

Exhibitor Service Manual



Expo Convention Contractors, Inc. has been chosen as the Official Service Contractor for the **2024 NBOA Annual Meeting**. We are prepared to assist you in every way possible to ensure a successful marketing presentation for your company. Expo has an online marketplace that provides an easy way for you to order all of your show services. Our system is user friendly and visually driven, making it easy to navigate.

You still have the option to download the PDF Exhibitor Manual, but you must first log in to the online marketplace. Below are instructions for how you can access our online marketplace or download your PDF Exhibitor Manual.

- Once you have successfully registered for a booth with the show manager, Expo will receive your contact information. We will then email you a unique temporary password, as well as a link to our storefront (https://expocci.boomerecommerce.com/).
- When you log in for the first time, you will be prompted to update your password, keeping your order and payment information confidential and accessible only to you. If you were an exhibitor last year or have logged into our storefront before, your password will be whatever you changed it to the last time you logged in. You always have the option to reset your password from the login page.
- After you have logged in, you will be directed to your Event Homepage. Here you will find important show dates and times, booth equipment, shipping deadlines and shipping addresses.
- From your Event Homepage, you will also notice a menu on your left hand side. From these menu options you can start shopping to place your order online, print shipping labels, access subcontractor forms and download your PDF Exhibitor Manual.
- Freight shipments will incur a material handling charge. Please see the Shipping Information section of the online marketplace for posted rates. By having a credit card on file prior to move-in, Expo can deliver your shipment to your booth space in a timely manner.
- ♦ All remaining balances are to be paid prior to the show. If you have an open balance after the show has closed, a 25% administrative charge will be accessed to your invoice.
- Please pay special attention to the deadline dates for placing your order and shipping your booth materials. The deadline date to receive Advance Warehouse freight is February 19, 2024 and Direct to Show shipments will be accepted on February 26, 2024.
- ◆ Please call our Exhibitor Service Department if you need assistance. We're here to help! You can reach us at (305) 751.1234 or by email at info@expocci.com.



TABLE OF CONTE	NTS	
	DISCOUNT DEADLINE	PAGE



DEADLINE DATE TO RECEIVE DISCOUNTED RATES:

SCHEDULE:

EXHIBITOR MOVE-IN:

(All Booths must be set and ready by 12:00pm)

EXHIBIT HOURS:

EXHIBITOR MOVE-OUT:

MOVE-OUT NOTE: All exhibitors must have boxes ready for shipping by 3:00pm Tuesday, February 27, 2024.

There is no "OUTSIDE CARRIES" allowed for Pick-Up on Move-Out - Due to only (1) Loading Dock. Freight is to be shipped through our carrier T-Force/eLogistics.

All freight must be labeled and a Bill of Lading filled out and returned to the Expo service desk before leaving the show floor.

Any exhibitors without a credit card on file freight will be held until paid in full.

BOOTH EQUIPMENT:

Each 8' x10' booth area will be provided with an 8' background drape, 3' high side drape, one 6' skirted table, two chairs, one wastebasket and a booth identification sign (7" x 44").

SHOW COLORS:

Back Drape:

Side Drape:

Table Drape:

CARPET COLOR:

The booth area has multicolor ballroom carpet. You may carpet your booth area in any offered color, please see our enclosed Carpeting form for color selection and pricing.

ADVANCE WAREHOUSE SHIPMENT:

Materials should be shipped to arrive at our warehouse beginning **Friday**, **January 26**, **2024**, **but NO LATER THAN**, **Monday**, **February 19**, **2024**. Freight received before or after these dates will incur a 25% early/late handling fee.

Your Company Name and Booth #

See our Shipping & Drayage form for complete details.

ASSISTANCE:

We want you to have a successful show. If you can't find what you are looking for or if we can be of assistance, please call our Exhibitor Sales & Service Department at 305.751.1234. or email info@expocci.com.

NO SERVICES WILL BE RENDERED UNTIL THIS DOCUMENT IS COMPLETED, SIGNED AND RETURNED TO EXPO

ADVANCE AND/OR FLOOR ORDERS:

All Orders require ADVANCE PAYMENT for initial estimate of charges for services AND a VALID CREDIT CARD with proper authorization be provided to EXPO. You may prepay with a check written on your company, but a credit card is required by EXPO to ensure any unexpected charges, such as additional freight, clean-up costs, etc., are paid at the time the Show closes.

THIRD PARTY ORDERS:

If you choose to contract work to a Display or Exhibit house/company and/or require services from EXPO, the Payment Policy presented above shall apply. EXPO must be notified, in writing, a non-official contractor form and COI must be submitted, from exhibiting company of any other display or exhibit company involved in the set up or breakdown of exhibits. The exhibiting firm is ultimately responsible for payment of all costs incurred on its behalf. If a third party is to be invoiced for certain items or services, please complete and submit Expo's Third Party Payment Policy prior to placing order.

DRAYAGE TO WAREHOUSE OR SHOW SITE AND/OR LABOR:

EXPO's Payment Policy must be adhered to by Exhibitor prior to any freight being shipped to EXPO. All charges for freight, assembling, shipping, handling and any other must be prepaid. If adjustments or additional charges are required at Show Close, they will be charged to the enclosed Credit Card provided, unless Exhibitor provides an additional form of payment prior to the charge being processed. EXPO is not responsible for any damage or loss of your freight, please secure round trip insurance from your company insurance carrier.

ALL CHARGES:

All charges/costs requested by Exhibitor MUST be PAID IN FULL before services are rendered, and any adjustment and/or additional charges must be paid by Show Close. Such costs will be charged to Exhibitor's credit card provided unless prior arrangements have been made. All checks must be drawn on a U.S. bank, and there will be a minimum charge of \$39 for each NSF check written to EXPO.

ADJUSTMENTS/REFUNDS:

Exhibitors are responsible for ensuring services are rendered as ordered prior to the Show opening. All requests for adjustments must be made on site prior to the Show's closing. EXPO will not be responsible for adjustments after the Show closes unless prior arrangements have been agreed to in writing by EXPO.

Refunds: A 6% processing fee will be added to all orders prior to refunding a credit balance of any type.

SALES TAX:

Applicable city, county and state sales tax will apply. If any Exhibitor is exempt from paying sales tax, it is the Exhibitor's responsibility to provide EXPO with its tax exempt certificate prior to orders being processed. If not provided and exhibitors requests tax to be removed a 6% processing fee will apply before refund.

CANCELLATION POLICY:

On-site exchanges/cancellations of any orders/furnishings will be assessed a 100% pick-up fee. In the event of a natural disaster, acts of God or terrorists, which result in the cancellation of this event, EXPO will be entitled to a fee equal to the percentage of work completed by EXPO. This percentage will be determined solely by EXPO. In the event the deposit received exceeds the percentage of work completed, EXPO will refund the excess deposit.

COLLECTION POLICY:

In the event this contract is turned over to an attorney for collection or dispute, EXPO will be entitled to reasonable attorney fees.

Return via fax 305-751-1298 or email info@expocci.com
We accept American Express, Visa, MasterCard and Discover for your convenience.
No checks will be accepted at show site.

Exhibitor:		Contact Nar	ne:		Booth:
Address:					
City:	State:		Zip:	Country	<i>r</i> :
Phone:			Email:		
Credit Card Used For Paymer	nt: No.:			Expires	:
Security Code:		(The	3 numbers on back of card or for A	mex the 4	numbers on the front)
Billing Address for credit card					
City:			State:	Zip Cod	le:
Credit Card Holder (Print Nam	ne as it appears on	card):			
Card Holder Signature:					

******Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

PAYMENT POLICY

Show Site Orders: Services ordered at show site will require full payment at the time the order is placed. Purchase orders may not be used in lieu of payment. Regular prices will apply to all show site orders. Floor orders are limited to availability.

Third Party Orders: If you contract your work to a display or exhibit house and require services from EXPO, the payment policy stated above applies. Please pass this information on to them. A Third Party Payment form must be completed and submitted three weeks prior to show opening. Ultimately the exhibitor is responsible for payment if the third party's payment is declined.

Invoices: Prior to close of show, an Invoice will be prepared and delivered to your booth for your review. Credits will be issues at show site only. If you have any questions, or want to pay your invoice by check or cash, please see our customer service representatives at the service desk on site.

Charges: All charges, regardless of amount, must be paid In full by cash, check or credit card. If credit card method is used, please ensure that the card limits are high enough to cover your expected charges.

Past Due Accounts: The Exhibitor understands that there will be a 10% monthly (120% per year) finance charge on past due accounts and agrees to pay all costs incurred by EXPO Convention Contractors, Inc. while endeavoring to collect this account.

Outbound Services: All outbound services will be processed on your credit card. A copy of the receipt and invoice will be emailed within 10 days of the close of the show. International Customers: International customers must pay for all services In U.S. funds. A \$50 service charge will be added for processing checks or wire transfers drawn on foreign banks.

U.S. Wire Transfers: A \$30 service charge will be added for processing U.S. wire transfers. Please complete the wire transfer portion of the Payment Authorization form. The credit card portion of the form must still be completed before your order will be processed.

Tax Exempt Status: If you are tax exempt in the state where the show is held, a copy of the certificate must accompany your order.

Rental Responsibility: All materials are on a rental basis and shall remain the property of EXPO. The customer shall be held financially responsible for any damage to EXPO equipment used by the customer.

Price Quotes: Prices quoted are for the duration of the show and include installation, rental, and removal, except where indicated.

Default Colors: If skirting and carpet colors are not selected, show colors will prevail.

Exchanges and Cancellations: On-site exchanges and cancellations of any orders/furnishings will be assessed a 100% pick -up fee.

Refunds: A 6% processing fee will be added to all orders prior to refunding a credit balance of any type, all credits will be done post show

DEFINITIONS AND EXPO RESPONSIBILITIES

The name "EXPO" shall be construed within the meaning of this contract as EXPO Convention Contractors, Inc., Inc. and its employees, officers, agents, and assigns including any subcontractors EXPO may appoint. The term "exhibitor" refers to any party who contracts for services with EXPO. EXPO shall be responsible only for those services which it directly provides, and hereby agrees to execute its contracted duties in good faith. EXPO assumes no responsibility for any person, parties, or other contracting firms not under EXPO's direct supervision and control. EXPO shall not be responsible for loss, delay or damage due to strikes, lockouts, work stoppages, natural elements, vandalism, acts of God, civil disturbances, power failures, acts of terrorism or war, or any other causes beyond EXPO's reasonable control; or for ordinary wear and tear in the handling of materials. Due to the security and liability requirements, EXPO personnel will unload all vendor materials from the loading docks to the booths

INDEMNIFICATION

The exhibitor agrees to indemnify, forever hold harmless and defend EXPO and its employees, officers and agents from and against any and all claims, causes of action, fines, penalties, damages, liabilities, judgments, and expenses on account of personal injury or death, damage to or loss of property or profits arising out of, or contributed to by any of the following: (1) exhibitor's negligent supervision of any labor secured through EXPO or the negligent supervision of such labor by any of the exhibitor's employees, agents, invitees, and/or exhibitor appointed contractor (EAC); (2) exhibitor's negligence, willful misconduct, or deliberate act, or such actions of exhibitor's employees, agents, invitees, representatives, or EACs at the show to which this contract relates, including but not limited to the misuse, improper use, unauthorized alteration or negligent handling of EXPO equipment; or (3) exhibitor's violation of Federal, State or Local ordinance; or violation of show regulations and/or rules as published by the Facility and/or Show Management.

CLAIM(S) FOR LOSS AND PAYMENT FOR SERVICES

Exhibitor agrees that any and all claims for loss or damage shall be submitted to EXPO prior to the conclusion of the show when alleged loss or damage occurred prior to that time, and in all cases within 30 days of the conclusion of the show. For claim reporting purposes, the "conclusion" of the show shall be construed as the end of the day on which exhibitor must vacate the show site. All claims reported after the 30-day period will be rejected. In no event shall a suit or action be brought against EXPO more than one year after the date that loss or damage occurred. Payment for services may not be withheld. In the event of any dispute between EXPO and the exhibitor relative to any loss or damage claim, the exhibitor shall not withhold payment for EXPO services as an offset against the amount of the all eged loss or damage.

