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Social Media Guide

A Checklist to Expo Hall Success

Getting Started

Conduct an evaluation of your exhibiting goals for Delivering
Solutions '24.
Assess different social channels to promote your presence at this
year's show.
☐ Determine how you will incorporate messaging into these
popular social channels. AHCA/NCAL frequently uses:
Twitter 😏
Facebook 😚
LinkedIn in
REMINDER: A live social media feed is featured on the homepage of

the convention website. This allows convention website users to see what is happening on social media in connection with the convention and AHCA/NCAL.

To help facilitate meaningful conversations with attendees and business partners be sure to follow AHCA/NCAL on social media.

Implementing Strategy

	Promote brand	awareness through	pre-show outreach.
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1. Add a message to your external communications for a big impact. Create your own or use one of the templated communications sent in this media kit.

EXAMPLE:

We are exhibiting at Delivering Solutions '24 on October 6-9, 2024 in Orlando, FL. Come visit us at booth [No. _].

Learn more at www.ahcadeliveringsolutions.org!

2. Share this message on your social media platforms.

Create your own or use one of the premade social posts included in this media kit.

EXAMPLE POST:



Meet us at booth [No. _] in Orlando, FL for the @ahcancal Delivering Solutions '24!

Learn more at: www.ahcadeliveringsolutions.org.

#deliveringsolutions24



■ To connect with the right target market, use the hashtag: #deliveringsolutions24 (see post above for an example on how to properly use the hashtag).					
Through creative social media outreach, showcase what attendees can expect when they visit your booth.					
a) What experts will be there?b) What product demos will take place?c) What other interactive experiences will happen in your booth?					
EXAMPLE POST:					
We are ready to take on industry challenges with our innovative solutions. Come visit us at the Orange County Convention					

Center in Orlando, FL for Delivering Solutions '24. We'll be there on October 6-9 at booth [No.]

For more information, go to www.ahcadeliveringsolutions.org

#deliveringsolutions24

Other Helpful Resources

Before,	du	ring,	and	afte	r the	4-day	conventi	on	and	ехро,
prepare	to	netv	vork	and I	build	valuabl	e busines	s r	elatio	nships
with a va	ariet	ty of	profe	ssion	als in	the long	g term cai	re i	ndust	ry.

Below is a list of resources to help make your convention experience the best possible.

- Review the pre-event registration list.
 - This is available 30 days before the start of convention.

- Utilize the mobile app.
 - Connect with attendees through private messaging.
- Make use of your current customers.
 - Invite current customers and build up those relationships.
- Share your plan with AHCA/NCAL to help facilitate reach for your booth.
 - Reach out to an AHCA/NCAL team member if you need information on opportunities signage, exhibitors, attendees, the event, etc.



Come celebrate our

75th Anniversary!





EXHIBITOR EMAIL CONVENTION PRESS RELEASE TEMPLATE

Subject Line Options (pick one based on your demographic/tone you want to convey):

- Exclusive Invitation: Join Us @ Delivering Solutions '24!
- Will you be there?
- Meet Us in Florida!
- Are you available for our meeting?
- Mark Your Calendars!

Body Copy:

Hi [Recipient's Name],

[Good morning/afternoon]!

[Your Company's Name] will be exhibiting at AHCA/NCAL's Delivering Solutions '24, from October 6-9 in Orlando, Florida! This annual convention & expo is the highlight of the year for the long-term care industry and we are thrilled to be able to invite you.

This highly anticipated event carries on the theme of 'Delivering Solutions' year to year to emphasize our commitment to improving the quality of life for residents in long term care and assisted living facilities.

We utilize this opportunity as a platform to showcase our latest initiatives, research findings, and advocacy efforts while also providing a unique opportunity for professionals in the industry to come together and share their expertise, ideas, and innovative approaches to delivering quality care.

We'd love the opportunity to meet with you to discuss our creative solutions and the value these could bring to your organization.

If you're interested in attending, go to the site linked <u>here</u> to register. If you register, be sure to let us know and we'll keep you posted with any information on the event as we get closer to the date.

We hope to see you there!

Thanks,
[Sender Name]

EMAIL SIGNATURE GRAPHICS

WE'RE GOING TO DELIVERING SOLUTIONS '24!





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Click on each signature graphic to enlarge, right click & save to your desktop. These graphics can also be accessed through our **Exhibitor Service Center**.

SOCIAL MEDIA POSTS

Free to Use









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