is a European law that is enforced on May 25th, 2018. As per that law, personal data of European Union (EU) subjects has to be treated with particular care. In the context of this law, personal data means any information that can identify a person, individually or in combination with other data. Hefty fines could be given to offenders. You can find more information about GDPR here: https://ec.europa.eu/commission/priorities/justice-and-fundamental-rights/data-protection/2018-reform-eu-data-protection-rules_en
3. Showcare is a data processor in the lead retrieval services, acting as a facilitator between you and the attendees. As you determine what information is gathered and how to use it, you are the data controller and will be liable in the end if the personal data of attendees is misused.
4. As you will be the main responsible for gathering and using the data, Showcare is reminding you of the following:

You need to obtain consent before scanning an attendee badge. Don't forget to ask! Attendees might ask you about the following subjects before they give you their consent:

- o How are the leads used?
- o Will you be contacting the attendees after the event? For what purpose?
- o Are the leads transferred to third parties? Will they be able to contact the attendees?
- o What are the controls in place to keep their information safe?
- o How long is the personal data kept in your database?

Your order and usage implies that you have read, understood and agreed to be subject to the terms and conditions stipulated herein.



1200 G St. NW, Suite 800
Washington, DC 20005

Lead management solutions

Custom sales qualifiers

Currently not available for Showlead Mobile Smartphone devices.

Please return forms by:

E: leads@showcare.com | F: 905-479-9743

Standard sales qualifier codes:

Showlead Badge Readers and Showlead Desktop

Application comes with the following standard codes:

- | | |
|-------------------------|-----------------------------|
| 1. Send information | 6. Send quote |
| 2. Needs technical data | 7. Have rep call |
| 3. Add to mailing list | 8. Ready to purchase |
| 4. Decision maker | 9. Fax information |
| 5. Just investigating | 10. Requires special action |

☐ Please use the same custom sales qualifiers for all units.

Showlead customers please indicated desired custom action code option.

Please select only one checkbox below if custom sales qualifiers were ordered.

- ☐ A. 30 custom sales qualifier codes as per below
- ☐ B. 20 custom sales qualifier codes as per below + 10 standard sales qualifiers

If no selection is requested above the standard codes only will be applied.

Please fill in the custom sales qualifier codes that you would like programmed into your unit (maximum of 21 characters including spaces per code).

Important: please complete the following

Contact name

Booth #

Show name #

1.
2.
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exhibitor.services@heritagesvs.com

1-800-360-4323

Fax 314-534-8050

Order online at: heritagesvs.com/ordering

The information contained in this brief outline does not by any means cover completely the ordinances and regulations contained in the local Fire Prevention Code.

The following are basic rules governing concessions, exhibits, and shows in any building open to the public:

1. All curtains, drapes and decorations must be constructed of flameproof material, or treated with an approved flameproofing solution. (Treatment shall be renewed as often as may be necessary to maintain the flameproofing effect.)
2. No combustible materials, merchandise or signs shall be attached to, hung from, or draped over flameproofed side and rear divider draperies of booths or attached to table skirting facing aisles, unless flameproofed.
3. All exits, hallways and aisles leading from buildings or tents are to be kept clear and unobstructed at all times.
4. No exit door shall be locked, bolted or otherwise fastened or obstructed at any time an exhibit building is open to the public. Moreover, it shall be unlawful to obstruct, or reduce in any manner, the clear width of any doorway, hallway, passageway or other means of egress. Additionally, all required exits shall be so located as to be discernible and accessible with unobstructed access thereto.
5. Access through turnstiles, gates, rails or similar devices shall not be permitted unless such a device is equipped to swing readily in the direction of exit travel under a total force of not more than 15 pounds and/or prior approval of the Fire Marshal.
6. All sawdust, shavings, hay and straw shall be flameproofed, stored and maintained in a manner approved by the Fire Marshal.
7. Automobiles, trucks, tractors, machinery and other motor vehicles utilizing flammable fuels, which are placed on display inside any building shall have no more than two (2) gallons of fuel in the tank; all fuel tanks shall be locked or effectively sealed and battery cables shall be disconnected from the ignition system. Ignition keys for vehicles on display shall be kept by a responsible person at the display location for removal of such vehicles from the building in the event of an emergency.
8. There shall not be any gasoline powered forklifts or carts allowed in a place of assembly. Exceptions: Propane or electric vehicles are allowed.
9. The use of liquefied petroleum gases inside buildings, tents or other areas is strictly prohibited, except for demonstration purposes when approved by the Fire Marshal. Maximum LPG allowed for exhibition purposes is a six (6) pound cylinder.
10. "No Smoking by Order of Fire Marshal" signs shall be posted and maintained in areas designated by the Fire Marshal.
11. Provide for daily removal and disposal of trash and rubbish from buildings and tents.
12. All electrical wiring shall be installed in a manner approved by the City Chief Electrical Inspector.
13. Provide and maintain approved fire extinguishing equipment in all areas as designated by the Fire Marshal.
14. All standpipe and hose cabinets shall be kept clear and unobstructed at all times.
15. All appliances fired by natural gas shall be approved by the City Chief Mechanical Inspector and Fire Marshal before being used.
16. The use of welding and cutting equipment for demonstration purposes must be by permit from the Fire Marshal.
17. Cylinders of compressed gases are prohibited unless approved by the Fire Marshal, and shall be secured in a vertical or horizontal position depending on the tank use and design.
18. The operator or the person in charge of operation or use of any place of assembly or education shall check egress facilities before such building is occupied for any use. If such inspection reveals that any element of the required means of egress is obstructed, inaccessible, locked, fastened or otherwise unsuited for immediate use, admittance to the building shall not be permitted until necessary corrective action has been completed.
19. There shall not be any obstructions blocking exit doors from the outside of any building such as autos parked in doorways or barricades across sidewalks.
20. No curtains, drapes or decorations shall be hung in such a manner as to cover any exit signs.
21. No vehicles shall be parked in fire lanes outside of buildings.
22. No flammable liquids shall be used or admitted inside of buildings except by approval of the Fire Marshal.
23. Artificial lighting such as lanterns and candles are prohibited.
24. The use of all gas-fired heating units, either portable or stationary, shall meet the approval of the City Chief Mechanical Inspector and the Fire Marshal. The use of the so-called "salamander" stove is strictly prohibited.
25. All cooking appliances shall be equipped with ventilating hoods and equipment as deemed necessary by the Fire Marshal, but in any instance such equipment shall be installed in accordance with provision of the City Building and Fire Codes. However, countertop fryers not exceeding 15 lbs. of oil may be used without the necessary ventilating hood and surface protection requirements. Additionally, the exhibitor shall be allowed no more than one (1) fryer per booth and shall provide two (2) ten (10) pound B.C. extinguishers, positioned on both sides of said fryers. All cooking appliances shall be listed by a National Testing Agency: i.e. Underwriters Laboratory or Factory Mutual.
26. Booth and seating plans must be approved by the Fire Marshal. Submit plans to the Fire Marshal no later than 15 days before set-up date.
27. There shall not be any ticket booths, tables or any other display setup in the lobby without the prior approval of the Fire Marshal.
28. All aisles shall be maintained at a minimum of ten (10) feet clearance.
29. All covered structures in excess of ninety (90) square feet in area shall be protected by an automatic fire detection system approved by the Fire Marshal.
30. All floor plans submitted shall be totally representative of the halls, rooms and/or areas in which the events are held in, such as the location of manual pull stations, fire hose standpipe closets, exits, aisles and man doors in air walls, etc.