Any claim against EXPO shall be considered a separate transaction and shall be resolved on its own merit. EXPO'S LIMITS OF LIABILITY.

EXPO'S LIMITS OF LIABILITY

If found liable for any loss or damage, EXPO's sole and maximum liability for loss or damage to exhibitor's materials will be limited to the repair or replacement with like kind and quantity, subject to a dollar amount not to exceed \$5.00 (five dollars) per pound based on the weight of the articles for which EXPO specifically acknowledges receipt in writing. EXPO shall in no event be liable for collateral, exemplary, indirect costs or damages, or loss of sales resulting from, or related to, a claim for loss of or damage to material.

INBOUND AND OUTBOUND SHIPMENTS

Consistent with trade show industry practices, there may be a lapse of time between the delivery of shipment(s) to the booth and the arrival of the exhibitor or his representative. During such time, the materials will be left unattended. EXPO is not, and cannot be, responsible for loss, damage, theft, or disappearances of exhibitor's materials from the booth for loading onto a carrier. During such time, the materials will be left unattended. EXPO shall not be responsible for loss, damage, theft, or disappearance of exhibitor's materials before same have been picked up for loading after the show. All materials will be checked at the booth at the time of loading using document(s) submitted by the exhibitor and notations of exceptions to conditions of materials, or piece counts will be made on said document. EXPO assumes no responsibility for loss, damage, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's appointed carrier or agent for transportation after the show. EXPO loads materials onto the carrier's truck under the supervision of the carrier driver who checks and signs for the materials. EXPO assumes no liability for any materials after the carrier assumes custody of materials. If exhibitor's designated carrier fails to show by the moveout deadline after a show, EXPO shall have the authority to route exhibitor's shipment via an alternate carrier, or return shipment to a local warehouse for disposition at exhibitor's expense.

Based on show move-in/moveout schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond EXPO's control may be moved into the exhibit hall on overtime. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the EXPO Service Desk.

PACKAGING, CRATES AND EMPTY CONTAINERS

EXPO shall not be responsible for surface damage to loose or uncrated materials, pad-wrapped, or shrink-wrapped materials. EXPO shall not be responsible for concealed damage, damage to carpets in bags or poly, or damage to materials improperly packed. EXPO shall not be responsible for crates and packaging unsuitable for handling, partially assembled, or having prior damage. Affixing "Empty" storage labels to containers is the sole responsibility of the exhibitor or his representative. All previous labels should be removed. EXPO assumes no responsibility for removal or misdelivery of containers with old labels or incorrect information on labels or for loss or damage to materials stored in containers labeled "empty."

THIS FORM IS TO BE FILLED OUT ONLY IF YOU HAVE HIRED A THIRD PARTY TO SET UP YOUR BOOTH.

THER BARTY BAYMENT CONDITIONS

	INIKU PARIT PATI	WENT CONDITIONS:	
party is to be invoiced for a serv payment of all charges by show	rice, the exhibiting firm accepts resp	onsibility for payment. The exhibit led to the wrong party and EXPO	ny orders. If there is any doubt which ing firm is ultimately responsible for was not provided with the completed exhibiting firm and third party.
PLEASE INDICATE W	HICH ITEMS/SERVICES	ARE TO BE INVOICED	TO THE THIRD PARTY:
☐ All Expo Services	Booth Cleaning	Booth Labor	
Freight Handling	Furniture/Carpet	Other (Specify):	
			In the event the third party named below nt to Expo prior to the close of the show.
	e Signature: cept American Express, Visa, Mastero non-official contractor form and COI mus		
	EXHIBITING	COMPANY	
Exhibiting Company:		E	Booth #:
Address:			
City:	State:	Country:	Zip Code:
Email:		Contact/s:	
Credit Card Used For Paymer	nt: No.:		Expires:
Security Code:	(TI	he 3 numbers on back of card or f	or Amex the 4 numbers on the front)
Billing Address for credit card	:		
City:	State:	Country:	Zip Code:
Credit Card Holder (Print Nan	ne):	Signature:	
manual and agrees to pay all charges as de		ed charges must be paid in ADVANCE, AN	erstands, and agrees to all forms in the exhibitor D a valid credit card must be on file with EXPO
On-site exchanges/cancellations of any o	rders/furnishings will be assessed a 100% p	pick-up fee.	
	THIRD	PARTY	
Third Party Company Name	e:	E	Booth #:
Address:			
City:	State:	Country:	Zip Code:
Email:		Contact/s:	
Credit Card Used For Paymer	nt: No.:		Expires:
Security Code:	(The	3 numbers on back of card or for a	Amex the 4 numbers on the front)
Billing Address for credit card:			
City:	State:	Country:	Zip Code:
Credit Card Holder (Print Nam	ne):	Signature:	

*****Cardholder hereby authorizes EXPO to charge credit card described herein for all charges incurred by Exhibitor and has read, understands, and agrees to all forms in the exhibitor manual and agrees to pay all charges as described in Cardholder Agreement. All estimated charges must be paid in ADVANCE, AND a valid credit card must be on file with EXPO authorizing payment for modified and/or additional charges. All Charges must be paid by end of Show.

On-site exchanges/cancellations of any orders/furnishings will be assessed a 100% pick-up fee.

A non-official contractor form and COI must accompany the Third Party Payment form.



DRAPED TABLES



	Qty	Advance Price	Standard Price	
2' x 4' - 30" H		\$139.25	\$174.00	
2′ x 6′ - 30" H		\$153.75	\$192.25	
2′ x 8′ - 30" H		\$183.00	\$228.75	
2′ x 4′ - 42" H		\$197.50	\$247.00	
2′ x 6′ - 42" H		\$212.00	\$265.00	
2′ x 8′ - 42" H		\$241.25	\$301.50	
4th sided skirt 30"		\$54.00	\$67.50	
4th sided skirt 42"		\$54.00	\$67.50	
		Amo	ount	

White

☐ Grey☐ Black

☐ Red☐ Blue

☐ Teal ☐ Gold

Peach
Burgundy

Please check color choice

UNDRAPED TABLES

	Qty		ance ice		idard ice	
2' x 4' - 30" H		\$10)4.25	\$13	0.25	
2′ x 6′ - 30" H		\$11	5.25	\$14	4.00	
2′ x 8′ - 30" H		\$13	7.00	\$17	1.25	
2′ x 4′ - 42" H		\$14	8.00	\$18	5.00	
2′ x 6′ - 42" H		\$15	9.00	\$19	8.75	
2′ x 8′ - 42" H		\$18	0.75	\$22	6.00	
_	•		Amo	unt		



30" Round Table

	Qty	Adv. Pr	ance ice	Standard Price
30" High		\$17	9.00	\$223.75
42" High		\$205.50		\$257.00
	Amount			



Chrome Square Table

If no drape color is selected the designated show color will be provided.

Qty		/ance rice	Standard Price
	\$16	3.75	\$205.00
Amo	unt		



Glass Table 53 1/8" W x 33 1/2" D x 29 1/8" H

Qty		ance rice	Standard Price
	\$292.25		\$365.50
Amo	unt		



Charging Table

Qty		ance rice	Standard Price
	\$874.50		\$1093.25
Amount			

Subtotal \$

8.9 % Tax \$

Amount Due \$

Company Name:

Booth #:





Black Side Chair

Qty		ance rice	Standard Price
	\$8	32.00	\$102.50
Amo	unt		



Upholstered Grey Side Chair

Qty		/ance rice	Standard Price
	\$8	5.00	\$105.50
Amo	unt		



White Folding Chair

Qty		ance rice	Standard Price
	\$82.00		\$102.50
Amo	unt		



Grey Padded Counter Stool

Qty		ance rice	Standard Price
	\$131.25		\$164.00
Amount			



Upholstered Grey Arm Chair

Qty	Advance Price	Standard Price
	\$71.50	\$89.50
Amo	unt	



White Stool with Back

Qty		/ance rice	Standard Price
	\$138.75		\$173.50
Amo	unt		



Clear Chair

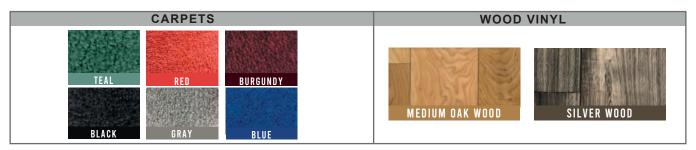
	Qty		/ance rice	Standard Price
		\$170.00		\$212.50
l	Amo	unt		

Subtotal \$ 8.9% Tax \$

Amount Due \$

Company Name:

Booth #:



BOOTH DIMENSIONS

What is your booth size (ft.)	Х		=
, ,	Length	Width	Sq. Ft

EXPO CLASSIC CARPET					
Please Select Color Choice: ☐ Gray ☐ Teal ☐ Black ☐ Red ☐ Burgundy ☐ Blue					
Qty.	Item	Discount Price	Regular Price	Total Price	
	10' x 10'	\$131.25	\$164.00		
	10' x 20'	\$270.50	\$338.25		
	10' x 30'	\$401.50	\$501.75		
	10' x 40'	\$524.75	\$656.00		

EXPO WOOD VINYL					
Please Select Color Choice:					
Qty.	Item	Discount Price	Regular Price	Total Price	
	10' x 10'	\$503.50	\$629.50		
	10' x 20'	\$1,007.00	\$1,258.75		
	10' x 30'	\$1,510.50	\$1,888.25		
	10' x 40'	\$2,014.00	\$2,517.50		

EXPO CUSTOM CUT CARPET				
Please Select Color Choice: Red Blue	☐ Grey ☐	Black 🗌 Teal	☐ Burgundy	
Booth Size: X =Sq. Ft.	Discount Price	Regular Price	Total Price	
Do you want Expo Classic Carpet	\$4.40	\$5.50		
Do you want Expo Plush Carpet	\$5.75	\$7.25		

PADDING & VISQUEEN					
Sq. Ft.	Item	Discount Price	Regular Price	Total Price	
	1/2" Padding	\$1.25	\$1.75		
	1" Padding	\$1.75	\$2.25		
	Visqueen	\$0.75	\$1.25		

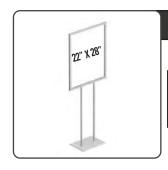
\$
\$
\$
\$ \$ \$

Company Name: Booth #:



Floor Easel

Qty		ance rice	Standard Price
	\$34.50		\$43.25
Amo	unt		



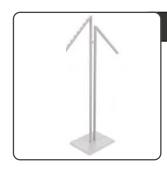
Sign Holder

	Qty	Ad F	vance Price	Standard Price
No graphic		\$1:	27.00	\$158.75
Sigle Graphic		\$1	71.75	\$214.75
Double graphic		\$2	17.50	\$272.00
	Amou	unt		



Adjustable Arm Rack

Qty		/ance rice	Standard Price
	\$70.00		\$87.50
Amo	mount		



2-Way Waterfall Rack

	Qty		/ance rice	Standard Price
		\$8	7.50	\$109.50
l	Amo	unt		



Drawing Bowl

Qty		/ance rice	Standard Price
	\$23.00		\$28.75
Amo	unt		



Black Retractable Rope Stanchions

Qty		/ance rice	Standard Price
	\$52.00		\$65.00
Amo	unt		
*MI	NIM	IM O	RDFR· 2



Wastebasket 14"L x 10"W x 15"H

Qty		ance rice	Standard Price
	\$3	8.00	\$47.50
Amo	unt		



Mini Refrigerator 20"L x 20"D x 34"H

Qty		ance rice	Standard Price
	\$34	15.00	\$431.25
Amo	unt		

Subtotal \$ 8.9 % Tax \$

Amount Due \$

Company Name:

Booth #:





\$80.00

\$100.00

*Electricity not included.

1M 2M 3M *Only for hard walls. *Please send layout and heights.

White Shelves

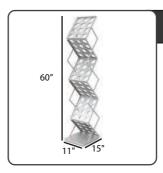
	Qty	Adva Pri		Standard Price
1 Meter		\$53	3.00	\$66.25
2 Meter		\$78	3.00	\$97.50
3 Meter	\$108		3.00	\$135.00
	Amount			



6' Track Lights with Two Cans

Qty	Advance Price		Standard Price
	\$27	5.75	\$345.00
	\$75.00		\$93.75
Amount			
	Amo	\$275 \$275 Amount	\$275.75 \$75.00

*Electricity not included.



Literature Rack 11"W x 15"D x 60"H

Qty		/ance rice	Standard Price
	\$207.00		\$258.75
Amo	unt		



Rolling TV Stand

Qty		/ance rice	Standard Price
	\$190.00		\$237.50
Amo	mount		



Free Standing Chrome Grid

Qty	Adva Pri		Standard Price
	\$21	9.50	\$274.50
Amo	unt		



*Can be installed on hard walls.
*Please contact us for other sizes.

TV Rentals

	Qty	Advance Price		Standard Price
43" TV		\$56	2.00	\$702.50
5 5 " TV		\$689.00		\$861.25
	Amo	unt		

*Electricity not included.



Pegboard Panel

	Qty		ance rice	Standard Price
2' x 8' - Vertical		\$19	1.00	\$238.75
2' x 8' - Horizontal		\$19	1.00	\$238.75
4' x 8' - Vertical		\$25	5.00	\$318.75
4' x 8' - Horizontal		\$25	5.00	\$318.75
	Amount			

Subtotal \$
8.9% Tax \$
Amount Due \$

Company Name:

Booth #:





1 meter Cabinet with Sliding Doors & Lock

	Qty	Advance Price		Standard Price	Graphic Size
Front Graphic		\$407.00		\$508.75	38"W x 36"H
White		\$312.00		\$390.00	
	Amo	ount			



2 meter Cabinet with Sliding Doors & Lock

	Qty		ance ice	Standard Price	Graphic Size
Front Graphic		\$58	31.00	\$726.25	77"W x 36"H
White		\$366.25		\$457.75	
	Amo	ount			



1 meter Curved Cabinet with Sliding Doors & Lock

	Qty		ance ice	Standard Price	Graphic Size
Front Graphic		\$40	7.00	\$508.75	42"W x 36"H
White		\$31	2.00	\$390.00	
	Amo	ount			



2 meter Curved Cabinet with Sliding Doors & Lock

	Qty		ance ice	Standard Price	Graphic Size
Front Graphic		\$58	31.00	\$726.25	86"W x 36"H
White		\$36	6.25	\$457.75	
	Amo	ount			



1 meter Diagonal Curved Cabinet without Doors

	Qty	Advance Price		Standard Price	Graphic Size
Front Graphic		\$456.50		\$570.75	60"W x 36"H
White		\$351.00		\$438.75	
	Amo	unt			



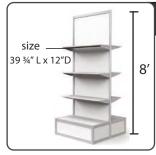
2 meterCurved ComersCabinet with Sliding Doors & Lock

	Qty		ance rice	Standard Price	Graphic Size
Graphic		\$61	0.00	\$762.50	Front: 38"W x 36"H Both Sides: 29 5/8"W x 36"H
White		\$366.25		\$457.75	
	Amo	unt			



1 meter Gondola Single Sided with 3 Shelves

	Qty		ance ice	Standard Price
Straight Shelves		\$361.50		\$452.00
Angled Shelves		\$417.25		\$521.50
	Amo	ount		



1 meter Gondola Double Sided with 6 Shelves

l						
		Qty		ance ice	Standa Price	_
Straig Shelv	ght ⁄es		\$452.00		\$565.	00
Ang Shelv	led ⁄es		\$541.25		\$676.	50
		Amount				

Subtotal \$
8.9% Tax \$
Amount Due \$

Company Name:

Booth #:





Solid Wall Cases 70"W x18"Dx84"H

	Qty	Advance Price	Standard Price		
White		\$742.00	\$927.50		
Black		\$742.00	\$927.50		
	Amo	Amount			



See-Thru Wall Cases 70"Wx18"Dx84"H

	Qty	Adva Pri		Standard Price
White		\$76	3.25	\$954.00
Black		\$763.25		\$954.00
·	Amount			·



Classic Black Showcase 20'D x 42'H

Select View Half Quarter

·	Qty	Advan Price		Standard Price	
4 Feet		\$468.00		\$585.00	
5 Feet		\$468.00		\$585.00	
6 Feet		\$468.	00	\$585.00	
	Amount				



Tower Cases TCS 1639 39"W x16"Dx79"H

	Qty	Adva Pri		Standard Price
White		\$64	6.75	\$808.50
Black		\$64	6.75	\$808.50
	Amo	ount		



Standard White 20"D x 38"H

	Qty	Advan Price	ce e	Standard Price	Select View & Color
4 Feet		\$569.2	25	\$711.50	1 =
5 Feet		\$569.25		\$711.50	☐ Half ☐ Quarter
6 Feet		\$569.2	25	\$711.50	☐ White
	An	nount			Black



Museum Cases 2020 20"Wx20"Dx72"H

	Qty	Adva Pri		Standard Price
White		\$62	5.50	\$782.00
Black		\$62	5.50	\$782.00
	Amo	ount		



Elite White 20"Dx415/16"H

	Qty	Advan Price	ce e	Standard Price	Select View & Color
4 Feet		\$604.	25	\$755.50	☐ Full
5 Feet		\$604.	25	\$755.50	☐ Half ☐ Quarter
6 Feet		\$604.25		\$755.50	☐ White
	An	nount			Black



Tower Cases TCS 2020 20"W x 20"Dx 79"H

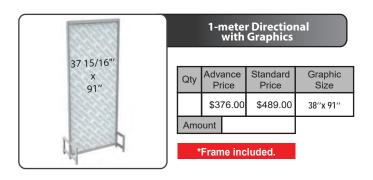
	Qty		ance ice	Standard Price
Light Gray		\$62	25.50	\$782.00
Black		\$62	25.50	\$782.00
	Amo	unt		

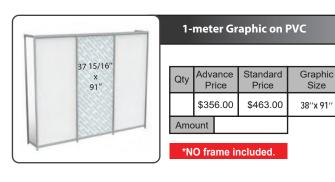
*Electricity not included

Subtotal	\$
8.9% Tax	\$
mount Due	\$

Company Name:

Booth #:







3-meter Overlay Graphic on 3/16" Ultramount

Qty		ance ice	Standard Price	Graphic Size
	\$1,142.25		\$1,485.00	115 7/16" x 96"
Amount				
*	Fran]		

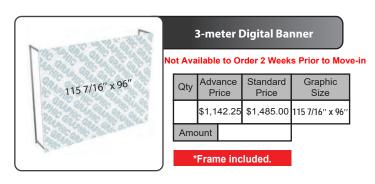


Graphic Posters on 3/16" Ultramount

Size

Qty	Advance Price \$61.50		Standard Price	Graphic Size
			\$80.00	20''x 30''
	\$8	9.00	\$115.75	24''x 36''
	\$178.00		\$231.50	36''x 48''
Amo	nount			

*NO frame included.





Pull up Banner

	Qty	Advance Price	Advance Standard Price Price		Graphic Size	
		\$371.50		\$483.00	33 1/2 "x 8 0 "	
I	Amount		·			

PRINTING PRICE PER SQ-FT FOR ANY CUSTOM SIZE IS:

- Send the files to print in one of these formats: EPS, PDF, TIFF, JPEG (High Quality).
- Convert all fonts to outlines.
- Send Graphic Files ready to print to info@expocci.com

Subtotal	\$
8.9% Tax	\$
Amount Due	\$

Company Name:

Booth #:

EXPO HARD WALL BOOTH OPTIONS

All our standard hardwall Custom Booths on the next few pages come in White. available colors:

Black	Grey	Blue	Green	Beige

Do you want something different than the same old booth? Call our Custom Design Department! We will custom design a booth to best show off your product!

For more information call our Design Team at 305.751.1234 or email info@expocci.com

		WHITE HARDWALL			LOR DWALL		COLOR		
QTY	ITEM	ADVANCE PRICE	STANDARD PRICE		ADVANCE PRICE	STANDARD PRICE		CHOICE	TOTAL
Turnkey	Rental Booth 101	\$3,223.25	\$4,190.25		\$3,389.25	\$4,406.00			
Turnkey	Rental Booth 102	\$3,223.25	\$4,190.25		\$3,389.25	\$4,406.00			
Turnkey	Rental Booth 103	\$3,444.75	\$4,478.25		\$3,611.75	\$4,695.25			
Turnkey	Rental Booth 105	\$1,760.75	\$2,289.00		N/A	N/A			
Turnkey	Rental Booth 201	\$5,225.50	\$6,793.25		\$5,559.50	\$7,227.50			
Turnkey	Rental Booth 202	\$5,919.00	\$7,694.75		\$6,298.50	\$8,188.00			
	ers made after decal is Not Include	d.	incur a 30	% I		8.9% Amount			
Compan	tional Requests: _				Booth #: Email:				
Phone:	Phone:				Fax:	Fax:			









Turnkey Rental Booth 101

INCLUDED ITEMS:

10' x 10' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 1 Custom curved counter with doors for storage and your graphic logo on counter (size: 60 1/8" x 35 7/8"H)
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights (Electrical is Not Included) Delivery, Installation & Dismantle

White HW Advance Price \$3,223.25/Standard Price \$4,190.25

Color HW Advance Price \$3,389.25/Standard Price \$4,406.00

Turnkey Rental Booth 102

INCLUDED ITEMS:

10' x 10' Grey carpet

- 1 Company logo/name header (size: 96 1/2" x 10"H)
- 3 Built-in counters with doors for storage
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights (Electrical is Not Included)

Delivery, Installation & Dismantle

White HW Advance Price \$3,223.25/Standard Price \$4,190.25

Color HW Advance Price \$3,389.25/Standard Price \$4,406.00

Turnkey Rental Booth 103

INCLUDED ITEMS:

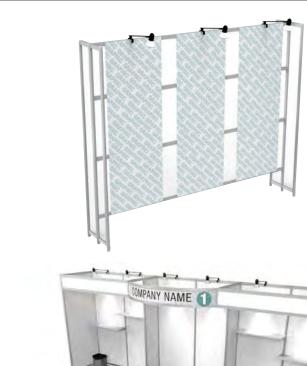
10' x 10' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 2 Built-in Counters with doors for storage
- 4 Clear shelves lit from above
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 3 Arm lights (Electrical is Not Included) Delivery, Installation & Dismantle

White HW Advance Price \$3,444.75/Standard Price \$4,478.25

Color HW Advance Price \$3,611.75/Standard Price \$4,695.25







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Turnkey Rental Booth 105

INCLUDED ITEMS:

10' x 10' Gray carpet

- 1 Metal frame (size 10' W x 8' H)
- 3 Graphics (size 2.5' W x 7' H)
- 3 Arm lights (Electrical is Not included)

Delivery, Installation & Dismantle

Advance Price \$1,760.75/Standard Price \$2,289.00

Turnkey Rental Booth 201

INCLUDED ITEMS:

10' x 20' Grey carpet

- 1 Company logo/name header (size: 85 5/8" x 10"H)
- 1 Curved counter w/doors & logo (size: 42 1/8" x 35 7/8"H)
- 4 Shelves
- 1 Table
- 3 Chairs
- 1 Wastebasket
- 6 Arm lights (Electrical is Not Included)
 Delivery, Installation & Dismantle

White HW Advance Price \$5,225.50/Standard Price \$6,793.25

Color HW Advance Price \$5,559.50/Standard Price \$7,227.50

Turnkey Rental Booth 202

INCLUDED ITEMS:

10' x 20' Grey carpet

1 Company logo/name header (size: 77"x 10"H)

Meeting area with plexi & graphics (size:1-77"x 20"H, 1-77" x 34"H)

- 1 Counter with company logo (size: 37 15/16" x 35 7/8"H)
- 2 Table
- 6 Chairs
- 1 Wastebasket
- 6 Arm lights (Electrical is Not Included)

Delivery, Installation & Dismantle

White HW Advance Price \$5,919.00/Standard Price \$7,694.75

Color HW Advance Price \$6,298.50/Standard Price \$8,188.00



"EXPO



Please complete the following information	:					
We plan to ship to: Advance W			Places in	dicato numbor o	f niocos and the os	timated weight:
We plan to ship on (date):					f pieces and the es	
Our materials should arrive on (date):	Dro #.		# of Pieces	Desc	ription	Weight
Carrier Name:Origin of Shipment (City, state):	PIO #			Cr	rates	
Please provide a contact name and numb		have in		Ca	rtons	
regards to this shipment.	criorary questions Ext O may	nave in		Ca	ases	
Name:	Phone:			C	arpet	
COMPUTATION OF MATERIAL HANDL	ING SERVICES			Misce	llaneous	
The following services, whether used com When recording weight, the actual weight For example: 185 lbs = 185 x RATE = \$ A	is the number you use unless le	ess than 100lbs	10	00 pound mi	Total Weight _	per shipme
Advance Shipment Advance Shipping Address:	\$1.30 per pour	C B S	ompany Na ooth Numb how Name:	ame: ber:	Advance W	
Deadline Date is: Shipments received after to additional 25% late handling			EXPO	Conventior 5959 NW ² Miami, F	n Contractors 15th Avenue EL 33169	
Advance Shipment Rates Include: Unloading crated material.				\$10	0.00	
Storing at EXPO's warehouse for up to 3 Unloading materials and delivery to your Removing of empty shipping containers returning at close of show. Reloading materials onto outbound trans	booth from your booth, storing during	show,		nt must be red	ee - Per Shipi ceived same day ounds)	
Description	Weight x Per Pound F	Rate = E	stimated Total C	ost	100 lb. m	inimum
	X per po	ound =			charge	ner
	p =	ound =			_	•
		ouriu –			shipm	ient
Additional Surcharges based on inbound Warehouse shipment Delivered after the Show Site Shipment Delivered Off Targe Overtime, inbound and/or outbound. Ad EXPO Warehouse Hours are Monday through Friday; 8:30am to 3:30p Holidays excluded.	deadline date. Add 25% to about, not on exhibitor set-up day. Add 25% to above rates.		rates. Mon	rtime Hours	ay; 8:00am to 4:30pn ay before 8:00am & a	
For Credit card payments, please complete pending move-in/move-out schedule.	ete the payment authorization for	rm. Any additiona	l overtime charges	will be invoiced	at Showsite and are	subject to change
We understand that your calculation is or receiving report. Adjustments will be made					eigh ticket on inbound	d material handlin
Single pieces weighing more than 5,000 be shipped directly to the show site.	pounds CANNOT be accepted a	at the warehouse.	Loose, easily dam	naged, uncrated o	or blanket-wrapped sl	nipments should
EXPO is not responsible for any damag	·		-	-		er.
If you have any questions about material	5.1			or Service depar	tment.	
Please complete the following and return	to EXPO along with the Shippin	ng Instructions for	n:			
Company Name:			Booth #:			
Contact Name:		Email:			Phone:	
Authorized Signature:			Print Name:			
-						

Tal. 205 754 4224 5am 205 754 4222 OD amail to info@avecasi aam

Signature also indicates you have read and accept the Payment Policy and Terms and Conditions, sign and return to EXPO.
Payment Authorization must be completed and returned with Material Handling worksheet. Other charges may apply, please review Material Handling Information form included in this manual.

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SHIPPING INSTRUCTIONS PRIOR TO SHOW - ALL SHIPMENTS MUST ARRIVE PRE-PAID

(Payment Must be on file when received for Material Handling charges)

- 1. Expo Convention Contractors, Inc. MUST have a credit card on file or the shipments will be held until one is received. If no payment is on file this may delay the delivery of your materials to your booth and setup.
- 2. Shipments must be consigned to EXPO Convention Contractors, Inc. The hotel and/or convention site do not have the facilities to receive such shipments and they will be refused.
- 3. All shipments must be properly labeled and addressed to the warehouse or facility. Exhibits left without a Bill of Lading filled out will be forced through our house carrier eLogistics/returned to our warehouse and held for disposition at an additional charge, Expo is not responsible for condition, count or content until such time exhibits or materials are picked up for removal after the exhibition's close.
- 4. All materials should be properly insured against fire, theft and all hazards while in transit to and from your booth and for the exhibition's duration picked up for removal after the exhibition's close.
- 5. All shipments requiring special handling for reasons including, but not limited to, length, width or height, are handled on a time and material basis.
- 6. Expo Convention Contractors, Inc., as the Official Drayage Contractor, has control over all freight docks, doors, elevators, and crate storage areas. A charge of \$50.00 per crate, box or carton is accessed for any shipment not handled by Expo Convention Contractors, Inc., when Expo is required to handle storage of empty containers.
- 7. Remove all expired shipping labels before shipping to avoid confusion.
- 8. Collect shipments are not accepted and will be refused upon delivery.



and or unskidded exhibit material.

USE OUR IN HOUSE PREFERRED CARRIER FOR ALL YOUR SHIPPING NEEDS MAKE SHIPPING TO AND FROM YOUR TRADESHOW EFFORTLESS

For a preliminary shipping quote, please complete the eLogistics form on page 19 and return to info@expocci.com. The following information is needed in order for us to provide a quote:

-Company Name, Contact Name/Phone Number, Show Name/Booth #, Pickup Address/Destination Address, City, State, Zip. -Approximate Weight, Number of Pieces, Type of Pieces in Shipment, i.e., skid, carton, crate, Dimensions, Business Hours -Is there a Loading Dock, Does Driver have to go in Building and/or Elevator, Residential Area

We will respond with a preliminary quote based on estimated weight and above information within 24 hours when requested Sunday-Thursday. Our service is ground 5-7 business day shipping only.

SHIPPING INSTRUCTIONS AT CLOSE OF CONVENTION /TRADESHOW

(You MUST Fill out a BOL at show-site or request a pre-printed BOL)

EXPO CONVENTION CONTRACTORS, INC. WILL REPOUTE ALL OUTBOUND SHIPMENTS UNLESS SPECIAL ARRANGEMENTS ARE MADE.

- 1. You must fill out a Bill of Lading at the Expo Service Desk at the close of the show or request a pre-printed Bill of Lading at least one week prior to show open. We will not turn over the materials to your carrier without a Bill of Lading.
- 2. Your account must have a zero balance and we must have payment on file for any outbound handling charges or your freight will not be turned over to your carrier. Outbound handling charges, i.e. overtime move-out, special handling, return to warehouse, reroute shipping charges, etc.
- 3. If your freight carrier does not check-in on time your freight will be rerouted through our preferred carrier eLogistics and shipping charges will apply. If available and chosen on the Bill of Lading freight may be returned to our warehouse at an additional charge for your carrier to pick-up at a later date.
- 4. Exhibitor routing of outbound shipments is honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a Bill of Lading turned into the service desk at show site. In the event the designated carrier fails to pick up by a specified time, Expo Convention Contractors, Inc. will reroute said shipments.

INSURANCE

(This Form Must Be Signed and Returned with the Material Handling Authorization)

Expo Convention Contractors, Inc. is not responsible for the count or content of material after it has been placed in the exhibit areas. Exhibitor agrees to hold harmless Expo Convention Contractors, Inc. from responsibility for concealed and/or apparent damage to uncrated

Please make certain all materials are properly insured against "ALL RISK" from the time your materials leave your facility until the are returned back to your facility after the show.

AUTHORITY TO HANDLE & BILLING INSTRUCTIONS. ACCEPTANCE OF ALL ITEMS AND CONDITIONS HEREIN STATED:

Company Name:		Booth #:
Address:		
Attention:	Phone:	Fax:
City:	State:	Zip Code:
Authorized by (please print):	Title:	
Signature:	Convention /Tradeshow:	

To ensure orderly processing of material handling requirements, it is absolutely essential that this form be READ, COMPLETED AND SIGNED by an organization officer.



MATERIAL HANDLING INFORMATION & ADDITIONAL CHARGES

SPECIAL HANDLING

Rate as shown on Material Handling Authorization Form

The standard material handling applies to shipments that can be readily handled off or onto a truck using a conventional forklift or pallet jack equipment without rehandling. A special handling charge applies if your shipment requires extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

OVERTIME Surcharge: 25%

Based on show move-in/move-out schedule and/or late driver check-in, an overtime surcharge per occurrence applies to shipments handled at show site during overtime hours. Your advance warehouse shipments may be received during straight time, but due to scheduling conflicts beyond EXPO's control may be moved into the exhibit hall on overtime. Any additional overtime charges will be invoiced at show site and are subject to change pending move-in/move-out schedules. Handling times will be documented on shipping documents. Drivers picking up outbound shipments will be sequenced for loading ONLY after a bill of lading is submitted to the EXPO Service Desk AND the driver has checked in.

LATE SHIPMENTS Surcharge: 25%

A surcharge will apply to shipments not arriving within the published dates (refer to Show Information page for dates) for advance warehouse or arriving on show site after show opening.

UNCRATED SHIPMENTS

Rate as shown on Material Handling Authorization Form

An additional charge of 50% (or as stated on Material Handling Authorization page) of the applicable material handling charge at the time of delivery shall be charged for all loose, uncrated, or unprotected shipments received at the show site docks. The charge is a one-time charge that includes both move-in and move-out of the show and is based on the weight of the shipment handled.

OFF-TARGET DELIVERIES Surcharge: 25%

For targeted shows (exhibitors who received/requested a Targeted Date/Time), a surcharge will apply if shipment is not delivered (or carrier has not checked in) during assigned target date/time.

PADDED VAN DELIVERIES Surcharge: \$8.00/CWT

A padded van surcharge applies to van line carriers that transport freight at cubic displacement rates, operate a non-standard dock height equipment, require freight on the truck to be unloaded in a specific order or orientation, or require that freight on the truck be moved to unload the actual delivery.

MARSHALING YARD Surcharge: Maximum \$20.00

Where EXPO Convention Contractors, Inc. as the show contractor must lease space for marshaling yard operations because no space is provided by the facility, EXPO may charge a fee per shipment processed through the marshaling yard.

REWEIGH OF SHIPMENTS Surcharge: \$25.00 per forklift load

An additional charge per forklift load will be applied to shipments that have to be reweighed at the dock due to the lack of a certified weight ticket, or an incorrect or understated weight on a delivery document.

EMPTY CRATE STORAGE Surcharge: \$50.00 per piece

A charge per crate, carton or skid applies when EXPO handles the storage and return of empties from a shipment not received by EXPO and therefore not subject to material handling charges.

ENVELOPE DELIVERIES Surcharge: \$25.00 per envelope

During show hours at the show facility, a charge will apply to receiving and delivering envelope packages to your booth.

ACCESSIBLE STORAGE Surcharge: Based on applicable Labor rate (refer to labor order form)

Accessible storage will be accessible during the show, but not necessarily by exhibitors. There is a one hour labor rate charge for each time the accessible storage is accessed. There will be no charge to return material to the booth at the close of the show.

SPECIAL HANDLING Surcharge: BASED ON WEIGHT OF MATERIALS AND LOCATION

Shipments arriving at the warehouse during Expo show move-in days and/or Exhibitor Move-in Days will be charged a Special Handling Fee. This fee will be based on the shipment received and the Delivery Location. The minimum charge will be \$250.00. Please see the Expo Quick Facts for Delivery Days. Times and Location.

RETURN TO WAREHOUSE Surcharge: \$15.00 per CWT, Minimum \$50.00

Crated materials only, uncrated materials will not be accepted at warehouse. Return to warehouse will be charged after Material Handling and Overtime Charges.

MOBILE SPOTTING FEE Surcharge: \$375.00 round trip ST Charge/\$650.00 round trip OT charge

Vehicles operated by exhibitors may be allowed on the exhibit hall floor for loading or unloading, if EXPO determines such activity to be operationally feasible and safe. All vehicles operated on the exhibit hall floor must be escorted by EXPO personnel. In such cases, a MOBILE SPOTTING FEE will be charged. All local fire marshal rules and regulations apply. Please call customer service for details.

If you have any questions about material handling, please contact EXPO Customer Service department.



MATERIAL HANDLING Q & A

What is material handling (also referred to as drayage)?

Material handling is the process of unloading your freight from your shipping carrier, either at the warehouse or show site, delivering it to your booth, storing your empty containers (empties) if required, returning of your empties at the close of show, and then reloading your freight back onto your shipping carrier.

What is the definition of "freight"?

Any exhibit materials that are shipped or delivered to the advance warehouse or show facility via shipping carrier, POV, or delivery truck.

What is a "certified weight ticket"?

A printed weight ticket from a scale certified or inspected by a government authority such as the Dept. of Agriculture, indicating the date weighed, the weight of the shipment and the vehicle ID of the unit being weighed.

What is the difference between material handling and shipping?

Shipping is the process of carrying your shipment from your location, pick-up area to its destination and also the process of returning your shipment back to your location after the close of the show. Material handling begins at the time your shipment arrives to the docks (please refer to 'What is material handling?" for the full definition.)

Do I need to order a fork lift to unload or reload my freight?No, please do not order a forklift for unloading/reloading of your materials.

What does CWT mean?

CWT is an acronym for Century Weight, therefore it means per 100 lbs.

IMPORTANT FACTS ABOUT ADVANCE SHIPMENTS

All shipments that are addressed to the advance warehouse address (please refer to "Advance Warehouse" shipping labels included in this manual).

EXPO will begin accepting your shipments 30 days prior to first show open day (date may vary depending on show schedule)

The warehouse will receive shipments Monday-Friday, 8:00am - 3:30pm, excluding holidays.

Shipments must arrive by advance warehouse deadline date to avoid a late surcharge. (Please refer to the "Show Information" page included with this manual for deadline date.)

Crates, cartons, skids, fibercases, and carpets can be accepted at the warehouse, but DO NOT ship crates weighing over 5,000 lbs., loose/uncrated shipments and/or machinery to warehouse. You must ship those items direct

All shipments must have a bill of lading or delivery slip indicating number of pieces and weight. Certified weight tickets required

All shipments must be prepaid, no collect on delivery shipments will be accepted.

MATERIAL HANDLING CHARGES

What determines how much I'm charged?

Charges are based off the weight from your inbound weight ticket included with vour shipment.

How do I calculate material handling charges?

Material handling services, whether used completely, or in part, are offered as a package. When recording weight, round up to the next 100 lbs. For example: 185 lbs. = 185 lbs X RATE = \$ Amount or minimum charge, whichever is greater.

Will there be any additional charges?

Additional charges may apply. Please review the Material Handling Authorization and Material Handling Additional Services forms included in the manual for all applicable fees.

MATERIAL HANDLING CHARGES

What are specialized carrier shipments?

Shipments that arrive via small package carrier such as FedEx Express Service, UPS small package service or DHL small package service AND do not have a certified weight ticket included with shipment. This applies to packages weighing under 100 lbs.

How do I calculate my specialized carrier shipment?

Charges for specialized carrier shipments are based on per carton, per delivery.

Example: I'm shipping 3 packages via FedEx, how much will I be charged? 3 x per carton rate = \$ amount charged (plus any additional fees that may apply).

Please be advised that your whole shipment may not arrive to its destination at one time. Therefore, you may be charged per each delivery, and minimum charges may apply.

CRATED~UNCRATED~SPECIAL HANDLING

What are CRATED materials?

Materials delivered that are skidded or in a container that can easily be unloaded/ reloaded with no special handling required.

What are UNCRATED materials?

Materials delivered that are loose, pad-wrapped or unskidded without proper lifting bars and/or hooks.

What Is SPECIAL HANDLING?

Shipments delivered that require extra labor for stacking or unstacking containers on a truck (cubic loading), tarping or untarping freight or containers, or rigging pieces for loading or unloading on a truck or from the ground, or other circumstances requiring the rehandling of materials.

LIABILITY INSURANCE

What is and why would I need liability Insurance?

Accidents happen, therefore, most show organizers and facilities require liability insurance. Please refer to your booth contract for exact minimums

Please make sure your materials are covered from the moment they leave your company location to the time they return after the close of the show.

OUTBOUND SHIPMENTS

You must complete an EXPO Material Handling Agreement (MHA) for all outbound shipments. A MHA will be distributed at show site if all services have been paid in full, or you can request one at the customer service desk.

Upon completion of packing and labeling of your materials, complete the bill of lading with all required information, and return to customer service. If you have questions on how to complete your bill of lading, please ask a EXPO customer service representative located at the customer service desk

If you are NOT using the designated shipping carrier, you must call your carrier with pick-up information. If your carrier fails to pick up your shipment, EXPO will either reroute your freight through the carrier of our choice or return to the local warehouse (whichever is indicated on your MHA).



ADVANCED SHIPPING LABELS

Convention contractors ADVANCE WA	REHOUSE
Company Name: Contact Name: Contact Phone #:	_ Booth #:
For: Receiving Hours: M-F 8:30am - 3:00pm	First day freight can arrive w/o a surcharge: Last day freight can arrive w/o a surcharge:

Convention contractors ADVANCE WA	AREHOUSE
Company Name: Contact Name: Contact Phone #:	Booth #:
For: Receiving Hours: M-F 8:30am - 3:00pm	First day freight can arrive w/o a surcharge: Last day freight can arrive w/o a surcharge:



Yes [

ΝоΓ

	Labor Information		Discount Price	Standard Price
Straight Time	Monday - Friday	8:00 am - 4:30 pm	\$76.50	\$96.00
Over Time	Monday - Friday Saturday & Sunday	4:30 pm - 8:00 am All Day	\$114.75	\$144.00
Double Time	Holidays	All Day	\$153.00	\$192.00

Expo Supervisory Fee is 30% of total cost or \$60.00, whichever is greater.

Is Labor for assembling sign for hanging?

Please note

- Hours are based on estimates, you will be invoiced for actual time incurred.
- Requested times are not guaranteed and are based on availability.
- Minimum one hour will be charged. Additional time will be billed in half-hour increments.
- If Labor order is cancelled within 24 hours of scheduled services, total charges will be assessed.

INSTALLA ^T	ΓΙΟΝ					
Your Supervisor's Name: Cell Number:			Expo Supervision? Yes No No			
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost
DISMANTL						
Your Supervis Cell Number:				Expo Supervis	sion? Yes 🗌	No 🗌
Date	Start Time	Number of Men	Hours per Man	Rate	Expo Supervision Cost	Estimated Cost
Please c	omplete this se	ection if you ha	ve chosen EX	PO to supervis	se your installation ar	nd/or dismantling.
et-up Informat lease check all both size: orklift required: arpet is? arpet padding? rawings?	ion for Installation that apply and pro Yes Owned Yes Faxed to EXI	n: vide information wi	here requested.	Inbound Freig Carrier Compar # of pieces: Is Shipment? Tracking/Pro#: Estimated arriv Shipment to arri	ht Information ny Name: Weight o Crated al date: rive at: Warehous	f Shipment: Uncrated
et-up Informate ease check all poth size: prklift required: arpet is? arpet padding? rawings? lectrical Informate Electrical drawing Electrica	ion for Installation that apply and protect that are also as a second and protect that are apply and protect that are apply appl	vide information when the official contract	here requested. om EXPO w/exhibit crates ttached) ttor t apply):	Inbound Freig Carrier Compar # of pieces: Is Shipment? Tracking/Pro#: Estimated arriv Shipment to arr Outbound Fre Carrier Compar Delivery Shipm Address: City, State, Zip: Type of Service If for any reason	ht Information ny Name: Weight o Crated al date:	f Shipment: Uncrated e Show Site i:ed up by your carrier, pleang options: if option) arrier:

% Additional charge ded to floral orders DISCOUNT DEADLINE

PLANT RENTALS:



5' to 6' Green Plants in Baskets: \$118.00 each for show each x No. of Plants = Total

3' to 4' Green Plants in Baskets: \$88.00 each for show each x

No. of Plant = Total



Seasonal Blooming Plant Rentals: \$70.50 each for show

each x No. of Plants = Total



Boston Fern Plant Rentals: \$85.75 each for show

each x No. of Plants = Total



Beautiful Flower Arrangements: FOR PURCHASE ONLY

Small Arrangements each x No.=

Medium Arrangements each x No.=

Large Arrangements each x No.=

An Additional 30% charge will be applied to orders received after the discount deadline date.

Flower arrangements are for purchase only, all other rentals need to be returned at the end of the show or a purchase price of double the rental fee will apply.

Subtotal	
8.9% Sales Tax	
Amount Due	

Company Name:	Booth #:
Contact Name:	Phone:
Signature:	email:

Please indicate the Services Needed

All Rates Based on Gross Booth/Display Area, 100 square feet Minimum

Food service Cleaning is Mandatory every 2 nour	s when you serve lood in your booth
Booth Sanitizing Wipe Down	
Rate Booth	Size # Days Total
(Check if Needed) \$0.51 per sq. ft. X (# Sq.	Feet) X = \$ Total Due
Specify Dates Needed:	
Food Services Cleaning - to include trash/food ren	noval & sweeper/vacuum
Rate #Hou	urs # Days Total
(Check if Needed) \$26.50 per hour X (# of h	ours) X (# Days Needed) = \$ Total Due
Specify Dates Needed:	
Carpet Vacuuming	
Rate Booth	Size # Days Total
(Check if Needed) Vacuuming \$0.51 per sq. ft. X (# Sq.	Feet) X = \$ Total Due
Specify Dates Needed:	
Porter Service - Trash Removal (2 hour intervals)	
Rate Times Per Da	ay # Days Total
1 - 5 Booths: \$55.00 @ (Number Intervals Per	Day) X (Total Number Days) = \$
(Check if Needed) 6 - 15 Booths: \$67.00 @ (Number Intervals Per	Day) X (Total Number Days) = \$
Specify Dates Needed:	
Exhibit Cleaning	
(Check if Needed) Exhibit cleaning & dusting 1 time only (Check if Needed)	\$35.50 X # of days = \$ \$46.75 X = \$ (Specify Date Needed)
Specify Dates Needed:	
	Subtotal \$ No tax \$ Amount Due \$
Company Name:	Booth #:
Contact Name:	Phone:
Email:	Fax:



PLEASE COMPLETE:

Labor Source:

EXPO LABOR

For Exhibitors intending to use a third party contractor for any services including payment, its own labor or contract for such services separately from EXPO, please read the following restrictions, requirements, and restraints. A non-official service contractor is any company, other than the designated official contractors, that an exhibitor wishes to use that requires access to the exhibit hall either before, during or after the Show. Use of a non-official contractor who requires any of the following services is not permitted: electrical, plumbing, telephone lines, drayage, rigging, booth cleaning, and catering. NOTE: A valid and current copy of Exhibitor's contractor's Certificateof Insurance naming Expo Convention Contractors Inc., National Business Officer Association and Atlanta Marriott Marquis as "Additionally Insured" must accompany this document. If these documents are not provided, Exhibitor will not be allowed to use contractor's services in the area where unions claim jurisdiction. Insurance minimum limits/requirements are: (a) Commercial liability insurance, on an occurrence form, in the amount of One Million (\$1,000,000.00) Dollars per occurrence for bodily injury, death, property damage, and personal injury. The policy must include coverage for premises operations, blanket contractual liability (to cover indemnification section), products, completed operations and independent contractors. (b) Automobile liability insurance in the amount of One Million (\$1,000,000.00) Dollars per occurrence to provide coverage for any owned and non-owned vehicles, including loading and unloading hazards. (c) Workers' compensation and employer's liability coverage as required by Florida Statue.

NOTE: Complete this form only if your company is using a Service Contractor other than EXPO Convention Contractors, Inc. to pay for services, unpack, erect, assemble, dismantle or pack your display. The local union claims jurisdiction over the erection, dismantling, repair and building of all exhibits. If using another service contractor they must use the local union labor either through their own contract or direct hire through Expo Convention Contractors, Inc.

(Exhibiting Company Name) (EAC Company Name)	Will indemnify and hold harmless EXPO Contractors, Inc. from and against any bodily injury or property damage liability claims, judgments, damages, costs or expense, including reasonable attorney fees, arising out of or occasioned by the operations performed by except for occurrences or accidents caused by the sole negligence of EXPO Convention Contractors, Inc., or for occurrences or accidents by any other party.					
Exhibitor Company Name:					Booth #:	
Address:						
City:		State:		Country:		Zip:
Telephone:			Fax:			
Authorized On-Site Representati	tive:				Cell Phone:	
		(Please F	Print)			
Name of Service Firm:						
Address:						
City:		State:		Country:		Zip:
Contact Name:			Telephone:			
Email Address:			On-Si	te Supervisor		
On-Site Cell Phone:						

Please return via fax along with payment policy form 305.751.1298 or email to info@expocci.com

The COI Must have ALL Additionally Insured named, Exhibitor Name and Booth # (see Sample COI for reference).

Other:

NOTE: This form must be returned with a valid and current Certificate of Insurance naming EXPO Convention

Contractors Inc., Show Management and Show Location from above as "Additionally Insured" by

Local Union Direct Contract



To assist you in planning for your participation in this event, we are certain you appreciate knowing in advance that union labor is required for certain aspects of your exhibit handling. To help you understand the Area Work Rules, we ask you to read the following:

FREIGHT HANDLING

The Local Union claims jurisdiction over the operation of all material handling equipment, all unloading and reloading. An exhibitor may move material that is hand-carriable by one person in one trip, without the use of dollies, hand truck or other mechanical equipment. When exhibitors choose to hand-carry in accordance with the foregoing, they are not permitted access to the loading dock area(s).

EXPO is responsible for receiving and handling all exhibit materials and empty crates. It is our responsi-bility to manage loading docks and schedule vehicles for the smooth and efficient move-in and move-out of the exposition.

EXHIBIT INSTALLATION AND DISMANTLING

We have an contract with the Local Union which claims jurisdiction over the installation and dismantle of tradeshows and exhibits. Full time employees of the exhibiting companies, however, may set their own exhibits without assistance from this local. Any labor services that may be required beyond what your regular full time employees can provide, must be rendered by the Union. Labor can be ordered in advance by returning the Labor form, or at show site, at the service desk. Proof of full time employment status may be requested by the Union Steward of any personnel working on your booth.

GRATUITIES

We request that exhibitors do not tip (such practices as giving money, merchandise, or other special consideration for services rendered) employees. Do not give coffee breaks other than mid-morning and mid-afternoon, when union employees have fifteen minute paid breaks. Any attempts to solicit a gratuity by an employee for any service should be reported immediately to a supervisor. Employees are paid at an excellent wage. Tipping is strongly discouraged and is not an accepted company policy.

EXPO HOLD HARMLESS AGREEMENT / VEHICLE SPOTTING

The Association and Exhibitor will hold harmless EXPO Convention Contractors, Inc. for any damage or injury resulting from vehicle spotting. Damage or injury to Vehicle / Driver / 3rd Party Personnel / Display.

IN GENERAL

Craftsmen at all levels are instructed to refrain from expressing any grievances or directly challenging the practices of any exhibitor. It is recommended that any questions arising with regard to union jurisdiction or practices be directed to an EXPO management representative.





BLANC

Bright White Leather



Blanc Sofa 75"W x 35"D x 35"H Item #18228-0847 Advance Price: \$1,127.25 Standard Price: \$1,409.00



Blanc Loveseat 54"W x 35"D x 35"H Item #18167-0614 Advance Price: \$1,076.00 Standard Price: \$1,345.00



Blanc Chair 33"W x 35"D x 35"D Item #18284-0834 Advance Price: \$899.00 Standard Price: \$1,123.75



Blanc Bench Ottoman 48"W x 24"D x 18"H Item #18024-0072 Advance Price: \$540.00 Standard Price: \$675.00



Blanc Cube Ottoman 17"Square x 17"H Item #18184-0274 Advance Price: \$189.00 Standard Price: \$236.25

FUNCTION

Modular Seating Collection White Leather



Function Armless Chair 28" Square x 29"H Item #18284-0554 Advance Price: \$575.25 Standard Price: \$719.00



Function Corner 28"Square x 29"H Item #18066-0016 Advance Price: \$618.25 Standard Price: \$773.00











CONTINENTAL

Modular Seating Collection White Leather



Continental Curved Loveseat 82"W x 34"D x 31"H Item #18303-0006 Advance Price: \$1,111.00 Standard Price: \$1,388.75



Continental Reverse Curved Loveseat 72"W x 34"D x 31"H
Item #18304-0002
Advance Price: \$1,076.00
Standard Price: \$1,345.00



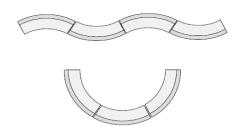
Continental Curved Bench 70"W x 26"D x 19"H Item #18184-0283 Advance Price: \$564.25 Standard Price: \$705.25



Continental Wedge Ottoman 30"W x 34"D x 19"H Item #18296-0006 Advance Price: \$478.00 Standard Price: \$597.50



Continental Half Moon Ottoman 33"W x 19"D x 19"H Item #18184-0284 Advance Price: \$478.00 Standard Price: \$597.50



SOPHISTICATION

Modular Seating Collection White Leather



Sophistication Sofa 72"W x 31"D x 48"H Item #18228-0674 Advance Price: \$1,111.00 Standard Price: \$1,388.75



Sophistication Loveseat 48"W x 31"D x 48"H Item #18167-0466 Advance Price: \$750.75 Standard Price: \$938.50



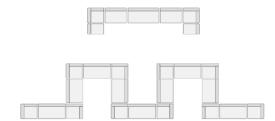
Sophistication Chair 24"W x 31"D x 48"H Item #18284-0563 Advance Price: \$564.25 Standard Price: \$705.25



Sophistication Corner 31"Square x 48"H Item #18066-0017 Advance Price: \$564.25 Standard Price: \$705.25



Sophistication Ottoman 31"Square x 19"H Item #18184-0130 Advance Price: \$424.00 Standard Price: \$530.00





BOCA

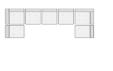
Modular Seating Collection Black Leather



Boca Armless Chair 22"W x 27"D x 30"H Item #18284-0786 Advance Price: \$575.25 Standard Price: \$719.00



Boca Corner 27"W x 27"D x 30"H Item #18066-0026 Advance Price: \$618.25 Standard Price: \$773.00







METRO

Black Leather



Metro Sofa 85"W x 35"D x 35"H Item #18228-0602 Advance Price: \$926.25 Standard Price: \$1,157.75



Metro Loveseat 60"W x 35"D x 35"H Item #18167-0467 Advance Price: \$892.50 Standard Price: \$1,115.75



Metro Chair 35"Square x 35"H Item #18284-0482 Advance Price: \$696.50 Standard Price: \$870.75



Metro Bench Ottoman 60"W x 24"D x 17"H Item #18024-0008 Advance Price: \$478.00 Standard Price: \$597.50



Metro Square Ottoman 40"Square x 17"H Item #18184-0179 Advance Price: \$478.00 Standard Price: \$597.50



Metro Cube Ottoman 18"Square x 18"H Item #18184-0128 Advance Price: \$189.00 Standard Price: \$236.25

SUAVE MIDNIGHT

Midnight Suede



Suave Midnight Sofa 77"W x 36"D x 33"H Item#18228-0085 Advance Price: \$811.25 Standard Price: \$1,014.00



Suave Midnight Loveseat 54"W x 36"D x 33"H Item #18167-0069 Advance Price: \$704.75 Standard Price: \$881.00



Suave Midnight Chair 32"W x 36"D x 33"H Item #18284-0151 Advance Price: \$529.25 Standard Price: \$661.50



GRAMMERCY

Modular Seating Collection Charcoal Leather



Grammery Sofa 82"W x 36"D x 36"H Item #18228-0605 Advance Price: \$1,031.50 Standard Price: \$1,289.50



Grammercy Loveseat 57"W x 36"D x 36"H Item #18167-0469 Advance Price: \$899.25 Standard Price: \$1,124.00



Grammercy Chair 28"W x 36"D x 36"H Item #18284-0485 Advance Price: \$575.25 Standard Price: \$776.50



Grammercy Corner 36"Square x 36"H Item #18066-0015 Advance Price: \$661.50 Standard Price: \$827.00



Grammercy Square Ottoman 40"Square x 17"H Item #18184-0033 Advance Price: \$478.00 Standard Price: \$597.50



Grammercy Round Ottoman 46"Round x 17"H Item #18184-0036 Advance Price: \$478.00 Standard Price: \$597.50

MONTANA MOCHA

Mocha Tan Fabric



Montana Mocha Sofa 79"W x 35"D x 34"H Item #18228-0784 Advance Price: \$872.25 Standard Price: \$1,090.25



Montana Mocha Loveseat 57"W x 35"D x 34"H Item #18167-0573 Advance Price: \$766.75 Standard Price: \$958.50



Montana Mocha Chair 35"Square x 34"H Item #18284-0704 Advance Price: \$591.50 Standard Price: \$739.50

CHANDLER

Red Leather



Chandler Sofa 76"W x 37"D x 35"H Item #18228-0795 Advance Price: \$926.25 Standard Price: \$1,157.75



Chandler Loveseat 53"W x 37"D x 35"H Item #18167-0581 Advance Price: \$892.50 Standard Price: \$1,115.50



Chandler Chair 31"W x 37"D x 35"H Item #18284-0717 Advance Price: \$696.50 Standard Price: \$870.75



Chandler Bench Ottoman 60"W x 24"D x 17"H Item #18024-0062 Advance Price: \$478.00 Standard Price: \$597.50



EVOKE



Evoke Sofa 81"W x 35"D x 27"H Item #13229-0007 Advance Price: \$1,400.00 Standard Price: \$1,750.00



Evoke Chair 33"W x 35"D x 27"H Item #13041-0015 Advance Price: \$750.75 Standard Price: \$938.50



Evoke Cocktail Table 48"W x 24"D x 18"H Item #13054-0011 Advance Price: \$478.00 Standard Price: \$597.50



Evoke Cube Ottoman 18"Square x 18"H Item #13110-0008 Advance Price: \$301.00 Standard Price: \$376.25



Evoke End Table 24"W x 28"D x 25"H Item #13110-0009 Advance Price: \$424.00 Standard Price: \$530.00

NIKO

Grey Microfiber



Niko Sofa 81"W x 30"D x 38"H Item #18228-0858 Advance Price: \$1,146.25 Standard Price: \$1,432.75



Niko Loveseat 58"W x 30"D x 38"H Item #18167-0622 Advance Price: \$1,047.50 Standard Price: \$1,309.50



Niko Chair 31"W x 30"D x 38"H Item #18284-0856 Advance Price: \$872.25 Standard Price: \$1,090.25



STAGE CHAIRS



Midnight Stage Chair Midnight Microfiber 25"W x 26"D x 37"H Item #18284-0478 Advance Price: \$345.75 Standard Price: \$432.25



Chamois Stage Chair Beige Microfiber 25"W x 26"D x 37"H Item #18284-0807 Advance Price: \$345.75 Standard Price: \$432.25



Buckskin Stage Chair Tan Microfiber 25"W x 26"D x 37"H Item #18284-0476 Advance Price: \$345.75 Standard Price: \$432.25



Empire Chair Leather 28"W x 32"D x 32"H Item #18284-0621 (black) Item #18284-0564 (white) Advance Price: \$618.25 Standard Price: \$772.75



Monarch Chair Bright White Leather 28"Square x 30"H Item #18284-0785 Advance Price: \$396.00 Standard Price: \$495.00

OTTOMANS

BANQUETTES





Essentials Storage Ottoman 48"W x 24"D x 20"H Item #18184-0192 Advance Price: \$661.50 Standard Price: \$827.00



Grammercy Banquette 60"Round x 19"H (2 pieces) Item #18011-0010 Advance Price: \$1,400.00 Standard Price: \$1,750.00



Essentials Banquette High Top 60"Round x 48"H (2 pieces) Item #18011-0011 Advance Price: \$1,400.00 Standard Price: \$1,750.00



Essentials Turning Bed 96"W x 48"D x 36"H (2 pieces) Item #02082-0032 Advance Price: \$1,682.25 Standard Price: \$2,102.75



STOOLS



Criss Cross Stool 15"W x 19"D x 41"H Item #05237-0038 (espresso) Item #05237-0039 (white) Advance Price: \$317.25 Standard Price: \$396.50



Colin Stool 20"W x 19"D x 46"H Item #05237-0305 **Advance Price:** \$266.00 Standard Price: \$332.50



Hourglass Stool 18"W x 20"D x 43"H Item #05237-0270 (black) Item #05237-0271 (white) Advance Price: \$328.00 Standard Price: \$410.00



Euro Bar Stool 22"W x 24"D x 42"H Item #05237-0270 Advance Price: \$301.00 Standard Price: \$376.25



Clara Stool 17"W x 21"D x 41"H Item #05237-0298 Advance Price: \$317.25 Standard Price: \$396.50



Marcus Bar Stool 17"W (at base) x 29"H Item #05237-0215 Advance Price: \$240.50 Standard Price: \$300.75



Vienna Stool 17" Square x 39"H Item #05237-0264 (Gray) Item #05237-0263 (Orange) Item #05237-0262 (Teal) Advance Price: \$353.75 Standard Price: \$442.25



Black Milo Bar Stool Item #99-05237-01 Item #99-05237-02



California Wine Milo Bar Stool



Chartreuse Milo Bar Stool Item #99-05237-06



Chocolate Milo Bar Stool Item #99-05237-04



Jade Milo Bar Stool Item #99-05237-05



Victory Blue Milo Bar Stool item #99-05237-06



White Milo Bar Stool Item #99-05237-06

Milo Bar Stool 20"W x 21"D x 41"H Advance Price: \$301.00 Standard Price: \$376.25



CAFÉ TABLES



Red Spectrum Cafe Table 24"Square x 30"H Item #05036-0033 Advance Price: \$363.25 Standard Price: \$454.00



Blue Spectrum Café Table 24"Square x 30"H Item #05036-0034 Advance Price: \$363.25 Standard Price: \$454.00



Purple Spectrum Café Table 24"Square x 30"H Item #05036-0035 Advance Price: \$363.25 Standard Price: \$454.00



Green Spectrum Café Table 24"Square x 30"H Item #05036-0036 Advance Price: \$363.25 Standard Price: \$454.00



Fuze Café Table 36"Square x 30"H Item #05036-0039 Advance Price: \$379.25 Standard Price: \$474.00



Blanco Square Café Table White/Chrome 24"Square x 30"H Item #05036-0008 Advance Price: \$336.25 Standard Price: \$420.25



Aspen Dining Table White/Brushed Steel 72"W x 30"D x 30"H Item #05090-0001 Advance Price: \$802.00 Standard Price: \$1,002.50



Brio DiningTable **Reclaimed Grey Stone** Finish/Brushed Bronze 26"W x 48"D x 30"H Item #05088-0505 Advance Price: \$1,076.00 Standard Price: \$1,345.00

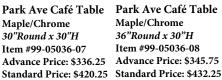


Euro Café Table Black/Black 30"Round x 30"H Item #99-05036-01 Standard Price: \$420.25 Standard Price: \$432.25

Euro Café Table Black/Black 36"Round x 30"H Item #99-05036-02 Advance Price: \$336.25 Advance Price: \$345.75



Maple/Chrome 30"Round x 30"H Item #99-05036-07





City Café Table Maple/Black 30"Round x 30"H Item #99-05036-14

City Café Table Maple/Black 36"Round x 30"H Item #99-05036-15 Advance Price: \$336.25 Advance Price: \$345.75 Standard Price: \$420.25 Standard Price: \$432.25



BAR TABLES



Fuze Bar Table 36"Square x 42"H Item #99-05245-22 Advance Price: \$379.25 Standard Price: \$474.00



Blanco Square Bar Table White/Chrome 24"Square x 42"H Item #99-05245-12 Advance Price: \$336.25 Standard Price: \$420.25



Aspen Bar Table - White 72"W x 26"D x 42"H Item #05204-0001 Advance Price: \$934.25 Standard Price: \$1,168.00



Red Spectrum Bar Table 24"Square x 42"H Item #99-05245-20 Advance Price: \$400.00 Standard Price: \$495.00



Blue Spectrum Bar Table 24"Square x 42"H Item #99-05245-21 Advance Price: \$400.00 Standard Price: \$495.00



Purple Spectrum Bar Table 24"Square x 42"H Item #99-05245-18 Advance Price: \$400.00 Standard Price: \$495.00



Green Spectrum Bar Table 24"Square x 42"H Item #99-05245-19 Advance Price: \$400.00 Standard Price: \$495.00

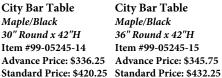


Park Ave Bar Table Maple/Chrome 30" Round x 42"H Item #99-05245-07 Advance Price: \$336.25 Standard Price: \$420.25





City Bar Table Maple/Black 30" Round x 42"H Item #99-05245-14





Euro Bar Table Black/Black 36"Round x 42"H Item #99-05245-02 Advance Price: \$345.75 Standard Price: \$432.25



Zinc Bar Table 24" Round x 42"H Item #05202-0049 Advance Price: \$503.50 Standard Price: \$629.50



COCKTAIL TABLES



Tribeca Cocktail Table 48"W x 28"D x 19"H Item #12055-0008 Advance Price: \$353.75 Standard Price: \$442.25



Novel Cocktail Table 46"W x 15"D x 16"H Item #18024-0011 Advance Price: \$478.00 Standard Price: \$597.50



Fuze Cocktail Table 40"Square x 16"H Item #12055-0453 Advance Price: \$407.75 Standard Price: \$509.75



Cube Cocktail Table 24"Square x 16"H Item #12055-0285 (black) Item #12055-0286 (white) Advance Price: \$336.25 Standard Price: \$420.25



Aria Cocktail Table Red 44"W x 20"D x 18"H Item #99-12050-05 Advance Price: \$353.75 Standard Price: \$442.25



Aria Cocktail Table Green 44"W x 20"D x 18"H Item #99-12050-03 Advance Price: \$353.75 Standard Price: \$442.25



Aria Cocktail Table Blue 44"W x 20"D x 18"H Item #99-12050-06 Advance Price: \$353.75 Standard Price: \$442.25



Aria Cocktail Table Purple 44"W x 20"D x 18"H Item #99-12050-04 Advance Price: \$353.75 Standard Price: \$442.25



Aria Cocktail Table White 44"W x 20"D x 18"H Item #99-12050-01 Advance Price: \$353.75 Standard Price: \$442.25



Aria Cocktail Table Charcoal 44"W x 20"D x 18"H Item #99-12050-02 Advance Price: \$353.75 Standard Price: \$442.25

END TABLES



Tribeca End Table 24"W x 28"D x 22"H Item #12107-0008 Advance Price: \$336.25 Standard Price: \$420.25



Novel End Table 15"Square x 16"H Item #18024-0010 Advance Price: \$424.00 Standard Price: \$530.00



Fuze End Table 24"Square x 23"H Item #12107-0512 Advance Price: \$363.25 Standard Price: \$454.00



Cube End Table 24"Square x 21"H Item #12107-0296 (black) Item #12107-0297 (white) Advance Price: \$345.75 Standard Price: \$432.25



Aria End Table Red 24"W x 20"D x 22"H Item #99-12304-05 Advance Price: \$336.25 Standard Price: \$420.25



Aria End Table Green 24"W x 20"D x 22"H Item #99-12304-03 Advance Price: \$336.25 Standard Price: \$420.25



Aria End Table Blue 24"W x 20"D x 22"H Item #99-12304-06 Advance Price: \$336.25 Standard Price: \$420.25



Aria End Table
Purple
24"W x 20"D x 22"H
Item #12304-0007
Advance Price: \$336.25
Standard Price: \$420.25



Aria End Table White 24"W x 20"D x 22"H Item #12304-0002 Advance Price: \$336.25 Standard Price: \$420.25



Aria End Table Charcoal 24"W x 20"D x 22"H Item #12304-0001 Advance Price: \$336.25 Standard Price: \$420.25

CHARGED



Essentials Turning Bed - Charged 96"W x 48"D x 25"H Item #22100-0001 Advance Price: \$1,865.75 Standard Price: \$2,332.25 *Exhibitor responsible for power source.



22"W x 27"D x 30"H

Item #22050-0001

Advance Price: \$652.00

Standard Price: \$815.00

*Exhibitor responsible for power source.



Boca Corner - Charged 27"W x 27"D x 30"H Item #22051-0001 Advance Price: \$704.75 Standard Price: \$881.00 *Exhibitor responsible for power source.



Conference Table White - Charged 96"W x 43"D x 30"H Item #22200-0001 Advance Price: \$1,470.25 Standard Price: \$1,838.00 *Exhibitor responsible for power source.



Aspen Cocktail Table - Charged 48"W x 24"D x 18"H Item #22002-0002 Advance Price: \$618.25 Standard Price: \$773.00 *Exhibitor responsible for power source.



Aspen Bar Table - Charged
72"W x 26"D x 42"H
Item #22001-0001
Advance Price: \$1,092.25
Standard Price: \$1,363.25
*Exhibitor responsible for power source.



Patrice Tablet Chair - Charged 28"W x 31"D x 31"H
Item #18284-0861
Advance Price: \$680.50
Standard Price: \$850.75
*Exhibitor responsible for power source.



Internation Deficiency Control of the Spi'W x 39"D x 17"H

Item #22052-0001

Advance Price: \$1,031.50

Standard Price: \$1,289.50

*Exhibitor responsible for power source.

BARS



VIP Glow Bar 4'*
48"W x 24"D x 42"H (Bar)
13"D x 18"H (Shelf)
Item #05012-0075
Advance Price: \$1,031.50
Standard Price: \$1,289.25



VIP Glow Bar 6'*
72"W x 24"D x 42"H (Bar)
13"D x 18"H (Shelf)
Item #05012-0076
Advance Price: \$1,224.50
Standard Price: \$1,530.75



Bar 48"W x 16"D x 42"H (Bar) Item #05012-0054 - White Item #05012-0053 - Black Advance Price: \$564.25 Standard Price: \$705.25



CUBE OTTOMANS



PEDESTALS



Display Pedestals 42"

14"Square x 42"H Item #12091-0030 (white) Item#12091-0023 (black) Advance Price: \$460.50 Standard Price: \$575.75

24"Square x 42"H Item #12091-0004 (black) Advance Price: \$557.50 Standard Price: \$697.00

18"Square x 42"H Item #12091-0002 (black) Advance Price: \$513.00 Standard Price: \$641.25



Display Pedestals 36"

14"Square x 36"H Item #12091-0031(white) Item#12091-0024(black) Advance Price: \$390.25 Standard Price: \$488.00

24"Square x 36"H Item #12091-0033(white) Item#12091-0034(black) Advance Price: \$557.50 Standard Price: \$697.00



Display Pedestals 30"

14"Square x 30"H Item#12091-0032(white) Item#12091-0025(black) Advance Price: \$363.25 Standard Price: \$454.00

24"Square x 30"H Item #12091-0003 (black) Advance Price: \$529.25 Standard Price: \$661.50

18"Square x 30"H Item #12091-0001 (black) Advance Price: \$372.50 Standard Price: \$465.75



OFFICE SEATING



Tamiri Hi-Back Leather Chair 25"W x 27"D x 45"H Item #14136-0002 Advance Price: \$424.00 Standard Price: \$530.00



Tamiri Mid-Back Leather Chair 27"Square x 39"H Item #14176-0007 Advance Price: \$372.50 Standard Price: \$465.75



Tamiri Guest Leather Chair 25"W x 26"D x 37"H Item #14128-0002 Advance Price: \$345.75 Standard Price: \$432.25



Accord Leather Chair 25"Square x 37"H Item #14136-0081 (Black) Item #14136-0010 (White) Advance Price: \$529.25 Standard Price: \$661.50



Goal Task Chair 25"Square x 39"H Item #14250-0013 Advance Price: \$283.50 Standard Price: \$354.50



Goal Task Chair Armless 21"W x 25"D x 39"H Item #14250-0014 Advance Price: \$258.00 Standard Price: \$322.50



Goal Drafting Stool 25"W x 24"D x 48"H Item #14307-0003 Advance Price: \$301.00 Standard Price: \$376.25



Goal Drafting Stool Armless 21"W x 24"D x 48"H Item #14307-0004 Advance Price: \$283.50 Standard Price: \$354.50

CONFERENCE TABLES



42"Round Conference Table 42"Round x 29"H Item #14062-0105 (Black) Item #14062-0106 (Mahogany) Advance Price: \$468.50 Standard Price: \$585.75



Command 6' Conference Table 72"W x 36"D x 31"H

Item #14062-0300 (White)

Item #14062-0297 (Black)

Item #14062-0303(Sirona)

Advance Price: \$837.00

Standard Price: \$1,046.25



Command 8' Conference Table 96"W x 48"D x 31"H

Item #14062-0301 (White)

Item #14062-0298 (Black)

Item #14062-0304 (Sirona)

Advance Price: \$899.00

Standard Price: \$1,123.75



Command 10' Conference Table 120"W x 48"D x 31"H
Item #14062-0302 (White)
Item #14062-0299 (Black)
Item #14062-0305 (Sirona)
Advance Price: \$1,031.50
Standard Price: \$1,289.50



OFFICE FURNITURE



Computer Kiosk 24"Square x 42"H Item #14309-0001 (Black) Item #14179-0005 (White) Advance Price: \$688.50 Standard Price: \$860.75



2 Drawer Letter Size File 15"W x 25"D x 29"H Item #14148-0001 Advance Price: \$232.25 Standard Price: \$290.50



2 Drawer Legal Size File 18"W x 25"D x 29"H Item #14147-0001 Advance Price: \$301.00 Standard Price: \$376.25



2 Drawer Lateral File 36"W x 18"D x 27"H Item #14143-0006 Advance Price: \$310.50 Standard Price: \$388.25

MISCELLANEOUS ITEMS



Alto Literature Rack - Black 11"W x 10"D x 57"H Item #14308-0005 Advance Price: \$275.00 Standard Price: \$343.75



Nero Literature Rack - Black 15"W x 12"D x 54"H Item #14308-0009 Advance Price: \$275.00 Standard Price: \$343.75



Argento Literature Rack 15"W x 12"D x 54"H Item #14308-0010 Advance Price: \$275.00 Standard Price: \$343.75



Item #	Description	Qty.	Price	Total

- Check or credit card must accompany order.
- 25% cancellation will be applied if cancelled 7 days prior to event opening.
- 100% cancellation will be applied if canceled 3 days prior to delivery.
- All show site orders are subject to a 30% Late Fee.

Sub Total	
% Sales Tax	8.9
Total Due	

Please fax order to **305-751-1298** or email order to **info@expocci.com** along with your Payment Policy form.

Thank you for your order!

Company Name:	Booth #:
Contact Name:	Phone:
Email:	Mobile #:



Signature: _



APPLICATION FOR SERVICES

(For your Exhibit Booth Phone, Internet & Power Needs)

Name of Event Attending: N	Booth Number: _ ational Business Office			l Meetina (F	ebruary 2024)
Name of Person Ordering:					
Company/Firm Name:					
Address:		_City/State/2	Zip:		
Phone:Fax:	Em	nail:			
POWER		Quantity	Install Date/time	Uninstall Date/time	Comments
120V Dedicated / 2000 Watts / 20 Amp (Included: quad box with (4) outlets.)			-	-	
Power Strip and/or Extension Cord \$15	o each (specify which or both)				
100 amps 1 phase - \$600					
100 amps 3 phase - \$800					
200 amps 1 phase - \$1,000					
200 amps 3 phase - \$1,250					
Special Order, specify:			l n at a ll	I India at all	
INTERNET		Quantity	Install Date/Time	Uninstall Date/Time	Comments
Wireless Internet Connections - \$25 (pe	er connection, per day)				
Wired Internet Line* - \$360 (per device	, per day)				
(*) - Requests for Wired Internet Needs to I	be Communicated to Event Ma	I nager a Minimu	m of 72 Hours F	l l Prior to Start of E	vent
		Quantity	Install	Uninstall	Comments
PHONE			Date/Time	Date/Time	
(DID) line only*	- \$200/ Line/ Day				
(DID) line with Standard Phone*	- \$250/ Line/ Day				
Polycom Speaker Phone (Line include	d)* - \$650/ Phone/ Day				
(*) - There will be a \$300 charge for each p - Phone call charges are additional	none not returned to the Hotel	Technology De	partment.		
Any/All service(s) order must b All pricing increases	e received 14 business days by a fee of \$100 for orders Tax (8.9%) and service cha	received 72 h	ours prior to		
BILLING					
Group Master Account; Group nar	ne				
Credit Card (request for credit sen	t via a conarato omail, thon r	aravidad thru	a cocurad link	`	



Atlanta Marriott Marquis

Exhibitor Marketing Kit



Easy Ordering

As the exclusive Technology Provider of Atlanta Marriott Marquis, Encore is committed to making your experience as easy and stress-free as possible.



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Visit <u>EventNow</u>, search for your event by name, date, or venue. Once found, hit "Start Shopping"

Step 2

Browse our technology catalog

Step 3

Select from a list of available products/product packages and service packages, then check out.*

 EventNow is only available more than two days prior to event load in. If ordering within two days, contact your onsite team

EventNow

offers a range of solutions for any exhibitor:

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- Large and small format HD monitors (40" monitors and above include floor stands)
- PC Based Laptops
- Various Audio Packages
- Wireless Presentation Controls
- HDMI Cables, Distribution Amplifiers, and Adapters
- Power Strips, Extension Cords, and Charging Station
- LED Lighting
- · Flipchart Packages

Once your order is completed, a confirmation email will be sent with all your order details and a dedicated professional will still be on-hand to answer any questions regarding your order.

We make it easy



Easy ordering options



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We regularly maintain and service all equipment



Encore delivers, installs, and tests equipment.



After the show, Encore picks up your rental equipment.



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Call your on-site contact directly:

Max Amer Sales Manager

Max.Amer@encoreglob-al.com

O 1 617 716 9737

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What else can we do?

Experiential Exhibits

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Lighting Solutions

Projection

Video Solutions

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Special Notes

- You must be present at your booth for delivery. Please call us at 404-906-0988 when you're ready for set up.
- Power, telecom, internet and related equipment (speakerphones, Wi-Fi, routers, switch, etc.) will be provided by the Marriott Engineering or IT department, and your Event Manager can provide an estimate for those services.

Win MORE Business with Advanced Lead Retrieval Tools

You've made the investment to exhibit, now get the **highest ROI** possible by capturing prospect information in just a few seconds. Expo Logic's lead retrieval tools make it easy to **scan badges**, **qualify leads**, and even **follow-up with leads!**

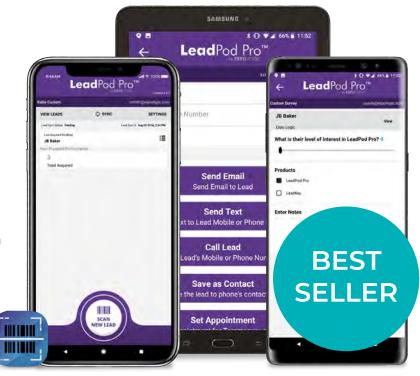
LeadPod Pro

The LeadPod™ Pro app turns any iPhone, iPad or Android device into your own advanced lead retrieval tool. With the LeadPod Pro app you can scan an attendee's badge using the camera on your device, capture their contact information instantly, take notes on each lead, and survey your lead with customizable surveys.

You can also save a lead as a contact on your phone, place a call to your lead or send them an email or text message – all directly from the app! This functionality makes lead follow-up a breeze and ensures you get the most out of the leads you capture.

Features

- Scan attendee badges using the camera on your mobile device
- Take notes on each lead record easily
- Ability to scan leads offline if internet connection is lost
- All leads are stored in your own password protected portal
- Create your own custom surveys
- Indicate whether a lead is cold or hot using the slider
- Follow up with each lead directly from the app by placing a call, sending a text message, or sending an email
- Save each lead as a contact on your phone with just the click of a button
- Online access to leads after the event download to .csv or Excel file



LEARN MORE





To order online, go to myexpoleads.expologic.com and use show code: **NBOA24** If you would like to fax or mail your order to us there will be a \$7.95 processing fee.

LeadPod Pro





Device Selection					
	Initial Price	Starting 1/26/24	Starting 2/23/24	QTY	TOTAL
LeadPod Pro	\$310/1st Unit	\$360/1st Unit	\$410/1st Unit		\$
Capture leads, take notes and more with this app.	\$160/Addl.	\$210/Addl.	\$260/Addl.		\$

Additional Services			
	COST	QTY	TOTAL
Custom Surveys	\$95		\$

PROCESSING FEE \$ 7.95
(for mailed, faxed, emailed or phoned in orders)

GRAND TOTAL \$____

553 Foundry Rd Phone: 484-751-51 East Norriton, PA 19403 Fax: 888-288-6093



Your Contact and Payment Information

Company	Billing Contact			
Billing Street Address (Must match the billing address on the credit card being used for payment)				
City	State Zip			
Phone	Fax			
Email Address				
Cell Phone Number (for on-site contact)	Booth Number			
Email Address (for on-site contact)				
First Name (for on-site contact)	Last Name (for on-site contact)			
Credit Card (circle one if paying by credit card) Check Number	er Total Amount Due			
AMEX VISA MasterCard Discover				
Credit Card Number	CVV Expires			
Name as it appears on card	Signature			

TERMS & CONDITIONS: It is understood the above-named Company is responsible for the pick-up, proper use, safeguarding, and prompt return of the Badge. Reader(s) in his/her possession and is also liable for any loss or damage. Expo Logic reserves the right to terminate services if the rented equipment is found to be improperly used. Replacement fee for lost, stolen, damaged LeadKey® is \$495.00/device. Replacement fee for lost, stolen, damaged Lead Manager is \$2,495.00/device. A credit card deposit will be required on-site if rental payment is made by check or cash. Badge readers must be picked up at our on-site service counter if you did not order 'Delivery' services. All equipment must be returned within 30 minutes after the close of the Show in its original packaging. Refunds will not be made for unclaimed equipment or if above Company decides not to use the ordered service. A \$7.95 processing fee will be added to faxed or mailed orders. It is against Expo Logic's security policy to accept credit card information via email.

CANCELLATION POLICY: You may cancel your order up to 2 weeks before the event's opening date. A \$50.00/Order Cancellation Fee will apply. No refunds will be given for orders cancelled less than 2 weeks prior to the event's opening date.

*LeadPod users will have instant access to their leads, as long as the device has an active internet connection (WiFi, LTE/4G, 3G).